

CONFERENCE BRIDGES - VIDEO AND VOICE

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RMX 2000 / RMX 4000

<u>Long Description</u>	<u>MSRP</u>	<u>Product ID #</u>	<u>Avail</u>	<u>Ch. Dt.</u>
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RMX 4000 BASE SYSTEMS

RMX 4000 IP only 7HD1080p/15HD720p/30SD/45CIF resource configured & licensed system, equipped with one (1) MPMx-D Media Processing Modules. AC Power (Maintenance Contract Required)	\$190,000	VRMX4315HDR	8/15/2010	7/1/2010
RMX 4000 IP only 15HD1080p/30HD720p/60SD/90CIF resource configured & licensed system equipped with one (1) MPMx-D Media Processing Modules. AC Power (Maintenance Contract Required)	\$280,000	VRMX4330HDR	8/15/2010	7/1/2010
RMX 4000 IP only 30HD1080p/60HD720p/120SD/240CIF resource configured & licensed system, equipped with two (2) MPMx-D Media Processing Modules. AC Power (Maintenance Contract Required)	\$493,000	VRMX4360HDR	8/15/2010	7/1/2010
RMX 4000 IP only 45HD1080p/90HD720p/180SD/270CIF resource configured & licensed system, equipped with three (3) MPMx-D Media Processing Modules. AC Power (Maintenance Contract Required)	\$706,000	VRMX4390HDR	8/15/2010	7/1/2010
RMX 4000 IP only 120HD/240SD/360CIF resource configured & licensed system, equipped with four (4) MPMx-D Media Processing Modules. AC Power (Maintenance Contract Required)	\$919,000	VRMX4420HDR	8/15/2010	7/1/2010
RMX 4000 IP only 7HD1080p/15HD720p/30SD/45CIF resource configured & licensed system, equipped with one (1) MPMx-D Media Processing Modules. DC Power (Maintenance Contract Required)	\$190,000	VRMX4315HDR-DC	8/15/2010	7/1/2010
RMX 4000 IP only 15HD1080p/30HD720p/60SD/90CIF resource configured & licensed system equipped with one (1) MPMx-D Media Processing Modules. DC Power (Maintenance Contract Required)	\$280,000	VRMX4330HDR-DC	8/15/2010	7/1/2010
RMX 4000 IP only 30HD1080p/60HD720p/120SD/180CIF resource configured & licensed system equipped with two (2) MPMx-D Media Processing Modules. DC Power (Maintenance Contract Required)	\$493,000	VRMX4360HDR-DC	8/15/2010	7/1/2010
RMX 4000 IP only 45HD1080p/90HD720p/180SD/270CIF resource configured & licensed system, equipped with three (3) MPMx-D Media Processing Modules. DC Power (Maintenance Contract Required)	\$706,000	VRMX4390HDR-DC	8/15/2010	7/1/2010
RMX 4000 IP only 60HD1080p/120HD720p/240SD/360CIF resource configured & licensed system equipped with four (4) MPMx-D Media Processing Modules. AC Power (Maintenance Contract Required)	\$919,000	VRMX4420HDR-DC	8/15/2010	7/1/2010
RMX 4000 10 HD/40 CIF resource configured & licensed system, IP only, equipped with MPM+80 Media Processing Module, Software upgradable to 20HD/80CIF, AC Power (Not Available in Country Codes: 14, 16, 41) (Maintenance Contract Required)	\$152,000	VRMX4040R	Now	10/26/2009
RMX 4000 10 HD/40 CIF resource configured & licensed system, IP only, equipped with MPM+80 Media Processing Module, upgradable to 20HD/80CIF, DC Power (Not Available in Country Codes: 14, 16, 41) (Maintenance Contract Required)	\$152,000	VRMX4040R-DC	Now	10/26/2009
RMX 4000 20 HD/80 CIF resource configured & licensed system for Channels only, IP only, equipped with MPM+80 Media Processing Module, AC Power (Not Available in Country Codes: 14, 16, 41) (Maintenance Contract Required)	\$74,000	VRMX4080D	Now	10/26/2009
RMX 4000 20 HD/80 CIF resource configured & licensed system, IP only, equipped with MPM+80 Media Processing Module, Software upgradable to 20HD/80CIF, AC Power (Not Available in Country Codes: 14, 16, 41) (Maintenance Contract Required)	\$190,000	VRMX4080R	Now	10/26/2009

RMX 4000 20 HD/80 CIF resource configured & licensed system, IP only, equipped with MPM+80 Media Processing Module, DC Power (Not Available in Country Codes: 14, 16, 41) (Maintenance Contract Required)	\$190,000	VRMX4080R-DC	Now	10/26/2009
RMX 4000 40 HD/160 CIF resource configured & licensed system, IP only, equipped with two (2) MPM+80 Media Processing Modules, AC Power (Not Available in Country Codes: 14, 16, 41) (Maintenance Contract Required)	\$314,000	VRMX4160R	Now	11/25/2009
RMX 4000 40 HD/160 CIF resource configured & licensed system, IP only, equipped with two (2) MPM+80 Media Processing Modules, DC Power (Not Available in Country Codes: 14, 16, 41) (Maintenance Contract Required)	\$314,000	VRMX4160R-DC	Now	10/26/2009
RMX 4000 60 HD/240 CIF resource configured & licensed system, IP only, equipped with three (3) MPM+80 Media Processing Modules, AC Power (Not Available in Country Codes: 14, 16, 41) (Maintenance Contract Required)	\$438,000	VRMX4240R	Now	10/26/2009
RMX 4000 60 HD/240 CIF resource configured & licensed system, IP only, equipped with three (3) MPM+80 Media Processing Modules, DC Power (Not Available in Country Codes: 14, 16, 41) (Maintenance Contract Required)	\$438,000	VRMX4240R-DC	Now	10/26/2009
RMX 4000 AC 80 HD/320 CIF resource configured & licensed system, IP only, equipped with four (4) MPM+80 Media Processing Modules, AC Power (Not Available in Country Codes: 14, 16, 41) (Maintenance Contract Required)	\$562,000	VRMX4320R	Now	10/26/2009
RMX 4000 80 HD/320 CIF resource configured & licensed system, IP only, equipped with four (4) MPM+80 Media Processing Modules, DC Power (Not Available in Country Codes: 14, 16, 41) (Maintenance Contract Required)	\$562,000	VRMX4320R-DC	Now	10/26/2009

RMX-2000 BASE SYSTEMS

RMX 2000 IP only 5HD1080p/10HD720p/20SD/30CIF resource configured & licensed system, equipped with one (1) MPMx-S Media Processing Module. (Maintenance Contract Required)	\$83,500	VRMX2710HDR	8/15/2010	7/1/2010
RMX 2000 IP only 7HD1080p/15HD720p/30SD/45CIF resource configured & licensed system, equipped with one (1) MPMx-S Media Processing Modules. (Maintenance Contract Required)	\$117,500	VRMX2715HDR	8/15/2010	7/1/2010
RMX 2000 IP only 15HD1080p/30HD720p/60SD/90CIF resource configured & licensed system equipped with one (1) MPMx-D Media Processing Modules. (Maintenance Contract Required)	\$219,500	VRMX2730HDR	8/15/2010	7/1/2010
RMX 2000 IP only 22HD1080p/45HD720p/90SD/135CIF resource configured & licensed system, equipped with one (1) MPMx-D and one (1) MPMx-S Media Processing Modules. (Maintenance Contract Required)	\$321,500	VRMX2745HDR	8/15/2010	7/1/2010
RMX 2000 IP only 30HD1080p/60HD720p/120SD/180CIF resource configured & licensed system, equipped with two (2) MPMx-D Media Processing Modules. (Maintenance Contract Required)	\$423,500	VRMX2760HDR	8/15/2010	7/1/2010
RMX2000 5 HD/20 CIF resource configured & licensed system, equipped with MPM+20 Media Processing Module and a Rear Transition Module for IP (RTM IP). (Maintenance Contract Required)	\$46,500	VRMX2520R	Now	11/1/2009
RMX2000 10 HD/40 CIF resource configured & licensed system for Channels only, equipped with MPM+40 Media Processing Module and a Rear Transition Module for IP (RTM IP). (Maintenance Contract Required)	\$20,000	VRMX2540D	Now	11/1/2009
RMX2000 10 HD/40 CIF resource configured & licensed system, equipped with MPM+40 Media Processing Module and a Rear Transition Module for IP (RTM IP). (Maintenance Contract Required)	\$77,500	VRMX2540R	Now	11/1/2009
RMX2000 20 HD/80 CIF resource configured & licensed system, equipped with MPM+80 Media Processing Module and a Rear Transition Module for IP (RTM IP).. (Maintenance Contract Required)	\$139,000	VRMX2580R	Now	11/1/2009
RMX-2000 30 HD/120 CIF resource configured & licensed system, equipped with one (1) MPM+80, one (1) MPM+40 and a Rear Transition Module for IP (RTM IP). (Maintenance Contract Required)	\$201,000	VRMX2620R	Now	11/1/2009
RMX-2000 40 HD/160 CIF resource configured & licensed system, equipped with two (2) MPM+80 Media Processing Modules and a Rear Transition Module for IP (RTM IP). (Maintenance Contract Required)	\$263,000	VRMX2660R	Now	11/1/2009

RMX-2000 / RMX 4000 OPTIONS & UPGRADES

RMX 2000/4000 Resource License Pack - 2 HD/10 CIF resource licenses - additional Media Processing Module hardware may be required. (Maintenance Contract Required)	\$15,500	5150-18200-010	Now	10/26/2009
RMX 2000/4000 Resource License Pack - 5 HD/20 CIF resource licenses - additional Media Processing Module hardware may be required. (Maintenance Contract Required)	\$30,900	5150-18200-020	Now	10/26/2009
RMX-2000/4000 Resource License Pack - 7 HD/30 CIF resource licenses - additional Media Processing Module hardware may be required. (Maintenance Contract Required)	\$46,400	5150-18200-030	Now	10/26/2009
RMX 2000/4000 Resource License Pack - 10 HD/40CIF resource licenses - additional Media Processing Module hardware may be required. (Maintenance Contract Required)	\$61,800	5150-18200-040	Now	10/26/2009

RMX 2000/4000 Resource License Pack - 12 HD/50 CIF resource licenses - additional Media Processing Module hardware may be required. (Maintenance Contract Required)	\$77,300	5150-18200-050	Now	10/26/2009
RMX 2000/4000 Resource License Pack - 15 HD/60 CIF resource licenses - additional Media Processing Module hardware may be required. (Maintenance Contract Required)	\$92,700	5150-18200-060	Now	10/26/2009
RMX 2000/4000 Resource License Pack - 20 HD/80 CIF resource licenses - additional Media Processing Module hardware may be required. (Maintenance Contract Required)	\$123,600	5150-18200-080	Now	10/26/2009
License for RMX 1500/2000/4000 Telepresence Support for additional layouts and resolutions for ITP (Immersive Telepresence) solutions including RPX, TPX, ATX and OTX.	\$1,050	5150-18200-215	Now	10/26/2009
RMX 4000 Resource License Pack - 60 HD/240 CIF resource licenses - additional Media Processing Module hardware may be required.	\$371,000	5150-18200-240	Now	9/28/2009
RMX 4000 Resource License Pack - 80 HD/320 CIF resource licenses - additional Media Processing Module hardware may be required.	\$495,000	5150-18200-320	Now	9/28/2009
RMX 1500/2000/4000 Encryption License pack - restricted by destination countries	\$0	5150-18200-500	Now	10/26/2009
RMX/MGC/RSS Power Cord 110VAC 2.3 Meter (8 ft) North America, Saudi Arabia, Venezuela	\$0	VCCP0101	Now	9/23/2009
RMX/MGC/RSS Power Cord 250VAC 2.3 Meter (8 ft) Europe	\$0	VCCP0102	Now	9/23/2009
RMX/MGC/RSS Power Cord 250VAC 2.3 Meter (8 ft) China	\$0	VCCP0103	Now	9/23/2009
RMX/MGC/RSS Power Cord 250VAC 2.3 Meter (8 ft) U.K., Singapore, U.A.E	\$0	VCCP0104	Now	9/23/2009
RMX/MGC/RSS Power Cord 250VAC 2.3 Meter (8 ft) Italy, Chile	\$0	VCCP0105	Now	9/23/2009
RMX/MGC/RSS Power Cord 250VAC 2.3 Meter (8 ft) India, South Africa	\$0	VCCP0106	Now	9/23/2009
RMX/MGC/RSS Power Cord 250VAC 2.3 Meter (8 ft) Switzerland	\$0	VCCP0107	Now	9/23/2009
RMX/MGC/RSS Power Cord 250VAC 2.3 Meter (8 ft) Israel	\$0	VCCP0108	Now	9/23/2009
RMX/MGC/RSS Power Cord 250VAC 2.3 Meter (8 ft) Australia, New Zealand	\$0	VCCP0109	Now	9/23/2009
RMX/MGC/RSS Power Cord 250VAC 2.3 Meter (8 ft) Denmark, Sweden	\$0	VCCP0110	Now	9/23/2009
RMX/MGC/RSS Power Cord 250VAC 2.3 Meter (8 ft) Argentina, Uruguay	\$0	VCCP0111	Now	9/23/2009
RMX/MGC/RSS Power Cord 110VAC 2.3 Meter (8 ft) Japan, Taiwan, Thailand	\$0	VCCP0112	Now	9/23/2009
RMX/MGC/RSS Power Cord 250VAC 2.3 Meter (8 ft) South America, Korea	\$0	VCCP0113	Now	9/23/2009
RMX/MGC/RSS Power Cord 250VAC 2.3 Meter (8 ft) Hong Kong	\$0	VCCP0114	Now	9/23/2009
RMX 2000/4000 E1 T1 interface card supporting PSTN audio and ISDN H.320 video. (Not Available for RMX 4000 in Country Codes: 14, 16, 41, 71,78). (Not Available for RMX 2000 in Country Codes: 41)	\$15,500	VRMX2288P	Now	3/25/2010
RMX 2000/4000 MPM+40 (Media Processing Module Plus card) supporting up-to 10 HD/40 CIF IP video EPs at 4Mbps H.264 at 30fps; excludes resources licensing (field replaceable).	\$18,000	VRMX2540P	Now	10/26/2009
RMX2000 MPM+ Upgrade from 20 to 40 resources, MPM-H to MPM+40 upgrade bundle. Includes MPM+40 (Media Processing Module PLUS) card, chassis and 20 resources license. (Maintenance Contract Required)	\$48,900	VRMX2540U	Now	1/27/2010
RMX2000 MPM+ Upgrade from 30 to 60 resources, MPM-F to MPM+60 upgrade bundle. Includes MPM+80 (Media Processing Module PLUS) card, chassis and 30 resources license. (Maintenance Contract Required)	\$73,400	VRMX2560U	Now	1/27/2010
RMX 2000/4000 MPM+80 (Media Processing Module Plus card), supporting up-to 20 HD/80 CIF IP video EPs at 4Mbps H.264 at 30fps; excludes resources licensing (field replaceable).	\$27,000	VRMX2580P	Now	10/26/2009
RMX2000 MPM+ Upgrade from 40 to 80 resources, MPM-F to MPM+80 upgrade bundle. Includes MPM+80 (Media Processing Module PLUS) card, chassis and 40 resources license. (Maintenance Contract Required)	\$88,800	VRMX2580U	Now	1/27/2010
RMX2000 MPM+ Upgrade from 60 to 120 resources, 2xMPM-F to 1xMPM+80 and 1xMPM+40 upgrade bundle . Includes MPM+80 (Media Processing Module PLUS) card, MPM+40 card, chassis and 60 resources license. (Maintenance Contract Required)	\$137,700	VRMX2620U	Now	1/27/2010
RMX2000 MPM+ Upgrade from 80 to 160 resources, 2xMPM-F to 2xMPM+80 upgrade bundle. Includes 2 (two) MPM+80 (Media Processing Module PLUS) cards, chassis and 80 resources license. (Maintenance Contract Required)	\$177,600	VRMX2660U	Now	1/27/2010
RMX 2000/4000 system software upgrade to the then-current Generally Available (GA) release (excludes any/all new or upgraded hardware which may be necessary to support the current release)	\$15,500	VSWU2000	Now	10/26/2009
RMX 2000 5HD/20CIF equipped with MPM/MPM+ upgrade to RMX 2000 10HD equipped with one (1) MPMx-S module (Maintenance Contract Required)	\$58,500	VRMX20510UP	8/15/2010	7/1/2010
RMX 2000 7HD/30CIF equipped with MPM/MPM+ upgrade to RMX 2000 10HD equipped with one (1) MPMx-S module (Maintenance Contract Required)	\$44,900	VRMX20710UP	8/15/2010	7/1/2010
RMX 2000 10HD/40CIF equipped with MPM/MPM+ upgrade to RMX 2000 15HD equipped with one (1) MPMx-S module (Maintenance Contract Required)	\$58,500	VRMX21015UP	8/15/2010	7/1/2010
RMX 2000 15HD/60CIF equipped with MPM/MPM+ upgrade to RMX 2000 30HD equipped with one (1) MPMx-D module (Maintenance Contract Required)	\$143,000	VRMX21530UP	8/15/2010	7/1/2010

RMX 2000 20HD/80CIF equipped with MPM/MPM+ upgrade to RMX 2000 30HD equipped with one (1) MPMx-D module (Maintenance Contract Required)	\$109,000	VRMX22030UP	8/15/2010	7/1/2010
RMX 2000 30HD/120CIF equipped with MPM/MPM+ upgrade to RMX 2000 45HD equipped with one (1) MPMx-S module and one (1) MPMx-D module (Maintenance Contract Required)	\$167,500	VRMX23045UP	8/15/2010	7/1/2010
RMX 2000 40HD/160CIF equipped with MPM/MPM+ upgrade to RMX 2000 60HD equipped with two (2) MPMx-D modules (Maintenance Contract Required)	\$218,000	VRMX24060UP	8/15/2010	7/1/2010
RMX 4000 10HD/40CIF equipped with MPM+ upgrade to RMX 4000 15HD equipped with one (1) MPMx-D module (Maintenance Contract Required)	\$75,000	VRMX41015UP	8/15/2010	7/1/2010
RMX 4000 20HD/80CIF equipped with MPM+ upgrade to RMX 4000 30HD equipped with one (1) MPMx-D module (Maintenance Contract Required)	\$109,000	VRMX42030UP	8/15/2010	7/1/2010
RMX 4000 40HD/160CIF equipped with MPM+ upgrade to RMX 4000 60HD equipped with two (2) MPMx-D module (Maintenance Contract Required)	\$218,000	VRMX44060UP	8/15/2010	7/1/2010
RMX 4000 60HD/240CIF equipped with MPM+ upgrade to RMX 4000 90HD equipped with three (3) MPMx-D module (Maintenance Contract Required)	\$327,000	VRMX46090UP	8/15/2010	7/1/2010
RMX 4000 80HD/320CIF equipped with MPM+ upgrade to RMX 4000 120HD equipped with four (4) MPMx-D module (Maintenance Contract Required)	\$436,000	VRMX480120UP	8/15/2010	7/1/2010
RMX 2000/4000 MPMx-S supporting up to 15 HD720p30; excludes resources licensing (field replaceable)	\$24,500	VRMX2615HDP	8/15/2010	7/1/2010
RMX 2000/4000 MPMx-D supporting up to 30 HD720p30; excludes resources licensing (field replaceable)	\$41,000	VRMX2630HDP	8/15/2010	7/1/2010
RMX 1500/2000/4000 MPMx Upgrade - 5 HD License Add-on - Does not include any additional MPMx hardware (Maintenance Contract Required)	\$34,000	VRMX5HDUP	8/15/2010	7/1/2010
RMX 2000/4000 MPMx Upgrade - Additional 30 HD Licenses plus MPMx-D media processing module (Maintenance Contract Required)	\$204,000	VRMX30HDUP	8/15/2010	7/1/2010
RMX 2000/4000 MPMx Upgrade - Additional 15 HD Licenses plus MPMx-D media processing module (Maintenance Contract Required)	\$102,000	VRMX15HDUP	8/15/2010	7/1/2010
RMX 1500 E1/T1 interface card supporting PSTN Audio and ISDN H.320 video (Maintenance Contract Required)	\$7,500	VRMX1588P	8/15/2010	7/1/2010

RMX-2000 / RMX 4000 SPARES / REPLACEMENT PARTS

RMX-2000 3U Chassis Assembly including Fan Drawer (field replaceable)	\$10,300	VRMX2002P	Now	11/1/2009
RMX-2000 Cooling Fan Drawer Assembly (field replaceable)	\$4,950	VRMX2003P	Now	11/1/2009
RMX-2000 Power Supply Drawer Assembly (field replaceable)	\$5,200	VRMX2004P	Now	11/1/2009
RMX-2000 CPU Carrier Assembly (field replaceable)	\$19,600	VRMX2005P	Now	11/1/2009
RMX-2000 Rear Transition Module for IP, equipped with four (4) RJ-45 Ethernet connections (field replaceable)	\$8,300	VRMX2006P	Now	9/1/2008
RMX 4000 AC Powered 6U Chassis Assembly including Fan Drawer (field replaceable) (Not Available in Country Codes: 14, 16, 41)	\$30,000	VRMX4002P	Now	10/26/2009
RMX 4000 DC Powered 6U Chassis Assembly including Fan Drawer (field replaceable) (Not Available in Country Codes: 14, 16, 41)	\$30,000	VRMX4002P-DC	Now	10/26/2009
RMX 4000 Cooling Fan Drawer Assembly (field replaceable) (Not Available in Country Codes: 14, 16, 41)	\$1,000	VRMX4003P	Now	10/26/2009
RMX 4000 AC Power supply (field replaceable) (Not Available in Country Codes: 14, 16, 41)	\$5,500	VRMX4004P	Now	10/26/2009
RMX 4000 Control Module (field replaceable) (Not Available in Country Codes: 14, 16, 41)	\$19,600	VRMX4005P	Now	10/27/2009
RMX 4000 Rear Transition Module for IP Media (RTM LAN), equipped with two (2) RJ-45 Ethernet connections (field replaceable) (Not Available in Country Codes: 14, 16, 41)	\$2,000	VRMX4006P	Now	2/1/2010
RMX 4000 Rear Transition Module for IP (RTM IP4000), equipped with six (6) RJ-45 Ethernet connections (field replaceable) (Not Available in Country Codes: 14, 16, 41)	\$8,500	VRMX4007P	Now	2/1/2010
RMX 4000 Fabric Switch Module (Not Available in Country Codes: 14, 16, 41)	\$16,000	VRMX4008P	Now	10/26/2009

SERVICE - RMX 4000 BASE SYSTEMS

<u>Long Description</u>	<u>MSRP</u>	<u>Product ID #</u>	<u>Avail</u>	<u>Ch. Dt.</u>
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POLYCOM BRANDED SERVICES

Implementation Services

Implementation service, RMX 4000 10 HD/40 CIF base IP system (See published Service Description for complete scope)	\$14,995	4870-00684-007	Now	10/14/2009
Implementation service, RMX 4000 20 HD/80 CIF base IP system (See published Service Description for complete scope)	\$14,995	4870-00686-007	Now	10/14/2009
Implementation service, RMX 4000 40 HD/160 CIF base IP system (See published Service Description for complete scope)	\$14,995	4870-00688-007	Now	11/4/2009

NA

Implementation service, RMX 4000 60 HD/240 CIF base IP system (See published Service Description for complete scope)	\$19,995	4870-00690-007	Now	11/4/2009
Implementation service, RMX 4000 80 HD/320 CIF base IP system (See published Service Description for complete scope)	\$19,995	4870-00692-007	Now	11/3/2009
Implementation, RMX 4000 MPMx 7HD1080p/15HD720p/30SD/45CIF AC or DC System	\$14,995	4870-00914-007	8/15/2010	7/1/2010
Implementation, RMX 4000 MPMx 30HD/60SD/90CIF AC or DC System	\$14,995	4870-00916-007	8/15/2010	7/1/2010
Implementation, RMX 4000 MPMx 30HD1080p/60HD720p/120SD/180CIF AC or DC System	\$19,995	4870-00918-007	8/15/2010	7/1/2010
Implementation, RMX 4000 MPMx 45HD1080p/90HD720p/180SD/270CIF AC or DC System	\$19,995	4870-00920-007	8/15/2010	7/1/2010
Implementation, RMX 4000 MPMx 120HD720p/240SD/360CIF AC or DC System	\$19,995	4870-00918-007	8/15/2010	7/1/2010

Premier Maintenance Services

Premier, One Year, RMX 4000 Channel Demo System	\$5,995	4870-00682-112	Now	5/1/2010
Premier, Three Year, RMX 4000 Channel Demo System	\$15,300	4870-00682-312	Now	5/1/2010
Premier, One Year, RMX 4000 10 HD/40 CIF base IP system	\$17,500	4870-00684-112	Now	5/1/2010
Premier, Three Year, RMX 4000 10 HD/40 CIF base IP system	\$44,650	4870-00684-312	Now	5/1/2010
Premier, One Year, RMX 4000 20 HD/80 CIF base IP system	\$21,750	4870-00686-112	Now	5/1/2010
Premier, Three Year, RMX 4000 20 HD/80 CIF base IP system	\$55,450	4870-00686-312	Now	5/1/2010
Premier, One Year, RMX 4000 40 HD/160 CIF base IP system	\$36,000	4870-00688-112	Now	5/1/2010
Premier, Three Year, RMX 4000 40 HD/160 CIF base IP system	\$91,800	4870-00688-312	Now	5/1/2010
Premier, One Year, RMX 4000 60 HD/240 CIF base IP system	\$50,250	4870-00690-112	Now	5/1/2010
Premier, Three Year, RMX 4000 60 HD/240 CIF base IP system	\$128,150	4870-00690-312	Now	5/1/2010
Premier, One Year, RMX 4000 80 HD/320 CIF base IP system	\$64,500	4870-00692-112	Now	5/1/2010
Premier, Three Year, RMX 4000 80 HD/320 CIF base IP system	\$164,500	4870-00692-312	Now	5/1/2010
Premier, One Year, RMX 4000 MPMx 7HD1080p/15HD720p/30SD/45CIF AC or DC System	\$21,900	4870-00914-112	8/15/2010	7/1/2010
Premier, Three Year, RMX 4000 MPMx 7HD1080p/15HD720p/30SD/45CIF AC or DC System	\$55,850	4870-00914-312	8/15/2010	7/1/2010
Premier, One Year, RMX 4000 MPMx 30HD/60SD/90CIF AC or DC System	\$32,200	4870-00916-112	8/15/2010	7/1/2010
Premier, Three Year, RMX 4000 MPMx 30HD/60SD/90CIF AC or DC System	\$82,110	4870-00916-312	8/15/2010	7/1/2010
Premier, One Year, RMX 4000 MPMx 30HD1080p/60HD720p/120SD/180CIF AC or DC System	\$56,700	4870-00918-112	8/15/2010	7/1/2010
Premier, Three Year, RMX 4000 MPMx 30HD1080p/60HD720p/120SD/180CIF AC or DC System	\$144,590	4870-00918-312	8/15/2010	7/1/2010
Premier, One Year, RMX 4000 MPMx 45HD1080p/90HD720p/180SD/270CIF AC or DC System	\$81,200	4870-00920-112	8/15/2010	7/1/2010
Premier, Three Year, RMX 4000 MPMx 45HD1080p/90HD720p/180SD/270CIF AC or DC System	\$207,060	4870-00920-312	8/15/2010	7/1/2010
Premier, One Year, RMX 4000 MPMx 120HD720p/240SD/360CIF AC or DC System	\$105,700	4870-00918-112	8/15/2010	7/1/2010
Premier, Three Year, RMX 4000 MPMx 120HD720p/240SD/360CIF AC or DC System	\$269,540	4870-00918-312	8/15/2010	7/1/2010
Premier, One Year, RMX 2000/4000 MPMx Upgrade - 10 HD License Add-on (includes coverage for additional processing module resources)	\$7,995	4870-00862-112	Now	23-Aug-2010
Premier, Three Year, RMX 2000/4000 MPMx Upgrade - 10 HD License Add-on (includes coverage for additional processing module resources)	\$20,385	4870-00862-312	Now	23-Aug-2010
Premier, One Year, RMX 2000/4000 MPMx Upgrade - 20 HD License Add-on (includes coverage for additional processing module resources)	\$15,995	4870-00866-112	Now	23-Aug-2010
Premier, Three Year, RMX 2000/4000 MPMx Upgrade - 20 HD License Add-on (includes coverage for additional processing module resources)	\$40,785	4870-00866-312	Now	23-Aug-2010
Premier, One Year, RMX 2000/4000 MPMx Upgrade - 40 HD License Add-on (includes coverage for additional processing module resources)	\$31,995	4870-00870-112	Now	23-Aug-2010
Premier, Three Year, RMX 2000/4000 MPMx Upgrade - 40 HD License Add-on (includes coverage for additional processing module resources)	\$81,585	4870-00870-312	Now	23-Aug-2010
Premier, One Year, RMX 1500/2000/4000 MPMx Upgrade - 5 HD License Add-on (includes coverage for any additional processing module resources)	\$3,995	4870-00860-112	8/15/2010	7/1/2010
Premier, Three Year, RMX 1500/2000/4000 MPMx Upgrade - 5 HD License Add-on (includes coverage for any additional processing module resources)	\$10,185	4870-00860-312	8/15/2010	7/1/2010
Premier, One Year, RMX 2000/4000 MPMx Upgrade - 15 HD License Add-on (includes coverage for additional processing module resources)	\$11,995	4870-00864-112	8/15/2010	7/1/2010
Premier, Three Year, RMX 2000/4000 MPMx Upgrade - 15 HD License Add-on (includes coverage for additional processing module resources)	\$30,585	4870-00864-312	8/15/2010	7/1/2010
Premier, One Year, RMX 2000/4000 MPMx Upgrade - 30 HD License Add-on (includes coverage for additional processing module resources)	\$23,995	4870-00868-112	8/15/2010	7/1/2010
Premier, Three Year, RMX 2000/4000 MPMx Upgrade - 30 HD License Add-on (includes coverage for additional processing module resources)	\$61,185	4870-00868-312	8/15/2010	7/1/2010

Premier Plus Maintenance Services

Premier Plus, One Year, RMX 4000 10 HD/40 CIF base IP system	\$26,250	4870-00684-114	Now	5/1/2010
Premier Plus, Three Year, RMX 4000 10 HD/40 CIF base IP system	\$66,950	4870-00684-314	Now	5/1/2010
Premier Plus, One Year, RMX 4000 20 HD/80 CIF base IP system	\$32,650	4870-00686-114	Now	5/1/2010
Premier Plus, Three Year, RMX 4000 20 HD/80 CIF base IP system	\$83,250	4870-00686-314	Now	5/1/2010
Premier Plus, One Year, RMX 4000 40 HD/160 CIF base IP system	\$54,000	4870-00688-114	Now	5/1/2010
Premier Plus, Three Year, RMX 4000 40 HD/160 CIF base IP system	\$137,700	4870-00688-314	Now	5/1/2010
Premier Plus, One Year, RMX 4000 60 HD/240 CIF base IP system	\$75,400	4870-00690-114	Now	5/1/2010
Premier Plus, Three Year, RMX 4000 60 HD/240 CIF base IP system	\$192,250	4870-00690-314	Now	5/1/2010
Premier Plus, One Year, RMX 4000 80 HD/320 CIF base IP system	\$96,750	4870-00692-114	Now	5/1/2010
Premier Plus, Three Year, RMX 4000 80 HD/320 CIF base IP system	\$246,700	4870-00692-314	Now	5/1/2010

Total Coverage BRANDED SERVICES

Total Coverage Premier Maintenance Services

Total Coverage Premier, One Year, RMX 4000 10 HD/40 CIF base IP system, includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$17,500	4870-00684-160	Now	5/1/2010
Total Coverage Premier, Three Year, RMX 4000 10 HD/40 CIF base IP system, includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$44,650	4870-00684-362	Now	5/1/2010
Total Coverage Premier, One Year, RMX 4000 20 HD/80 CIF base IP system, includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$21,750	4870-00686-160	Now	5/1/2010
Total Coverage Premier, Three Year, RMX 4000 20 HD/80 CIF base IP system, includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$55,450	4870-00686-362	Now	5/1/2010
Total Coverage Premier, One Year, RMX 4000 40 HD/160 CIF base IP system, includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$36,000	4870-00688-160	Now	5/1/2010
Total Coverage Premier, Three Year, RMX 4000 40 HD/160 CIF base IP system, includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$91,800	4870-00688-362	Now	5/1/2010
Total Coverage Premier, One Year, RMX 4000 60 HD/240 CIF base IP system, includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$50,250	4870-00690-160	Now	5/1/2010
Total Coverage Premier, Three Year, RMX 4000 60 HD/240 CIF base IP system, includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$128,150	4870-00690-362	Now	5/1/2010
Total Coverage Premier, One Year, RMX 4000 80 HD/320 CIF base IP system, includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$64,500	4870-00692-160	Now	5/1/2010
Total Coverage Premier, Three Year, RMX 4000 80 HD/320 CIF base IP system, includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$164,500	4870-00692-362	Now	5/1/2010
Total Coverage Premier, One Year, RMX 4000 MPMx 7HD1080p/15HD720p/30SD/45CIF AC or DC System (Qualified partner only), includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$21,900	4870-00914-160	8/15/2010	7/1/2010
Total Coverage Premier, Three Year, RMX 4000 MPMx 7HD1080p/15HD720p/30SD/45CIF AC or DC System (Qualified partner only), includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$55,850	4870-00914-362	8/15/2010	7/1/2010
Total Coverage Premier, One Year, RMX 4000 MPMx 30HD/60SD/90CIF AC or DC System (Qualified partner only), includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$32,200	4870-00916-160	8/15/2010	7/1/2010
Total Coverage Premier, Three Year, RMX 4000 MPMx 30HD/60SD/90CIF AC or DC System (Qualified partner only), includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$82,110	4870-00916-362	8/15/2010	7/1/2010
Total Coverage Premier, One Year, RMX 4000 MPMx 30HD1080p/60HD720p/120SD/180CIF AC or DC System (Qualified partner only), includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$56,700	4870-00918-160	8/15/2010	7/1/2010
Total Coverage Premier, Three Year, RMX 4000 MPMx 30HD1080p/60HD720p/120SD/180CIF AC or DC System (Qualified partner only), includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$144,590	4870-00918-362	8/15/2010	7/1/2010
Total Coverage Premier, One Year, RMX 4000 MPMx 45HD1080p/90HD720p/180SD/270CIF AC or DC System (Qualified partner only), includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$81,200	4870-00920-160	8/15/2010	7/1/2010

Total Coverage Premier, One Year, RMX 4000 MPMx 45HD1080p/90HD720p/180SD/270CIF AC or DC System (Qualified partner only), includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$207,060	4870-00920-362	8/15/2010	7/1/2010
Total Coverage Premier, One Year, RMX 1500/2000/4000 MPMx Upgrade - 5 HD License Add-on (includes coverage for any additional processing module resources) (Qualified partner only), includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$3,995	4870-00860-160	8/15/2010	7/1/2010
Total Coverage Premier, Three Year, RMX 1500/2000/4000 MPMx Upgrade - 5 HD License Add-on (includes coverage for any additional processing module resources) (Qualified partner only), includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$10,185	4870-00860-362	8/15/2010	7/1/2010
Total Coverage Premier, One Year, RMX 1500/2000/4000 MPMx Upgrade - 10 HD License Add-on (includes coverage for additional processing module resources) (Qualified partner only), includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$7,995	4870-00862-160	Now	23-Aug-2010
Total Coverage Premier, Three Year, RMX 1500/2000/4000 MPMx Upgrade - 10 HD License Add-on (includes coverage for additional processing module resources) (Qualified partner only), includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$20,385	4870-00862-362	Now	23-Aug-2010
Total Coverage Premier, One Year, RMX 2000/4000 MPMx Upgrade - 15 HD License Add-on (includes coverage for additional processing module resources) (Qualified partner only), includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$11,995	4870-00864-160	8/15/2010	7/1/2010
Total Coverage Premier, Three Year, RMX 2000/4000 MPMx Upgrade - 15 HD License Add-on (includes coverage for additional processing module resources) (Qualified partner only), includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$30,585	4870-00864-362	8/15/2010	7/1/2010
Total Coverage Premier, One Year, RMX 1500/2000/4000 MPMx Upgrade - 20 HD License Add-on (includes coverage for additional processing module resources) (Qualified partner only), includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$15,995	4870-00866-160	Now	23-Aug-2010
Total Coverage Premier, Three Year, RMX 1500/2000/4000 MPMx Upgrade - 20 HD License Add-on (includes coverage for additional processing module resources) (Qualified partner only), includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$40,785	4870-00866-362	Now	23-Aug-2010
Total Coverage Premier, One Year, RMX 2000/4000 MPMx Upgrade - 30 HD License Add-on (includes coverage for additional processing module resources) (Qualified partner only), includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$23,995	4870-00868-160	8/15/2010	7/1/2010
Total Coverage Premier, Three Year, RMX 2000/4000 MPMx Upgrade - 30 HD License Add-on (includes coverage for additional processing module resources) (Qualified partner only), includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$61,185	4870-00868-362	8/15/2010	7/1/2010
Total Coverage Premier, One Year, RMX 2000/4000 MPMx Upgrade - 40 HD License Add-on (includes coverage for additional processing module resources) (Qualified partner only), includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$31,995	4870-00870-160	Now	23-Aug-2010
Total Coverage Premier, Three Year, RMX 2000/4000 MPMx Upgrade - 40 HD License Add-on (includes coverage for additional processing module resources) (Qualified partner only), includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$81,585	4870-00870-362	Now	23-Aug-2010

SERVICE - RMX-2000 BASE SYSTEMS

<u>Long Description</u>	<u>MSRP</u>	<u>Product ID #</u>	<u>Avail</u>	<u>Ch. Dt.</u>
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POLYCOM BRANDED SERVICE

Implementation Services

Implementation service for RMX 2000, 5 HD/20 CIF system (See published Service Description for complete scope)	\$9,295	4870-00280-007	Now	9/1/2008
Implementation service for RMX 2000, 7 HD/30 CIF system (See published Service Description for complete scope)	\$9,295	4870-00282-007	Now	9/1/2008
Implementation service for RMX 2000, 10 HD/40 CIF system (See published Service Description for complete scope)	\$9,295	4870-00284-007	Now	9/1/2008
Implementation service for RMX 2000, 15 HD/60 CIF system (See published Service Description for complete scope)	\$11,295	4870-00286-007	Now	9/1/2008

Implementation service for RMX 2000, 20 HD/80 CIF system (See published Service Description for complete scope)	\$11,295	4870-00288-007	Now	9/1/2008
Implementation service for RMX 2000, 30 HD/120 CIF base IP system (See published Service Description for complete scope)	\$11,295	4870-00568-007	Now	2/22/2009
Implementation service for RMX 2000, 40 HD/160 CIF base IP system (See published Service Description for complete scope)	\$11,295	4870-00570-007	Now	2/22/2009
Implementation, RMX 2000 MPMx 5HD1080p/10HD720p/20SD/30CIF System	\$9,295	4870-00902-007	8/15/2010	7/1/2010
Implementation, RMX 2000 MPMx 7HD1080p/15HD720p/30SD/45CIF System	\$9,295	4870-00904-007	8/15/2010	7/1/2010
Implementation, RMX 2000 MPMx 30HD/60SD/90CIF System	\$11,295	4870-00906-007	8/15/2010	7/1/2010
Implementation, RMX 2000 MPMx 22HD1080p/45HD720p/90SD/135CIF System	\$11,295	4870-00908-007	8/15/2010	7/1/2010
Implementation, RMX 2000 MPMx 30HD1080p/60HD720p/120SD/180CIF System	\$11,295	4870-00910-007	8/15/2010	7/1/2010
Implementation, RMX 4000 MPMx 7HD1080p/15HD720p/30SD/45CIF AC or DC System	\$14,995	4870-00914-007	8/15/2010	7/1/2010

Extended Phone Support

Extended 24x7 phone support, One Year, RMX. Priced per RMX unit as uplift to existing service contract	\$3,085	4870-00280-147	Now	9/1/2008
Extended 24x7 phone support, Three Year, RMX. Priced per RMX unit as uplift to existing service contract	\$7,850	4870-00280-347	Now	5/1/2010

Installation Services

On-site Installation service for RMX 2000, 5 HD/20 CIF system	\$3,095	4870-00280-004	Now	9/1/2008
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Premier Services

Premier, One Year, RMX 2000, 10 HD/40 CIF channel demo system (VRMX2540D)	\$2,600	4870-00278-112	Now	5/1/2010
Premier, Three Year, RMX 2000, 10 HD/40 CIF channel demo system (VRMX2540D)	\$6,650	4870-00278-312	Now	5/1/2010
Premier, One Year, RMX 2000, 5 HD/20 CIF base IP system	\$5,100	4870-00280-112	Now	5/1/2010
Premier, Three Year, RMX 2000, 5 HD/20 CIF base IP system	\$13,000	4870-00280-312	Now	5/1/2010
Premier, One Year, RMX 2000, 7 HD/30 CIF base IP system	\$7,385	4870-00282-112	Now	5/1/2010
Premier, Three Year, RMX 2000, 7 HD/30 CIF base IP system	\$18,850	4870-00282-312	Now	5/1/2010
Premier, One Year, RMX 2000, 10 HD/40 CIF base IP system	\$8,500	4870-00284-112	Now	5/1/2010
Premier, Three Year, RMX 2000, 10 HD/40 CIF base IP system	\$21,700	4870-00284-312	Now	5/1/2010
Premier, One Year, RMX 2000, 15 HD/60 CIF base IP system	\$12,145	4870-00286-112	Now	5/1/2010
Premier, Three Year, RMX 2000, 15 HD/60 CIF base IP system	\$30,950	4870-00286-312	Now	5/1/2010
Premier, One Year, RMX 2000, 20 HD/80 CIF base IP system	\$15,300	4870-00288-112	Now	5/1/2010
Premier, Three Year, RMX 2000, 20 HD/80 CIF base IP system	\$39,000	4870-00288-312	Now	5/1/2010
Premier, One Year, RMX 2000, 30 HD/120 CIF base IP system	\$22,100	4870-00568-112	Now	5/1/2010
Premier, Three Year, RMX 2000, 30 HD/120 CIF base IP system	\$56,350	4870-00568-312	Now	5/1/2010
Premier, One Year, RMX 2000, 40 HD/160 CIF base IP system	\$28,900	4870-00570-112	Now	5/1/2010
Premier, Three Year, RMX 2000, 40 HD/160 CIF base IP system	\$73,700	4870-00570-312	Now	5/1/2010
Premier, One Year, RMX 2000 MPMx 5HD1080p/10HD720p/20SD/30CIF System	\$9,200	4870-00902-112	8/15/2010	7/1/2010
Premier, Three Year, RMX 2000 MPMx 5HD1080p/10HD720p/20SD/30CIF System	\$23,460	4870-00902-312	8/15/2010	7/1/2010
Premier, One Year, RMX 2000 MPMx 7HD1080p/15HD720p/30SD/45CIF System	\$12,900	4870-00904-112	8/15/2010	7/1/2010
Premier, Three Year, RMX 2000 MPMx 7HD1080p/15HD720p/30SD/45CIF System	\$32,900	4870-00904-312	8/15/2010	7/1/2010
Premier, One Year, RMX 2000 MPMx 30HD/60SD/90CIF System	\$24,200	4870-00906-112	8/15/2010	7/1/2010
Premier, Three Year, RMX 2000 MPMx 30HD/60SD/90CIF System	\$61,710	4870-00906-312	8/15/2010	7/1/2010
Premier, One Year, RMX 2000 MPMx 22HD1080p/45HD720p/90SD/135CIF System	\$35,400	4870-00908-112	8/15/2010	7/1/2010
Premier, Three Year, RMX 2000 MPMx 22HD1080p/45HD720p/90SD/135CIF System	\$90,270	4870-00908-312	8/15/2010	7/1/2010
Premier, One Year, RMX 2000 MPMx 30HD1080p/60HD720p/120SD/180CIF System	\$46,600	4870-00910-112	8/15/2010	7/1/2010
Premier, Three Year, RMX 2000 MPMx 30HD1080p/60HD720p/120SD/180CIF System	\$118,830	4870-00910-312	8/15/2010	7/1/2010
Premier, One Year, RMX 1500/2000/4000 MPMx Upgrade - 5 HD License Add-on (includes coverage for any additional processing module resources)	\$3,995	4870-00860-112	8/15/2010	7/1/2010
Premier, Three Year, RMX 1500/2000/4000 MPMx Upgrade - 5 HD License Add-on (includes coverage for any additional processing module resources)	\$10,185	4870-00860-312	8/15/2010	7/1/2010

Premier Plus Services

Premier Plus, One Year, RMX 2000, 5 HD/20 CIF base IP system	\$7,650	4870-00280-114	Now	5/1/2010
Premier Plus, Three Year, RMX 2000, 5 HD/20 CIF base IP system	\$19,500	4870-00280-314	Now	5/1/2010
Premier Plus, One Year, RMX 2000, 7 HD/30 CIF base IP system	\$11,100	4870-00282-114	Now	5/1/2010
Premier Plus, Three Year, RMX 2000, 7 HD/30 CIF base IP system	\$28,300	4870-00282-314	Now	5/1/2010
Premier Plus, One Year, RMX 2000, 10 HD/40 CIF base IP system	\$12,750	4870-00284-114	Now	5/1/2010
Premier Plus, Three Year, RMX 2000, 10 HD/40 CIF base IP system	\$32,500	4870-00284-314	Now	5/1/2010
Premier Plus, One Year, RMX 2000, 15 HD/60 CIF base IP system	\$18,200	4870-00286-114	Now	5/1/2010
Premier Plus, Three Year, RMX 2000, 15 HD/60 CIF base IP system	\$46,400	4870-00286-314	Now	5/1/2010
Premier Plus, One Year, RMX 2000, 20 HD/80 CIF base IP system	\$22,950	4870-00288-114	Now	5/1/2010
Premier Plus, Three Year, RMX 2000, 20 HD/80 CIF base IP system	\$58,500	4870-00288-314	Now	5/1/2010
Premier Plus, One Year, RMX 2000, 30 HD/120 CIF base IP system	\$33,150	4870-00568-114	Now	5/1/2010
Premier Plus, Three Year, RMX 2000, 30 HD/120 CIF base IP system	\$84,550	4870-00568-314	Now	5/1/2010
Premier Plus, One Year, RMX 2000, 40 HD/160 CIF base IP system	\$43,350	4870-00570-114	Now	5/1/2010
Premier Plus, Three Year, RMX 2000, 40 HD/160 CIF base IP system	\$110,550	4870-00570-314	Now	5/1/2010

Total Coverage BRANDED SERVICE

Total Coverage Premier Services

Total Coverage Premier, One Year, RMX 2000, 5 HD/20 CIF base IP system, includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$5,100	4870-00280-160	Now	5/1/2010
Total Coverage Premier, Three Year, RMX 2000, 5 HD/20 CIF base IP system, includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$13,000	4870-00280-362	Now	5/1/2010
Total Coverage Premier, One Year, RMX 2000, 7 HD/30 CIF base IP system, includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$7,385	4870-00282-160	Now	5/1/2010
Total Coverage Premier, Three Year, RMX 2000, 7 HD/30 CIF base IP system, includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$18,850	4870-00282-362	Now	5/1/2010
Total Coverage Premier, One Year, RMX 2000, 10 HD/40 CIF base IP system, includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$8,500	4870-00284-160	Now	5/1/2010
Total Coverage Premier, Three Year, RMX 2000, 10 HD/40 CIF base IP system	\$21,700	4870-00284-362	Now	5/1/2010
Total Coverage Premier, One Year, RMX 2000, 15 HD/60 CIF base IP system, includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$12,145	4870-00286-160	Now	5/1/2010
Total Coverage Premier, Three Year, RMX 2000, 15 HD/60 CIF base IP system, includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$30,950	4870-00286-362	Now	5/1/2010
Total Coverage Premier, One Year, RMX 2000, 20 HD/80 CIF base IP system, includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$15,300	4870-00288-160	Now	5/1/2010
Total Coverage Premier, Three Year, RMX 2000, 20 HD/80 CIF base IP system, includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$39,000	4870-00288-362	Now	5/1/2010
Total Coverage Premier, One Year, RMX 2000, 30 HD/120 CIF base IP system, includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$22,100	4870-00568-160	Now	5/1/2010
Total Coverage Premier, Three Year, RMX 2000, 30 HD/120 CIF base IP system, includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$56,350	4870-00568-362	Now	5/1/2010
Total Coverage Premier, One Year, RMX 2000, 40 HD/160 CIF base IP system, includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$28,900	4870-00570-160	Now	5/1/2010
Total Coverage Premier, Three Year, RMX 2000, 40 HD/160 CIF base IP system, includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$73,700	4870-00570-362	Now	5/1/2010
Total Coverage Premier, One Year, RMX 2000 MPMx 5HD1080p/10HD720p/20SD/30CIF System (Qualified partner only), includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$9,200	4870-00902-160	8/15/2010	7/1/2010
Total Coverage Premier, Three Year, RMX 2000 MPMx 5HD1080p/10HD720p/20SD/30CIF System (Qualified partner only), includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$23,460	4870-00902-362	8/15/2010	7/1/2010

Total Coverage Premier, One Year, RMX 2000 MPMx 7HD1080p/15HD720p/30SD/45CIF System (Qualified partner only, includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$12,900	4870-00904-160	8/15/2010	7/1/2010
Total Coverage Premier, Three Year, RMX 2000 MPMx 7HD1080p/15HD720p/30SD/45CIF System (Qualified partner only, includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$32,900	4870-00904-362	8/15/2010	7/1/2010
Total Coverage Premier, One Year, RMX 2000 MPMx 30HD/60SD/90CIF System (Qualified partner only), includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$24,200	4870-00906-160	8/15/2010	7/1/2010
Total Coverage Premier, Three Year, RMX 2000 MPMx 30HD/60SD/90CIF System (Qualified partner only), includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$61,710	4870-00906-362	8/15/2010	7/1/2010
Total Coverage Premier, One Year, RMX 2000 MPMx 22HD1080p/45HD720p/90SD/135CIF System (Qualified partner only), includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$35,400	4870-00908-160	8/15/2010	7/1/2010
Total Coverage Premier, Three Year, RMX 2000 MPMx 22HD1080p/45HD720p/90SD/135CIF System (Qualified partner only), includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$90,270	4870-00908-362	8/15/2010	7/1/2010
Total Coverage Premier, One Year, RMX 2000 MPMx 30HD1080p/60HD720p/120SD/180CIF System (Qualified partner only), includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$46,600	4870-00910-160	8/15/2010	7/1/2010
Total Coverage Premier, Three Year, RMX 2000 MPMx 30HD1080p/60HD720p/120SD/180CIF System (Qualified partner only), includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$118,830	4870-00910-362	8/15/2010	7/1/2010
Total Coverage Premier, One Year, RMX 2000/4000 MPMx Upgrade - 30 HD License Add-on (includes coverage for additional processing module resources) (Qualified partner only), includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$23,995	4870-00868-160	8/15/2010	7/1/2010
Total Coverage Premier, Three Year, RMX 2000/4000 MPMx Upgrade - 30 HD License Add-on (includes coverage for additional processing module resources) (Qualified partner only), includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$61,185	4870-00868-362	8/15/2010	7/1/2010

Service - RMX 2000 / RMX 4000 OPTIONS AND UPGRADES

<u>Long Description</u>	<u>MSRP</u>	<u>Product ID #</u>	<u>Avail</u>	<u>Ch. Dt.</u>
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POLYCOM BRANDED SERVICE

Premier Services

Premier, One Year, RMX T1/E1 interface	\$1,700	4870-00274-112	Now	5/1/2010
Premier, Three Year, RMX T1/E1 interface	\$4,350	4870-00274-312	Now	5/1/2010
Premier, One Year, RMX 2000, 2 HD/10 CIF license expansion	\$1,800	4870-00290-112	Now	5/1/2010
Premier, Three Year, RMX 2000, 2 HD/10 CIF license expansion	\$4,600	4870-00290-312	Now	5/1/2010
Premier, One Year, RMX 2000/4000, 5 HD/20 CIF license expansion	\$3,600	4870-00292-112	Now	5/1/2010
Premier, Three Year, RMX 2000/4000, 5 HD/20 CIF license expansion	\$9,200	4870-00292-312	Now	5/1/2010
Premier, One Year, RMX 2000/4000, 7 HD/30 CIF license expansion	\$5,300	4870-00294-112	Now	5/1/2010
Premier, Three Year, RMX 2000/4000, 7 HD/30 CIF license expansion	\$13,500	4870-00294-312	Now	5/1/2010
Premier, One Year, RMX 2000/4000, 10 HD/40 CIF license expansion	\$7,100	4870-00296-112	Now	5/1/2010
Premier, Three Year, RMX 2000/4000, 10 HD/40 CIF license expansion	\$18,100	4870-00296-312	Now	5/1/2010
Premier, One Year, RMX 2000/4000, 12 HD/50 CIF license expansion	\$8,900	4870-00298-112	Now	5/1/2010
Premier, Three Year, RMX 2000/4000, 12 HD/50 CIF license expansion	\$22,700	4870-00298-312	Now	5/1/2010
Premier, One Year, RMX 2000/4000, 15 HD/60 CIF license expansion	\$10,200	4870-00300-112	Now	5/1/2010
Premier, Three Year, RMX 2000/4000, 15 HD/60 CIF license expansion	\$26,000	4870-00300-312	Now	5/1/2010
Premier, One Year, RMX 2000/4000, 20 HD/80 CIF license expansion	\$14,200	4870-00301-112	Now	5/1/2010
Premier, Three Year, RMX 2000/4000, 20 HD/80 CIF license expansion	\$36,200	4870-00301-312	Now	5/1/2010
Premier, One Year, RMX 4000 60 HD/240 CIF license expansion	\$42,700	4870-00694-112	Now	5/1/2010
Premier, Three Year, RMX 4000 60 HD/240 CIF license expansion	\$108,900	4870-00694-312	Now	5/1/2010

Premier Plus Services

Premier Plus, One Year, RMX T1/E1 interface	\$2,550	4870-00274-114	Now	5/1/2010
Premier Plus, Three Year, RMX T1/E1 interface	\$6,500	4870-00274-314	Now	5/1/2010
Premier Plus, One Year, RMX 2000/4000, 2 HD/10 CIF license expansion	\$2,700	4870-00290-114	Now	5/1/2010
Premier Plus, Three Year, RMX 2000/4000, 2 HD/10 CIF license expansion	\$6,900	4870-00290-314	Now	5/1/2010

NA

Premier Plus, One Year, RMX 2000/4000, 5 HD/20 CIF license expansion	\$5,400	4870-00292-114	Now	5/1/2010
Premier Plus, Three Year, RMX 2000/4000, 5 HD/20 CIF license expansion	\$13,750	4870-00292-314	Now	5/1/2010
Premier Plus, One Year, RMX 2000/4000, 7 HD/30 CIF license expansion	\$7,950	4870-00294-114	Now	5/1/2010
Premier Plus, Three Year, RMX 2000/4000, 7 HD/30 CIF license expansion	\$20,250	4870-00294-314	Now	5/1/2010
Premier Plus, One Year, RMX 2000/4000, 10 HD/40 CIF license expansion	\$10,650	4870-00296-114	Now	5/1/2010
Premier Plus, Three Year, RMX 2000/4000, 10 HD/40 CIF license expansion	\$27,150	4870-00296-314	Now	5/1/2010
Premier Plus, One Year, RMX 2000/4000, 12 HD/50 CIF license expansion	\$13,350	4870-00298-114	Now	5/1/2010
Premier Plus, Three Year, RMX 2000/4000, 12 HD/50 CIF license expansion	\$34,050	4870-00298-314	Now	5/1/2010
Premier Plus, One Year, RMX 2000/4000, 15 HD/60 CIF license expansion	\$15,300	4870-00300-114	Now	5/1/2010
Premier Plus, Three Year, RMX 2000/4000, 15 HD/60 CIF license expansion	\$39,000	4870-00300-314	Now	5/1/2010
Premier Plus, One Year, RMX 2000/4000, 20 HD/80 CIF license expansion	\$21,300	4870-00301-114	Now	5/1/2010
Premier Plus, Three Year, RMX 2000/4000, 20 HD/80 CIF license expansion	\$54,300	4870-00301-314	Now	5/1/2010
Premier Plus, One Year, RMX 4000 60 HD/240 CIF license expansion	\$64,050	4870-00694-114	Now	5/1/2010
Premier Plus, Three Year, RMX 4000 60 HD/240 CIF license expansion	\$163,350	4870-00694-314	Now	5/1/2010

Total Coverage BRANDED SERVICE

Total Coverage Premier Services

Total Coverage Premier, One Year, RMX T1/E1 interface, includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$1,700	4870-00274-160	Now	5/1/2010
Total Coverage Premier, Three Year, RMX T1/E1 interface, includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$4,350	4870-00274-362	Now	5/1/2010
Total Coverage Premier, One Year, RMX 2000/4000, 2 HD/10 CIF license expansion, includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$1,800	4870-00290-160	Now	5/1/2010
Total Coverage Premier, Three Year, RMX 2000/4000, 2 HD/10 CIF license expansion, includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$4,600	4870-00290-362	Now	5/1/2010
Total Coverage Premier, One Year, RMX 2000/4000, 5 HD/20 CIF license expansion, includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$3,600	4870-00292-160	Now	5/1/2010
Total Coverage Premier, Three Year, RMX 2000/4000, 5 HD/20 CIF license expansion, includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$9,200	4870-00292-362	Now	5/1/2010
Total Coverage Premier, One Year, RMX 2000/4000, 7 HD/30 CIF license expansion, includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$5,300	4870-00294-160	Now	5/1/2010
Total Coverage Premier, Three Year, RMX 2000/4000, 7 HD/30 CIF license expansion, includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$13,500	4870-00294-362	Now	5/1/2010
Total Coverage Premier, One Year, RMX 2000/4000, 10 HD/40 CIF license expansion, includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$7,100	4870-00296-160	Now	5/1/2010
Total Coverage Premier, Three Year, RMX 2000/4000, 10 HD/40 CIF license expansion, includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$18,100	4870-00296-362	Now	5/1/2010
Total Coverage Premier, One Year, RMX 2000/4000, 12 HD/50 CIF license expansion, includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$8,900	4870-00298-160	Now	5/1/2010
Total Coverage Premier, Three Year, RMX 2000/4000, 15 HD/60 CIF license expansion, includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$22,700	4870-00298-362	Now	5/1/2010
Total Coverage Premier, One Year, RMX 2000/4000, 15 HD/60 CIF license expansion, includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$10,200	4870-00300-160	Now	5/1/2010
Total Coverage Premier, Three Year, RMX 2000, 15 HD/60 CIF license expansion, includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$26,000	4870-00300-362	Now	5/1/2010
Total Coverage Premier, One Year, RMX 2000/4000, 20 HD/80 CIF license expansion, includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$14,200	4870-00301-160	Now	5/1/2010
Total Coverage Premier, Three Year, RMX 2000/4000, 20 HD/80 CIF license expansion, includes next day parts, 24x7 test sites, software upgrades and updates unlimited training.	\$36,200	4870-00301-362	Now	5/1/2010
Total Coverage Premier, One Year, RMX 4000 60 HD/240 CIF license expansion, includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$42,700	4870-00694-160	Now	5/1/2010
Total Coverage Premier, Three Year, RMX 4000 60 HD/240 CIF license expansion, includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$108,900	4870-00694-362	Now	5/1/2010

RMX 1500

<u>Long Description</u>	<u>MSRP</u>	<u>Product ID #</u>	<u>Avail</u>	<u>Ch. Dt.</u>
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RMX-1500 BASE SYSTEMS

RMX 1500 IP only 5HD720p/10SD/15CIF resource configured & licensed system, equipped with one (1) MPMx-S Media Processing Module. (Maintenance Contract Required)	\$43,000	VRMX1505HDR	8/15/2010	7/1/2010
RMX 1500 IP only 5HD1080p/10HD720p/20SD/30CIF resource configured & licensed system equipped with one (1) MPMx-S Media Processing Module. (Maintenance Contract Required)	\$75,500	VRMX1510HDR	8/15/2010	7/1/2010
RMX 1500 IP only 7HD1080p/15HD720p/30SD/45CIF resource configured & licensed system, equipped with one (1) MPMx-S Media Processing Module. (Maintenance Contract Required)	\$108,000	VRMX1515HDR	8/15/2010	7/1/2010
RMX 1500 IP only 10HD1080p/20HD720p/40SD/60CIF resource configured & licensed system, equipped with one (1) MPMx-D Media Processing Module. (Maintenance Contract Required)	\$140,500	VRMX1520HDR	8/15/2010	7/1/2010
RMX 1500 IP only 15HD1080p/30HD720p/60SD/90CIF resource configured & licensed system, equipped with one (1) MPMx-D Media Processing Module. (Maintenance Contract Required)	\$205,500	VRMX1530HDR	8/15/2010	7/1/2010

SERVICE - RMX-1500 BASE SYSTEMS

<u>Long Description</u>	<u>MSRP</u>	<u>Product ID #</u>	<u>Avail</u>	<u>Ch. Dt.</u>
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POLYCOM BRANDED SERVICES

Implementation Services

Implementation, RMX 1500 5HD720p/10SD/15CIF System	\$6,995	4870-00926-007	8/15/2010	7/1/2010
Implementation, RMX 1500 5HD1080p/10HD720p/20SD/30CIF System	\$6,995	4870-00928-007	8/15/2010	7/1/2010
Implementation, RMX 1500 7HD1080p/15HD720p/30SD/45CIF System	\$6,995	4870-00930-007	8/15/2010	7/1/2010
Implementation, RMX 1500 10HD1080p/20HD720p/40SD/60CIF System	\$6,995	4870-00932-007	8/15/2010	7/1/2010
Implementation, RMX 1500 15HD1080p/30HD720p/60SD/90CIF System	\$6,995	4870-00934-007	8/15/2010	7/1/2010

Premier Maintenance Services

Premier, One Year, RMX 1500 5HD720p/10SD/15CIF Channel Demo System	\$1,650	4870-00932-112	8/15/2010	7/1/2010
Premier, Three Year, RMX 1500 5HD720p/10SD/15CIF Channel Demo System	\$4,210	4870-00932-312	8/15/2010	7/1/2010
Premier, One Year, RMX 1500 5HD720p/10SD/15CIF System	\$4,700	4870-00926-112	8/15/2010	7/1/2010
Premier, Three Year, RMX 1500 5HD720p/10SD/15CIF System	\$11,990	4870-00926-312	8/15/2010	7/1/2010
Premier, One Year, RMX 1500 5HD1080p/10HD720p/20SD/30CIF System	\$8,300	4870-00928-112	8/15/2010	7/1/2010
Premier, Three Year, RMX 1500 5HD1080p/10HD720p/20SD/30CIF System	\$21,170	4870-00928-312	8/15/2010	7/1/2010
Premier, One Year, RMX 1500 7HD1080p/15HD720p/30SD/45CIF System	\$11,900	4870-00930-112	8/15/2010	7/1/2010
Premier, Three Year, RMX 1500 7HD1080p/15HD720p/30SD/45CIF System	\$30,350	4870-00930-312	8/15/2010	7/1/2010
Premier, One Year, RMX 1500 10HD1080p/20HD720p/40SD/60CIF System	\$15,500	4870-00932-112	8/15/2010	7/1/2010
Premier, Three Year, RMX 1500 10HD1080p/20HD720p/40SD/60CIF System	\$39,530	4870-00932-312	8/15/2010	7/1/2010
Premier, One Year, RMX 1500 15HD1080p/30HD720p/60SD/90CIF System	\$22,600	4870-00934-112	8/15/2010	7/1/2010
Premier, Three Year, RMX 1500 15HD1080p/30HD720p/60SD/90CIF System	\$57,630	4870-00934-312	8/15/2010	7/1/2010
Premier, One Year, RMX 1500/2000/4000 MPMx Upgrade - 5 HD License Add-on (includes coverage for any additional processing module resources)	\$3,995	4870-00860-112	8/15/2010	7/1/2010
Premier, Three Year, RMX 1500/2000/4000 MPMx Upgrade - 5 HD License Add-on (includes coverage for any additional processing module resources)	\$10,185	4870-00860-312	8/15/2010	7/1/2010

Total Coverage BRANDED SERVICES

Total Coverage Premier Services

Total Coverage Premier, One Year, RMX 1500 5HD720p/10SD/15CIF System (Qualified partner only), includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$4,700	4870-00926-160	8/15/2010	7/1/2010
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Total Coverage Premier, Three Year, RMX 1500 5HD720p/10SD/15CIF System (Qualified partner only), includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$11,990	4870-00926-362	8/15/2010	7/1/2010
Total Coverage Premier, One Year, RMX 1500 5HD1080p/10HD720p/20SD/30CIF System (Qualified partner only), includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$8,300	4870-00928-160	8/15/2010	7/1/2010
Total Coverage Premier, Three Year, RMX 1500 5HD1080p/10HD720p/20SD/30CIF System (Qualified partner only), includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$21,170	4870-00928-362	8/15/2010	7/1/2010
Total Coverage Premier, One Year, RMX 1500 7HD1080p/15HD720p/30SD/45CIF System (Qualified partner only), includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$11,900	4870-00930-160	8/15/2010	7/1/2010
Total Coverage Premier, Three Year, RMX 1500 5HD1080p/10HD720p/20SD/30CIF System (Qualified partner only), includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$30,350	4870-00930-362	8/15/2010	7/1/2010
Total Coverage One Year, RMX 1500 10HD1080p/20HD720p/40SD/60CIF System (Qualified partner only), includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$15,500	4870-00932-160	8/15/2010	7/1/2010
Total Coverage Premier, Three Year, RMX 1500 10HD1080p/20HD720p/40SD/60CIF System (Qualified partner only), includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$39,530	4870-00932-362	8/15/2010	7/1/2010
Total Coverage Premier, One Year, RMX 1500 15HD1080p/30HD720p/60SD/90CIF System (Qualified partner only), includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$22,600	4870-00934-160	8/15/2010	7/1/2010
Total Coverage Premier, Three Year, RMX 1500 15HD1080p/30HD720p/60SD/90CIF System (Qualified partner only), includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$57,630	4870-00934-362	8/15/2010	7/1/2010
Total Coverage Premier, One Year, RMX 1500/2000/4000 MPMx Upgrade - 5 HD License Add-on (includes coverage for any additional processing module resources) (Qualified partner only), includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$3,995	4870-00860-160	8/15/2010	7/1/2010
Total Coverage Premier, Three Year, RMX 1500/2000/4000 MPMx Upgrade - 5 HD License Add-on (includes coverage for any additional processing module resources) (Qualified partner only), includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$10,185	4870-00860-362	8/15/2010	7/1/2010

RMX 1000

<u>Long Description</u>	<u>MSRP</u>	<u>Product ID #</u>	<u>Avail</u>	<u>Ch. Dt.</u>
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RMX-1000 BASE SYSTEMS

RMX 1000 Demo System, loaded with 16 video/audio resource licenses, including HD CP and internal Scheduler (Maintenance Contract Required)	\$8,300	VRMX1000D	Now	12/3/2009
RMX 1000 Base System, loaded with 12 video/audio resource licenses (Maintenance Contract Required)	\$22,300	VRMX1012R	Now	11/1/2009
RMX 1000 Base System, loaded with 16 video/audio resource licenses (Maintenance Contract Required)	\$29,700	VRMX1016R	Now	11/1/2009
RMX 1000 Base System, loaded with 20 video/audio resource licenses (Maintenance Contract Required)	\$37,100	VRMX1020R	Now	11/1/2009

RMX-1000 OPTIONS & UPGRADES

Power Cord: US, Canada, Philippines	\$0	1456-00286-001	Now	10/22/2008
Power Cord: UK, Hong Kong, Macao, Island, Israel	\$0	1456-00286-002	Now	10/22/2008
Power Cord: Germany, Norway, Sweden, France, Thailand, Korea, India	\$0	1456-00286-003	Now	10/22/2008
Power Cord: Japan	\$0	1456-00286-004	Now	10/22/2008
Power Cord: Australia, New Zeland	\$0	1456-00286-045	Now	10/22/2008
Power Cord: Switzerland	\$0	1456-00286-119	Now	10/22/2008
Power Cord: China	\$0	1456-42837-001	Now	10/22/2008
BRICK, PWR, NAT/FIREWALL, 200E, VBP	\$0	1456-62564-001	Now	21-Apr-10
RMX 1000 System Resource Upgrade Option for Additional 4 video/audio resource licenses	\$7,500	5150-28645-001	Now	9/1/2008
RMX 1000 Software Release Upgrade License	\$9,300	5150-28646-001	Now	9/1/2008
RMX 1000 Software Scheduling Option License	\$2,069	5150-28647-001	Now	1/27/2010
RMX 1000 HD CP Software License Option (Maintenance Contract Required)	\$10,300	5150-28648-001	Now	11/1/2009
RMX 1000 Encryption Option License	\$0	5150-28649-001	Now	6/12/2008

SERVICE - RMX-1000 BASE SYSTEMS

<u>Long Description</u>	<u>MSRP</u>	<u>Product ID #</u>	<u>Avail</u>	<u>Ch. Dt.</u>
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POLYCOM BRANDED SERVICES

Implementation Services

Implementation service for RMX 1000 (See published Service Description for complete scope)	\$6,195	4870-00472-007	Now	9/1/2008
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Installation Services

On-site Installation service for RMX 1000	\$2,595	4870-00472-004	Now	9/1/2008
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Premier Maintenance Services

Premier, One Year, RMX 1000 CHANNEL DEMO UNIT	\$820	4870-00470-112	Now	5/1/2010
Premier, Three Year, RMX 1000 CHANNEL DEMO UNIT	\$2,100	4870-00470-312	Now	5/1/2010
Premier, One Year, RMX 1000 Base System with 12 Resource licenses (VRMX1012R)	\$1,850	4870-00472-112	Now	5/1/2010
Premier, Three Year, RMX 1000 Base System with 12 Resource licenses (VRMX1012R)	\$4,725	4870-00472-312	Now	5/1/2010
Premier, One Year, RMX 1000 Base System with 16 Resource licenses (VRMX1016R)	\$2,465	4870-00474-112	Now	5/1/2010
Premier, Three Year, RMX 1000 Base System with 16 Resource licenses (VRMX1016R)	\$6,275	4870-00474-312	Now	5/1/2010
Premier, One Year, RMX 1000 Base System with 20 Resource licenses (VRMX1020R)	\$3,085	4870-00476-112	Now	5/1/2010
Premier, Three Year, RMX 1000 Base System with 20 Resource licenses (VRMX1020R)	\$7,875	4870-00476-312	Now	5/1/2010

Premier Plus Maintenance Services

Premier Plus, One Year, RMX 1000 Base System with 12 Resource licenses (VRMX1012R)	\$2,775	4870-00472-114	Now	5/1/2010
Premier Plus, Three Year, RMX 1000 Base System with 12 Resource licenses (VRMX1012R)	\$7,075	4870-00472-314	Now	5/1/2010
Premier Plus, One Year, RMX 1000 Base System with 16 Resource licenses (VRMX1016R)	\$3,700	4870-00474-114	Now	5/1/2010
Premier Plus, Three Year, RMX 1000 Base System with 16 Resource licenses (VRMX1016R)	\$9,425	4870-00474-314	Now	5/1/2010
Premier Plus, One Year, RMX 1000 Base System with 20 Resource licenses (VRMX1020R)	\$4,625	4870-00476-114	Now	5/1/2010
Premier Plus, Three Year, RMX 1000 Base System with 20 Resource licenses (VRMX1020R)	\$11,800	4870-00476-314	Now	5/1/2010

Extended Phone Support

Extended 24x7 phone support, One Year, RMX 1000. Priced per RMX unit as uplift to existing service contract	\$1,495	4870-00472-147	Now	10/26/2008
Extended 24x7 phone support, Three Year, RMX 1000. Priced per RMX unit as uplift to existing service contract	\$3,800	4870-00472-347	Now	5/1/2010

Total Coverage BRANDED SERVICES

Total Coverage Premier Services

Total Coverage Premier, One Year, RMX 1000 Base System with 12 Resource licenses (VRMX1012R), includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$1,850	4870-00472-160	Now	5/1/2010
Total Coverage Premier, Three Year, RMX 1000 Base System with 12 Resource licenses (VRMX1012R), includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$4,725	4870-00472-362	Now	5/1/2010
Total Coverage Premier, One Year, RMX 1000 Base System with 16 Resource licenses (VRMX1016R), includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$2,465	4870-00474-160	Now	5/1/2010
Total Coverage Premier, Three Year, RMX 1000 Base System with 16 Resource licenses (VRMX1016R), includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$6,275	4870-00474-362	Now	5/1/2010

NA

Total Coverage Premier, One Year, RMX 1000 Base System with 20 Resource licenses (VRMX1020R), includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$3,085	4870-00476-160	Now	5/1/2010
Total Coverage Premier, Three Year, RMX 1000 Base System with 20 Resource licenses (VRMX1020R), includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$7,875	4870-00476-362	Now	5/1/2010

SERVICE - RMX 1000 OPTIONS & UPGRADES

<u>Long Description</u>	<u>MSRP</u>	<u>Product ID #</u>	<u>Avail</u>	<u>Ch. Dt.</u>
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POLYCOM BRANDED SERVICES

Premier Maintenance Services

Premier, One Year, RMX 1000 HDCP Opt Lic (5150-28648-001)	\$820	4870-00478-112	Now	5/1/2010
Premier, Three Year, RMX 1000 HDCP Opt Lic (5150-28648-001)	\$2,100	4870-00478-312	Now	5/1/2010
Premier, One Year, RMX 1000 4 License Upgrade (5150-28645-001)	\$615	4870-00480-112	Now	5/1/2010
Premier, Three Year, RMX 1000 4 License Upgrade (5150-28645-001)	\$1,575	4870-00480-312	Now	5/1/2010

Premier Plus Maintenance Services

Premier Plus, One Year, RMX 1000 HDCP Opt Lic (5150-28648-001)	\$1,230	4870-00478-114	Now	5/1/2010
Premier Plus, Three Year, RMX 1000 HDCP Opt Lic (5150-28648-001)	\$3,125	4870-00478-314	Now	5/1/2010
Premier Plus, One Year, RMX 1000 4 License Upgrade (5150-28645-001)	\$920	4870-00480-114	Now	5/1/2010
Premier Plus, Three Year, RMX 1000 4 License Upgrade (5150-28645-001)	\$2,350	4870-00480-314	Now	5/1/2010

Total Coverage BRANDED SERVICES

Total Coverage Premier Maintenance Services

Total Coverage Premier, One Year, RMX 1000 HDCP Opt Lic (5150-28648-001), includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$820	4870-00478-160	Now	5/1/2010
Total Coverage Premier, Three Year, RMX 1000 HDCP Opt Lic (5150-28648-001), includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$2,100	4870-00478-362	Now	5/1/2010
Total Coverage Premier, One Year, RMX 1000 4 License Upgrade (5150-28645-001), includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$615	4870-00480-160	Now	5/1/2010
Total Coverage Premier, Three Year, RMX 1000 4 License Upgrade (5150-28645-001), includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$1,575	4870-00480-362	Now	5/1/2010

DMA 7000

<u>Long Description</u>	<u>MSRP</u>	<u>Product ID #</u>	<u>Avail</u>	<u>Ch. Dt.</u>
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DMA 7000 BASE SYSTEMS

DMA 7000/2 RMX Dual Server Bundle. Includes redundant application servers, software, and 2 RMX 2000/4000 licenses. Does NOT include the actual RMX systems. Requires 2 power cord kits outside US (Maintenance Contract Required)	\$69,000	2200-76300-100	Now	11/23/2009
DMA 7000/3 RMX Dual Server Bundle. Includes redundant application servers, software, and 3 RMX 2000/4000 licenses. Does NOT include the actual RMX systems. Requires 2 power cord kits outside US (Maintenance Contract Required)	\$89,000	2200-76300-200	Now	11/23/2009
DMA 7000/2 RMX Single Server Bundle. Includes single application server, software, and 2 RMX 2000/4000 licenses. Does NOT include the actual RMX systems. Requires 1 power cord kit outside US (Maintenance Contract Required)	\$50,000	2200-76300-300	Now	11/23/2009
DMA 7000/3 RMX Single Server Bundle. Includes single application server, software, and 3 RMX 2000/4000 licenses. Does NOT include the actual RMX systems. Requires 1 power cord kit for outside US (Maintenance Contract Required)	\$70,000	2200-76300-400	Now	11/23/2009
DMA 7000 Core System. Includes redundant application servers and software. Requires bridge license packs and bridges, which are sold separately (Maintenance Contract Required)	\$29,000	2215-76310-000	Now	11/1/2009

DMA 7000 Single-Server Core System. Includes single application server with redundant components, and software. Requires bridge license packs and bridges, which are sold separately. Requires a single-server country kit. (Maintenance Contract Required)	\$10,000	2215-76310-001	Now	1/28/2010
DMA 7000 Channel Demo Bundle. Includes one application server, software, and licensing for 2 RMX 2000 bridges. Requires a single-server country kit. Not for resale (Maintenance Contract Required)	\$11,500	2230-76300-200	Now	1/28/2010

DMA 7000 LICENSES, OPTIONS AND UPGRADES

DMA 7000 Single-Server Upgrade. Provides hardware and licensing to convert a single-server system into a dual-server system. Requires a single-server country kit. (Maintenance Contract Required)	\$25,000	2215-76310-002	Now	1/28/2010
DMA 7000 additional RMX2000/4000 license. Supports 1 additional RMX 2000/4000 bridge to an existing DMA 7000 system. (Maintenance Contract Required)	\$20,000	5230-76300-001	Now	11/2/2009
DMA 7000 additional RMX 2000/4000 license. Supports 2 additional RMX 2000/4000 bridges to an existing DMA 7000 system. (Maintenance Contract Required)	\$40,000	5230-76300-002	Now	11/2/2009
DMA 7000 additional RMX 2000/4000 license. Supports 3 additional RMX 2000/4000 bridges to an existing DMA 7000 system. (Maintenance Contract Required)	\$60,000	5230-76300-003	Now	11/2/2009
DMA 7000 additional RMX 2000/4000 license. Supports 4 additional RMX 2000/4000 bridges to an existing DMA 7000 system. (Maintenance Contract Required)	\$80,000	5230-76300-004	Now	11/2/2009
DMA 7000 additional RMX 2000/4000 license. Supports 5 additional RMX 2000/4000 bridges to an existing DMA 7000 system. (Maintenance Contract Required)	\$100,000	5230-76300-005	Now	11/2/2009

DMA 7000 CORDS, CABLES AND ACCESSORIES

DMA 7000 Power Cord Kit for UK, Hong Kong, Macao Island, Israel. Order 1 per DMA node	\$0	2201-76390-005	Now	10/26/2009
DMA 7000 Power Cord Kit for Germany, Norway, Sweden, France, Thailand, Korea, France. Order 1 per DMA node	\$0	2201-76390-006	Now	10/26/2009
DMA 7000 Power Cord Kit for Australia, New Zealand. Order 1 per DMA node	\$0	2201-76390-007	Now	10/26/2009
DMA 7000 Power Cord Kit for Switzerland. Order 1 per DMA node	\$0	2201-76390-008	Now	10/26/2009
2-Post Rail Kit for DMA & CMA Servers	\$99	8583-70067-000	Now	10/26/2009

SERVICE - DMA 7000 BASE SYSTEMS

<u>Long Description</u>	<u>MSRP</u>	<u>Product ID #</u>	<u>Avail</u>	<u>Ch. Dt.</u>
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POLYCOM BRANDED SERVICE

Implementation Services

Implementation service, DMA 7000 series solution (See published Service Description for complete scope)	\$7,995	4870-00522-007	Now	10/6/2008
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Premier Services

Premier, One Year, DMA 7000 Channel demo bundle	\$2,675	4870-00520-112	Now	5/1/2010
Premier, Three Year, DMA 7000 Channel demo bundle	\$6,825	4870-00520-312	Now	5/1/2010
Premier, One Year, DMA 7000 Dual-Server Core system	\$3,350	4870-00522-112	Now	5/1/2010
Premier, Three Year, DMA 7000 Dual-Server Core system	\$8,550	4870-00522-312	Now	5/1/2010
Premier, One Year, DMA 7000 Single-Server Core system	\$1,150	4870-00586-112	Now	5/1/2010
Premier, Three Year, DMA 7000 Single-Server Core system	\$2,925	4870-00586-312	Now	5/1/2010
Premier, One Year, DMA 7000 Dual Server Bundle with 2 RMX licenses	\$7,950	4870-00712-112	Now	5/1/2010
Premier, Three Year, DMA 7000 Dual Server Bundle with 2 RMX licenses	\$20,275	4870-00712-312	Now	5/1/2010
Premier, One Year, DMA 7000 Dual Server Bundle with 3 RMX licenses	\$10,250	4870-00714-112	Now	5/1/2010
Premier, Three Year, DMA 7000 Dual Server Bundle with 3 RMX licenses	\$26,150	4870-00714-312	Now	5/1/2010
Premier, One Year, DMA 7000 Single Server Bundle with 2 RMX licenses	\$5,750	4870-00716-112	Now	5/1/2010
Premier, Three Year, DMA 7000 Single Server Bundle with 2 RMX licenses	\$14,675	4870-00716-312	Now	5/1/2010
Premier, One Year, DMA 7000 Single Server Bundle with 3 RMX licenses	\$8,050	4870-00718-112	Now	5/1/2010
Premier, Three Year, DMA 7000 Single Server Bundle with 3 RMX licenses	\$20,525	4870-00718-312	Now	5/1/2010

Premier Plus Services

Premier Plus, One Year, DMA 7000 Dual-Server Core system	\$5,025	4870-00522-114	Now	5/1/2010
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NA

Premier Plus, Three Year, DMA 7000 Dual-Server Core system	\$12,825	4870-00522-314	Now	5/1/2010
Premier Plus, One Year, DMA 7000 Single-Server Core system	\$1,725	4870-00586-114	Now	5/1/2010
Premier Plus, Three Year, DMA 7000 Single-Server Core system	\$4,400	4870-00586-314	Now	5/1/2010
Premier Plus, One Year, DMA 7000 Dual Server Bundle with 2 RMX licenses	\$11,925	4870-00712-114	Now	5/1/2010
Premier Plus, Three Year, DMA 7000 Dual Server Bundle with 2 RMX licenses	\$30,400	4870-00712-314	Now	5/1/2010
Premier Plus, One Year, DMA 7000 Dual Server Bundle with 3 RMX licenses	\$15,375	4870-00714-114	Now	5/1/2010
Premier Plus, Three Year, DMA 7000 Dual Server Bundle with 3 RMX licenses	\$39,200	4870-00714-314	Now	5/1/2010
Premier Plus, One Year, DMA 7000 Single Server Bundle with 2 RMX licenses	\$8,625	4870-00716-114	Now	5/1/2010
Premier Plus, Three Year, DMA 7000 Single Server Bundle with 2 RMX licenses	\$22,000	4870-00716-314	Now	5/1/2010
Premier Plus, One Year, DMA 7000 Single Server Bundle with 3 RMX licenses	\$12,075	4870-00718-114	Now	5/1/2010
Premier Plus, Three Year, DMA 7000 Single Server Bundle with 3 RMX licenses	\$30,800	4870-00718-314	Now	5/1/2010

Extended Phone Support

Extended 24x7 phone support, One Year, DMA 7000. Priced per DMA 7000 Base System as an uplift to existing service contract	\$1,295	4870-00508-147	Now	11/22/2008
Extended 24x7 phone support, Three Year, DMA 7000. Priced per DMA 7000 Base System as an uplift to existing service contract	\$3,300	4870-00508-347	Now	5/1/2010

Total Coverage BRANDED SERVICE

Total Coverage Premier Service

Total Coverage Premier, One Year, DMA 7000 Dual-Server Core system, includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$3,350	4870-00522-160	Now	5/1/2010
Total Coverage Premier, Three Year, DMA 7000 Dual-Server Core system, includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$8,550	4870-00522-362	Now	5/1/2010
Total Coverage Premier, One Year, DMA 7000 Single-Server Core system, includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$1,150	4870-00586-160	Now	5/1/2010
Total Coverage Premier, Three Year, DMA 7000 Single-Server Core system, includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$2,925	4870-00586-362	Now	5/1/2010
Total Coverage Premier, Three Year, DMA 7000 Dual Server Bundle with 2 RMX licenses, includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$20,275	4870-00712-362	Now	5/1/2010
Total Coverage Premier, One Year, DMA 7000 Dual Server Bundle with 3 RMX licenses, includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$10,250	4870-00714-160	Now	5/1/2010
Total Coverage Premier, One Year, DMA 7000 Single Server Bundle with 2 RMX licenses, includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$5,750	4870-00716-160	Now	5/1/2010
Total Coverage Premier, Three Year, DMA 7000 Single Server Bundle with 2 RMX licenses, includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$14,675	4870-00716-362	Now	5/1/2010
Total Coverage Premier, One Year, DMA 7000 Single Server Bundle with 3 RMX licenses, includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$8,050	4870-00718-160	Now	5/1/2010
Total Coverage Premier, Three Year, DMA 7000 Single Server Bundle with 3 RMX licenses, includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$20,525	4870-00718-362	Now	5/1/2010

SERVICE - DMA 7000 OPTIONS AND UPGRADES

<u>Long Description</u>	<u>MSRP</u>	<u>Product ID #</u>	<u>Avail</u>	<u>Ch. Dt.</u>
DMA 7000 Upgrade to 2.0 License	\$9,000	5155-76320-010	Now	7-Apr-10

POLYCOM BRANDED SERVICES

Premier Services

Premier, One Year, DMA 7000 1 RMX 2000 License pack NA	\$2,300	4870-00524-112	Now	5/1/2010
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Premier, Three Year, DMA 7000 1 RMX 2000 License pack	\$5,875	4870-00524-312	Now	5/1/2010
Premier, One Year, DMA 7000 2 RMX 2000 License pack	\$4,600	4870-00526-112	Now	5/1/2010
Premier, Three Year, DMA 7000 2 RMX 2000 License pack	\$11,725	4870-00526-312	Now	5/1/2010
Premier, One Year, DMA 7000 3 RMX 2000 License pack	\$6,900	4870-00528-112	Now	5/1/2010
Premier, Three Year, DMA 7000 3 RMX 2000 License pack	\$17,600	4870-00528-312	Now	5/1/2010
Premier, One Year, DMA 7000 4 RMX 2000 License pack	\$9,200	4870-00530-112	Now	5/1/2010
Premier, Three Year, DMA 7000 4 RMX 2000 License pack	\$23,450	4870-00530-312	Now	5/1/2010
Premier, One Year, DMA 7000 5 RMX 2000 License pack	\$11,500	4870-00532-112	Now	5/1/2010
Premier, Three Year, DMA 7000 5 RMX 2000 License pack	\$29,325	4870-00532-312	Now	5/1/2010
Premier, One Year, DMA 7000 Single Server to Dual Server Upgrade Series	\$2,900	4870-00587-112	Now	5/1/2010
Premier, Three Year, DMA 7000 Single Server to Dual Server Upgrade Series	\$7,400	4870-00587-312	Now	5/1/2010

Premier Plus Services

Premier Plus, One Year, DMA 7000 1 RMX 2000 License pack	\$3,450	4870-00524-114	Now	5/1/2010
Premier Plus, Three Year, DMA 7000 1 RMX 2000 License pack	\$8,800	4870-00524-314	Now	5/1/2010
Premier Plus, One Year, DMA 7000 2 RMX 2000 License pack	\$6,900	4870-00526-114	Now	5/1/2010
Premier Plus, Three Year, DMA 7000 2 RMX 2000 License pack	\$17,600	4870-00526-314	Now	5/1/2010
Premier Plus, One Year, DMA 7000 3 RMX 2000 License pack	\$10,350	4870-00528-114	Now	5/1/2010
Premier Plus, Three Year, DMA 7000 3 RMX 2000 License pack	\$26,400	4870-00528-314	Now	5/1/2010
Premier Plus, One Year, DMA 7000 4 RMX 2000 License pack	\$13,800	4870-00530-114	Now	5/1/2010
Premier Plus, Three Year, DMA 7000 4 RMX 2000 License pack	\$35,200	4870-00530-314	Now	5/1/2010
Premier Plus, One Year, DMA 7000 5 RMX 2000 License pack	\$17,250	4870-00532-114	Now	5/1/2010
Premier Plus, Three Year, DMA 7000 5 RMX 2000 License pack	\$44,000	4870-00532-314	Now	5/1/2010
Premier Plus, One Year, DMA 7000 Single Server to Dual Server Upgrade Series	\$4,350	4870-00587-114	Now	5/1/2010
Premier Plus, Three Year, DMA 7000 Single Server to Dual Server Upgrade Series	\$11,100	4870-00587-314	Now	5/1/2010

Total Coverage BRANDED SERVICES

Total Coverage Premier Services

Total Coverage Premier, One Year, DMA 7000 1 RMX 2000 License pack, includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$2,300	4870-00524-160	Now	5/1/2010
Total Coverage Premier, Three Year, DMA 7000 1 RMX 2000 License pack, includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$5,875	4870-00524-362	Now	5/1/2010
Total Coverage Premier, One Year, DMA 7000 2 RMX 2000 License pack, includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$4,600	4870-00526-160	Now	5/1/2010
Total Coverage Premier, Three Year, DMA 7000 2 RMX 2000 License pack, includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$11,725	4870-00526-362	Now	5/1/2010
Total Coverage Premier, One Year, DMA 7000 3 RMX 2000 License pack, includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$6,900	4870-00528-160	Now	5/1/2010
Total Coverage Premier, Three Year, DMA 7000 3 RMX 2000 License pack, includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$17,600	4870-00528-362	Now	5/1/2010
Total Coverage Premier, One Year, DMA 7000 4 RMX 2000 License pack, includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$9,200	4870-00530-160	Now	5/1/2010
Total Coverage Premier, Three Year, DMA 7000 4 RMX 2000 License pack, includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$23,450	4870-00530-362	Now	5/1/2010
Total Coverage Premier, One Year, DMA 7000 5 RMX 2000 License pack, includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$11,500	4870-00532-160	Now	5/1/2010
Total Coverage Premier, Three Year, DMA 7000 5 RMX 2000 License pack, includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$29,325	4870-00532-362	Now	5/1/2010
Total Coverage Premier, One Year, DMA 7000 Single Server to Dual Server Upgrade Series, includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$2,900	4870-00587-160	Now	5/1/2010
Total Coverage Premier, One Year, DMA 7000 Dual Server Bundle with 2 RMX licenses, includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$7,400	4870-00712-160	Now	5/1/2010

READICONVENE MGC+50/+100 SYSTEMS

<u>Long Description</u>	<u>MSRP</u>	<u>Product ID #</u>	<u>Avail</u>	<u>Ch. Dt.</u>
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READICONVENE MGC+ CHASSIS AND BASE SYSTEMS

MGC+50 Base System: 8-slot (AC) core system (Chassis/ACpwr/MGC Manager) - Product Available In Country Codes 1 & 74 (Maintenance Contract Required)	\$18,100	VCSA0801R	Now	11/1/2009
MGC+100 16 slot ACchassis ONLY - Product Available In Country Codes 1 & 74 (Maintenance Contract Required)	\$10,700	VCSA1602R	Now	11/1/2009
MGC+100 Base System (AC): 16-slot (AC) core system (Chassis 3 AC pwr/MGC Manager) - Product Available In Country Codes 1 & 74 (Maintenance Contract Required)	\$35,400	VCSA1603R	Now	11/1/2009
MGC+100 Control Unit for MGC+100 (MCMS) - Product Available In Country Codes 1 & 74 (Maintenance Contract Required)	\$12,400	VCUS0101R	Now	11/1/2009

READICONVENE MGC+ MODULES

MGC+ MPI-4 H.320 Module: Supports 4 connections using V.35, RS449, or EIA-530. RS366 Dialing. 1 Meter Cable included. - Product Available In Country Codes 1 & 74 (Maintenance Contract Required)	\$6,200	VNMM0401R	Now	11/1/2009
MGC+ MPI-4 H.320 Module: Supports 4 connections using V.35, RS449, or EIA-530. RS366 Dialing. 5 Meter Cable included. - Product Available In Country Codes 1 & 74 (Maintenance Contract Required)	\$6,200	VNMM0402R	Now	11/1/2009
MGC+ MPI-8 H.320 Module: Supports 8 connections using V.35, RS449, or EIA-530. RS366 Dialing. 1 Meter Cables included. - Product Available In Country Codes 1 & 74 (Maintenance Contract Required)	\$12,400	VNMM0801R	Now	11/1/2009
MGC+ MPI-8 H.320 Module: Supports 8 connections using V.35, RS449, or EIA-530. RS366 Dialing. 5 Meter Cables included. - Product Available In Country Codes 1 & 74 (Maintenance Contract Required)	\$12,400	VNMM0802R	Now	11/1/2009
MGC+ NET-2 H.320 ISDN(PRI), Leased (T1/E1) Module: Supports 2 circuits. Each configurable as Leased or ISDN PRI, T1 or E1 (without CSU) - Product Available In Country Codes 1 & 74 (Maintenance Contract Required)	\$8,700	VNMM0201R	Now	11/1/2009
MGC+ NET-4 H.320 ISDN(PRI), Leased (T1/E1) Module: Supports 4 circuits. Each configurable as Leased or ISDN PRI, T1 or E1 (without CSU) - Product Available In Country Codes 1 & 74 (Maintenance Contract Required)	\$16,500	VNMM0401R	Now	11/1/2009
MGC+ NET-8 H.320 ISDN(PRI), Leased (T1/E1) Module: Supports 8 circuits. Each configurable as Leased or ISDN PRI, T1 or E1 (without CSU) - Product Available In Country Codes 1 & 74 (Maintenance Contract Required)	\$28,900	VNMM0801R	Now	11/1/2009
MGC+ IP+12 Port Module: 24 sites @128K OR 12 sites @384K OR 6 sites @768K OR 3 sites @2M - Product Available In Country Codes 1 & 74 (Maintenance Contract Required)	\$15,500	VNMP1202R	Now	11/1/2009
MGC+ IP+24 Port Module: 48 sites @128K OR 24 sites @384K OR 12 sites @768K OR 6 sites @2M - Product Available In Country Codes 1 & 74 (Maintenance Contract Required)	\$29,900	VNMP2402R	Now	11/1/2009
MGC+ IP+48 Port Module: 96 sites @128K OR 48 sites @384K OR 24 sites @768K OR 12 sites @2M - Product Available In Country Codes 1 & 74 (Maintenance Contract Required)	\$40,400	VNMP4802R	Now	11/1/2009
MGC+ MUX+10 Port Module: 18 sites up to 128K OR 10 sites up to 384K OR 6 sites up to 768K OR 2 sites T1/E1 - Product Available In Country Codes 1 & 74 (Maintenance Contract Required)	\$33,500	VNMX1001R	Now	11/1/2009
MGC+ MUX+20 Port Module: 36 sites up to 128K OR 20 sites up to 384K OR 12 sites up to 768K OR 4 sites T1/E1 - Product Available In Country Codes 1 & 74 (Maintenance Contract Required)	\$67,000	VNMX2001R	Now	11/1/2009
MGC+ MUX+40 Port Module: 72 sites up to 128K OR 40 sites up to 384K OR 24 sites up to 768K OR 8 sites T1/E1 - Product Available In Country Codes 1 & 74 (Maintenance Contract Required)	\$133,900	VNMX4001R	Now	11/1/2009
MGC+ "Audio+ module supports 12 ports video or 24 ports voice" - Product Available In Country Codes 1 & 74 (Maintenance Contract Required)	\$16,200	VRMA1202R	Now	11/1/2009
MGC+ "Audio+ module supports 24 ports video or 48 ports voice" - Product Available In Country Codes 1 & 74 (Maintenance Contract Required)	\$30,400	VRMA2402R	Now	11/1/2009
MGC+ "Audio+ module supports 48 ports video or 96 ports voice" - Product Available In Country Codes 1 & 74 (Maintenance Contract Required)	\$37,500	VRMA4802R	Now	11/1/2009

READICONVENE MGC+ ACCESSORIES

MGC+100 AC power supply (Maintenance Contract Required)	\$4,150	VCPA1601R	Now	11/1/2009
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MGC+ READICONVENE IP BASE PACKS

<u>Long Description</u>	<u>MSRP</u>	<u>Product ID #</u>	<u>Avail</u>	<u>Ch. Dt.</u>
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MGC+50 RediConvene IP Base Pack 16 Port, Fully TX/CP @ 768k (Maintenance Contract Required). No longer available in country code: 12,13	\$41,100	VMCU0016R	Now	3/25/2010
MGC+50 RediConvene IP Base Pack 24 Port, Fully TX/CP @ 768k (Maintenance Contract Required). No longer available in country code: 12,13	\$58,100	VMCU0024R	Now	3/25/2010
MGC+100 RediConvene IP Base Pack 32 Port, Fully TX/CP @ 768k (Maintenance Contract Required). No longer available in country code: 12,13	\$77,500	VMCU0032R	Now	3/25/2010
MGC+100 RediConvene IP Base Pack 40 Port, Fully TX/CP @ 768k (Maintenance Contract Required). No longer available in country code: 12,13	\$96,900	VMCU0040R	Now	3/25/2010

MGC+ BASE PACK MODULES (MOST COMMONLY ORDERED)

<u>Long Description</u>	<u>MSRP</u>	<u>Product ID #</u>	<u>Avail</u>	<u>Ch. Dt.</u>
MGC+ 8 port Video+ module - Includes Video+ 8 hardware module - CP/Tx licenses - Click&View - Product Available In Country Codes 1 & 74 (Maintenance Contract Required)	\$19,600	VCPV0802R	Now	11/1/2009
MGC+ IP+24 Port Module: 48 sites @128K OR 24 sites @384K OR 12 sites @768K OR 6 sites @2M - Product Available In Country Codes 1 & 74 (Maintenance Contract Required)	\$29,900	VNMP2402R	Now	11/1/2009
MGC+ IP+48 Port Module: 96 sites @128K OR 48 sites @384K OR 24 sites @768K OR 12 sites @2M - Product Available In Country Codes 1 & 74 (Maintenance Contract Required)	\$40,400	VNMP4802R	Now	11/1/2009
ISDN Bundle - 10 ISDN Ports @ 384 Kbps - Product Available in Country Codes 1 & 74 (Maintenance Contract Required)	\$30,400	VNPI1001R	Now	11/1/2009
MGC+ "Audio+ module supports 24 ports video or 48 ports voice" - Product Available In Country Codes 1 & 74 (Maintenance Contract Required)	\$30,400	VRMA2402R	Now	11/1/2009
MGC+ "Audio+ module supports 48 ports video or 96 ports voice" - Product Available In Country Codes 1 & 74 (Maintenance Contract Required)	\$37,500	VRMA4802R	Now	11/1/2009

SERVICE - MGC+ READICONVENE

<u>Long Description</u>	<u>MSRP</u>	<u>Product ID #</u>	<u>Avail</u>	<u>Ch. Dt.</u>
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POLYCOM BRANDED SERVICES

Implementation Services

Implementation Service for MGC+50	\$9,295	4870-00139-007	Now	9/1/2008
Implementation Service for MGC+100	\$15,495	4870-00140-007	Now	9/1/2008

Installation Services

On-site Installation service for RediConvene 16 and 24 product solutions only (VMCU0016R and VMCU0024R)	\$3,095	4870-00139-066	Now	9/1/2008
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Extended Phone Support

Extended 24x7 phone support, One Year, MGC-50 and MGC+50. Priced per MGC unit as uplift to existing service contract	\$1,745	4870-00008-247	Now	9/1/2008
Extended 24x7 phone support, Three Year, MGC-50 and MGC+50. Priced per MGC unit as uplift to existing service contract	\$4,190	4870-00008-347	Now	9/1/2008
Extended 24x7 phone support, One Year, MGC-100 and MGC+100. Priced per MGC unit as uplift to existing service contract	\$3,085	4870-00009-247	Now	9/1/2008
Extended Telephone Support, Three Year, Extended 24x7 phone support, Three Year, MGC-100 and MGC+100. Priced per MGC unit as uplift to existing service contract	\$7,405	4870-00009-347	Now	9/1/2008

Premier Services

Premier, One Year, MGC+50. (Service price represents % of product list price)	7.00%	4870-00139-112	Now	5/1/2010
Premier, Three Year, MGC+50. (Service price represents % of product list price)	16.80%	4870-00139-312	Now	5/1/2010
Premier, One Year, MGC+100. (Service price represents % of product list price)	7.00%	4870-00140-112	Now	5/1/2010
Premier, Three Year, MGC+100. (Service price represents % of product list price)	16.80%	4870-00140-312	Now	5/1/2010

Premier Plus Services

Premier Plus, One Year, MGC+50. (Service price represents % of product list price)	9.50%	4870-00139-114	Now	5/1/2010
Premier Plus, Three Year, MGC+50. (Service price represents % of product list price)	22.80%	4870-00139-314	Now	5/1/2010
Premier Plus, One Year, MGC+100. (Service price represents % of product list price)	9.50%	4870-00140-114	Now	5/1/2010
Premier Plus, Three Year, MGC+100. (Service price represents % of product list price)	22.80%	4870-00140-314	Now	5/1/2010

Total Coverage BRANDED SERVICES

Total Coverage Premier Services

Total Coverage Premier, One Year, MGC+50. (Service price represents % of product list price), includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	7.00%	4870-00139-160	Now	5/1/2010
Total Coverage Premier, Three Year, MGC+50. (Service price represents % of product list price), includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	16.80%	4870-00139-362	Now	5/1/2010
Total Coverage Premier, One Year, MGC+100. (Service price represents % of product list price - Qualified Total Coverages only), includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	7.00%	4870-00140-160	Now	5/1/2010
Total Coverage Premier, Three Year, MGC+100. (Service price represents % of product list price - Qualified Total Coverages only), includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	16.80%	4870-00140-362	Now	5/1/2010

MGC 50/100

<u>Long Description</u>	<u>MSRP</u>	<u>Product ID #</u>	<u>Avail</u>	<u>Ch. Dt.</u>
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MGC CHASSIS

MGC-50 Base System: 8-slot (AC) core system (Chassis/ACpwr/MGC Manager) (Maintenance Contract Required)	\$18,100	VCSA0801	Now	11/1/2009
MGC-50 - 8 slot AC chassis ONLY (Maintenance Contract Required)	\$5,700	VCSA0802	Now	11/1/2009
MGC+50 - 8 slot AC chassis ONLY (Maintenance Contract Required)	\$5,700	VCSA0802R	Now	11/1/2009
MGC-100 Base System (AC): 16-slot (AC) core system (Chassis/1 AC pwr/MGC Manager) (Maintenance Contract Required)	\$27,100	VCSA1601	Now	11/1/2009
MGC-100 - 16 slot AC chassis ONLY (Maintenance Contract Required)	\$10,700	VCSA1602	Now	11/1/2009
MGC-100 Base System (DC): 16-slot (DC) core system (Chassis/1 DC pwr/MGC Manager) (Maintenance Contract Required)	\$28,200	VCSD1601	Now	11/1/2009
MGC-100 - 16 slot DC chassis ONLY (Maintenance Contract Required)	\$10,700	VCSD1602	Now	11/1/2009
MGC Control Unit for MGC-100 (MCMS) (Maintenance Contract Required)	\$12,400	VCUS0101	Now	11/1/2009
MGC Control Unit for MGC-50 (MCMS) (Maintenance Contract Required)	\$12,400	VCUS0102	Now	11/1/2009
Removable Hard Disk Drive (PSOS) (Maintenance Contract Required)	\$475	VCUS0103	Now	11/1/2009
Removable Hard Disk Drive (XPEK) (Maintenance Contract Required)	\$525	VCUS0104	Now	11/1/2009
Control Unit MGC-50 ONLY w/ removable hard disk drive bay (Maintenance Contract Required)	\$14,000	VCUS0105	Now	11/1/2009
Control Unit MGC-100 ONLY w/ removable hard disk drive bay (Maintenance Contract Required)	\$14,000	VCUS0106	Now	11/1/2009

MGC MODULES

8 port Video+ module - Includes Video+ 8 hardware module - CP/Tx licenses - Click&View (Maintenance Contract Required)	\$19,600	VCPV0802	Now	11/1/2009
MGC MPI-8 H.320 Module: Supports 8 connections using V.35, RS449, or EIA-530. RS366 Dialing. 1 Meter Cables included. (Maintenance Contract Required)	\$12,400	VNMM0801	Now	11/1/2009
MGC NET-2 H.320 ISDN(PRI), Leased (T1/E1) Module: Supports 2 circuits. Each configurable as Leased or ISDN PRI, T1 or E1 (without CSU) (Maintenance Contract Required)	\$8,700	VNMN0201	Now	11/1/2009
MGC NET-4 H.320 ISDN(PRI), Leased (T1/E1) Module: Supports 4 circuits. Each configurable as Leased or ISDN PRI, T1 or E1 (without CSU) (Maintenance Contract Required)	\$16,500	VNMN0401	Now	11/1/2009
MGC NET-8 H.320 ISDN(PRI), Leased (T1/E1) Module: Supports 8 circuits. Each configurable as Leased or ISDN PRI, T1 or E1 (without CSU) (Maintenance Contract Required)	\$28,900	VNMN0801	Now	11/1/2009
MGC IP+12 Port Module: 24 sites @128K OR 12 sites @384K OR 6 sites @768K OR 3 sites @2M (Maintenance Contract Required)	\$15,500	VNMP1202	Now	11/1/2009
MGC IP+24 Port Module: 48 sites @128K OR 24 sites @384K OR 12 sites @768K OR 6 sites @2M (Maintenance Contract Required)	\$29,900	VNMP2402	Now	11/1/2009

MGC IP+48 Port Module: 96 sites @128K OR 48 sites @384K OR 24 sites @768K OR 12 sites @2M (Maintenance Contract Required)	\$40,400	VNMP4802	Now	11/1/2009
MGC MUX+10 Port Module: 18 sites up to 128K OR 10 sites up to 384K OR 6 sites up to 768K OR 2 sites T1/E1 (Maintenance Contract Required)	\$33,500	VNMX1001	Now	11/1/2009
MGC MUX+20 Port Module: 36 sites up to 128K OR 20 sites up to 384K OR 12 sites up to 768K OR 4 sites T1/E1 (Maintenance Contract Required)	\$67,000	VNMX2001	Now	11/1/2009
MGC MUX+40 Port Module: 72 sites up to 128K OR 40 sites up to 384K OR 24 sites up to 768K OR 8 sites T1/E1 (Maintenance Contract Required)	\$133,900	VNMX4001	Now	11/1/2009
MGC "Audio+ module supports 12 ports video or 24 ports voice" (Maintenance Contract Required)	\$16,200	VRMA1202	Now	11/1/2009
MGC "Audio+ module supports 24 ports video or 48 ports voice" (Maintenance Contract Required)	\$30,400	VRMA2402	Now	11/1/2009
MGC "Audio+ module supports 48 ports video or 96 ports voice" (Maintenance Contract Required)	\$37,500	VRMA4802	Now	11/1/2009
MGC Module Conversion from Blue Faceplate to Silver Faceplate - requires submission of form specifying details about modules to be converted	\$103	VSWS9999	Now	9/1/2008

MGC CABLES AND CONNECTORS

MPI 1 Meter Cable to connect to MPI Panel (No charge if purchased with MPI Module)	\$175	VCCM0101	Now	9/21/2009
MPI 5 Meter Cable to connect to MPI Panel (No charge if purchased with MPI Module)	\$350	VCCM0501	Now	9/21/2009
MGC MPI Adapter RS449 to V.35 DTE-M: V.35 physical interface adapter for DTE (straight) connections. (No charge if purchased with MPI Module)	\$50	VCCM3501	Now	9/21/2009
MGC MPI Adapter RS449 to V.35 DCE-F: V.35 physical interface adapter for DCE (crossover) connections. (No charge if purchased with MPI Module)	\$50	VCCM3502	Now	9/21/2009
MGC MPI Panel 16 RS449 DTE-F Connections: supports up to 16 RS449 DTE serial connections + 16 RS366 dialing ports. (No charge if purchased with MPI Module)	\$285	VCCM4901	Now	9/21/2009
MGC MPI Adapter DCE-F: RS449 physical interface adapter for DCE (crossover) connections. (No charge if purchased with MPI Module)	\$35	VCCM4902	Now	9/21/2009
MGC MPI Adapter RS449 to EIA530 DTE-M: EIA-530 physical interface adapter for DTE (straight) connections. (No charge if purchased with MPI Module)	\$60	VCCM5301	Now	9/21/2009
MGC MPI Adapter RS449 to EIA530 DCE-F: EIA-530 physical interface adapter for DCE (crossover) connections. (No charge if purchased with MPI Module)	\$35	VCCM5302	Now	9/21/2009
MGC NET (E1) RJ45 to BNC Balun: Network BNC adapter for E1 service	\$67	VCCN4502	Now	9/1/2008
RMX/MGC/RSS Power Cord 110VAC 2.3 Meter (8 ft) North America, Saudi Arabia, Venezuela	\$0	VCCP0101	Now	9/23/2009
RMX/MGC/RSS Power Cord 250VAC 2.3 Meter (8 ft) Europe	\$0	VCCP0102	Now	9/23/2009
RMX/MGC/RSS Power Cord 250VAC 2.3 Meter (8 ft) China	\$0	VCCP0103	Now	9/23/2009
RMX/MGC/RSS Power Cord 250VAC 2.3 Meter (8 ft) U.K., Singapore, U.A.E	\$0	VCCP0104	Now	9/23/2009
RMX/MGC/RSS Power Cord 250VAC 2.3 Meter (8 ft) Italy, Chile	\$0	VCCP0105	Now	9/23/2009
RMX/MGC/RSS Power Cord 250VAC 2.3 Meter (8 ft) India, South Africa	\$0	VCCP0106	Now	9/23/2009
RMX/MGC/RSS Power Cord 250VAC 2.3 Meter (8 ft) Switzerland	\$0	VCCP0107	Now	9/23/2009
RMX/MGC/RSS Power Cord 250VAC 2.3 Meter (8 ft) Israel	\$0	VCCP0108	Now	9/23/2009
RMX/MGC/RSS Power Cord 250VAC 2.3 Meter (8 ft) Australia, New Zealand	\$0	VCCP0109	Now	9/23/2009
RMX/MGC/RSS Power Cord 250VAC 2.3 Meter (8 ft) Denmark, Sweden	\$0	VCCP0110	Now	9/23/2009
RMX/MGC/RSS Power Cord 250VAC 2.3 Meter (8 ft) Argentina, Uruguay	\$0	VCCP0111	Now	9/23/2009
RMX/MGC/RSS Power Cord 110VAC 2.3 Meter (8 ft) Japan, Taiwan, Thailand	\$0	VCCP0112	Now	9/23/2009
RMX/MGC/RSS Power Cord 250VAC 2.3 Meter (8 ft) South America, Korea	\$0	VCCP0113	Now	9/23/2009
RMX/MGC/RSS Power Cord 250VAC 2.3 Meter (8 ft) Hong Kong	\$0	VCCP0114	Now	9/23/2009

MGC ACCESSORIES

MGC-100 19" Rack Mount Kit (90deg): configure the 16-slot chassis for a 19" rack (90 degree) (Not for NEBS)	\$0	VCMR1602	Now	
MGC AC Power supply for MGC-100 (8-10 modules, Average 9) (Maintenance Contract Required)	\$4,150	VCPA1601	Now	11/1/2009
MGC DC Power Supply for MGC-100 Chassis (8-10 modules, Average 9) (Maintenance Contract Required)	\$5,200	VCPD4801	Now	11/1/2009
Supports 8 Leased Line T1/E1 CHINA! circuits (No ISDN) (Without CSU) (Maintenance Contract Required)	\$15,500	VNMN0802	Now	11/1/2009
MGC Unified Conference Suite: IVR/DTMF Suite + Virtual Conference Suite + Music IO connector for Unified Conferencing Platform (Maintenance Contract Required)	\$15,500	VSWS0105	Now	11/1/2009
MGC OS Upgrade to current production release level	\$15,500	VSUW0001	Now	9/1/2008

SERVICE - MGC 50/100

<u>Long Description</u>	<u>MSRP</u>	<u>Product ID #</u>	<u>Avail</u>	<u>Ch. Dt.</u>
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POLYCOM BRANDED SERVICES

Implementation Services

Implementation Service for MGC50	\$9,295	4870-00008-007	Now	9/1/2008
Implementation Service for MGC100	\$15,495	4870-00009-007	Now	9/1/2008

Premier Services

Premier, One Year, MGC50. (Service price represents % of product list price)	8.00%	4870-00008-112	Now	5/1/2010
Premier, Three Year, MGC50. (Service price represents % of product list price)	19.00%	4870-00008-312	Now	5/1/2010
Premier, One Year, MGC100. (Service price represents % of product list price)	8.00%	4870-00009-112	Now	5/1/2010
Premier, Three Year, MGC100. (Service price represents % of product list price)	19.00%	4870-00009-312	Now	5/1/2010

Premier Plus Services

Premier Plus, One Year, MGC50. (Service price represents % of product list price)	12.00%	4870-00008-114	Now	5/1/2010
Premier Plus, Three Year, MGC50. (Service price represents % of product list price)	29.00%	4870-00008-314	Now	5/1/2010
Premier Plus, One Year, MGC100. (Service price represents % of product list price)	12.00%	4870-00009-114	Now	5/1/2010
Premier Plus, Three Year, MGC100. (Service price represents % of product list price)	29.00%	4870-00009-314	Now	5/1/2010

Total Coverage BRANDED SERVICES

Total Coverage Premier Services

Total Coverage Premier, One Year, MGC50. (Service price represents % of product list price - Qualified Total Coverages only), includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	8.00%	4870-00008-160	Now	5/1/2010
Total Coverage Premier, Three Year, MGC50. (Service price represents % of product list price - Qualified Total Coverages only), includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	19.00%	4870-00008-362	Now	5/1/2010
Total Coverage Premier, One Year, MGC100. (Service price represents % of product list price - Qualified Total Coverages only), includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	8.00%	4870-00009-160	Now	5/1/2010
Total Coverage Premier, Three Year, MGC100. (Service price represents % of product list price - Qualified Total Coverages only), includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	19.00%	4870-00009-362	Now	5/1/2010

MGC 25

<u>Long Description</u>	<u>MSRP</u>	<u>Product ID #</u>	<u>Avail</u>	<u>Ch. Dt.</u>
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SYSTEMS

MGC-25 GW1: 2U 19 in. chassis, Single PRI Gateway for IP/ISDN, 3 sites@384 kbps T1, 5 sites@384 kbps E1, 11 sites@128 kbps T1, 12 sites @128 kbps E1, Audio TX, MGC Manager (Maintenance Contract Required). No longer available in country code: 12,13	\$20,600	VBGW0101	Now	3/25/2010
MGC-25 GW2: 2U 19 in. chassis, Dual PRI Gateway for IP/ISDN, 7 sites@384 kbps T1, 10 sites@384 kbps E1, 12 sites @128K T1/E1, Audio TX, MGC-Manager (Maintenance Contract Required). No longer available in country code: 12,13	\$30,900	VBGW0102	Now	3/25/2010
MGC-25 IP12: 2U 19 in. chassis, 12 IP sites@384 kbps or 24 sites @128 kbps, IVR/DTMF, SWCP, VCS, MGC-Manager (Maintenance Contract Required). No longer available in country code: 12,13	\$26,800	VBMP1201	Now	3/25/2010
MGC-25 Unified 24: 2U 19" chassis: 24 PSTN, 12 ISDN@128kbps, 7-10 ISDN@384kbps, 3-5 ISDN@768kbps 2 ISDN@T1/E1, 16 VoIP/64kbps 16 IP@128kbps, 16 IP@384kbps 8 IP@768kbps, 4 IP@T1/E1, Audio TX, UCS, SWCP, MGC Manager (Maint Cont Reqd) Not avail in CC 12,13	\$61,800	VBMU2401	Limited	3/25/2010

MGC-25 Unified 24 V: 2U 19" chassis: 24 PSTN, 12 ISDN@128kbps 7-10 ISDN@384kbps 3-5 ISDN@768kbps 2 ISDN@T1/E1 16 VoIP/64kbps 16 IP@128kbps 16 IP@384kbps 8 IP@768kbps 4 IP@T1/E1, A/V TX, UCS, HWCP, SWCP, MGC Mgr (Maint Cont Reqd) Not avail in CC 12,13.	\$82,400	VBMU2406	Now	3/25/2010
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SERVICE - MGC 25

<u>Long Description</u>	<u>MSRP</u>	<u>Product ID #</u>	<u>Avail</u>	<u>Ch. Dt.</u>
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POLYCOM BRANDED SERVICES

Implementation Services

Implementation Service for MGC25	\$5,395	4870-00007-007	Now	9/1/2008
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Installation Services

On-site Installation service for MGC25	\$2,595	4870-00007-004	Now	9/1/2008
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Extended Phone Support

Extended 24x7 phone support, One Year, MGC-25. Priced per MGC unit as uplift to existing service contract	\$615	4870-00007-247	Now	9/1/2008
Extended 24x7 phone support, Three Year, MGC-25. Priced per MGC unit as uplift to existing service contract	\$1,570	4870-00007-347	Now	5/1/2010

Premier Services

Premier, One Year, MGC25. (Service price represents % of product list price)	8.00%	4870-00007-112	Now	5/1/2010
Premier, Three Year, MGC25. (Service price represents % of product list price)	19.00%	4870-00007-312	Now	5/1/2010

Premier Plus Services

Premier Plus, One Year, MGC25. (Service price represents % of product list price)	12.00%	4870-00007-114	Now	5/1/2010
Premier Plus, Three Year, MGC25. (Service price represents % of product list price)	29.00%	4870-00007-314	Now	5/1/2010

Total Coverage BRANDED SERVICES

Total Coverage Premier Support Services

Total Coverage Premier, One Year, MGC25. (Service price represents % of product list price - Qualified Total Coverages only), includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	8.00%	4870-00007-160	Now	5/1/2010
Total Coverage Premier, Three Year, MGC25. (Service price represents % of product list price - Qualified Total Coverages only), includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	19.00%	4870-00007-362	Now	5/1/2010

POLYCOM VIDEO EDGE - PVE

<u>Long Description</u>	<u>MSRP</u>	<u>Product ID #</u>	<u>Avail</u>	<u>Ch. Dt.</u>
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POLYCOM VIDEO EDGE SYSTEMS

Polycom Video Edge (PVE) Appliance Supports WMS RTSP, HTTP for Live Multicast/VOD Unicast; H.264 (Flash & MPEG-4) HTTP Progressive Download. Includes software, license and 750 GB Storage. (Maintenance Contract Required) (CC: 1,79,102)	\$12,500	2200-77200-100	Now	3/16/2010
Polycom Video Edge (PVE) DME0 Appliance Supports WMS RTSP, HTTP for Live Multicast/VOD Unicast; H.264 (Flash & MPEG-4) HTTP Progressive Download. Includes software, license and 750 GB Storage. (Maintenance Contract Required) (CC: 1,79,102)	\$8,500	D2200-77200-100	Now	3/16/2010

POLYCOM VIDEO EDGE OPTIONS AND UPGRADES

Polycom Video Edge (PVE) RSP Platform Software for Model # 250, 520, 550, 1020 (Maintenance Contract Required) (CC: 1,79,102)	\$500	2155-77209-001	Now	3/16/2010
Polycom Video Edge (PVE) RSP Platform Software for Model # 1050, 1520, 2020 (Maintenance Contract Required) (CC: 1,79,102)	\$1,100	2155-77209-002	Now	3/16/2010
Polycom Video Edge (PVE) RSP Platform Software for Model # 2050, 3020, 3520 (Maintenance Contract Required) (CC: 1,79,102)	\$2,250	2155-77209-003	Now	3/16/2010

SERVICE - POLYCOM VIDEO EDGE - PVE

<u>Long Description</u>	<u>MSRP</u>	<u>Product ID #</u>	<u>Avail</u>	<u>Ch. Dt.</u>
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POLYCOM BRANDED SERVICES

Implementation Service

Implementation service, Polycom Video Edge (PVE) Appliance	\$4,995	4870-00754-007	Now	3/18/2010
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Installation Services

Remote Installation service, Polycom Video Edge (PVE) RSP Platform Software for Model # 2050, 3020, 3520	\$995	4870-00762-007	Now	3/18/2010
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Premier Maintenance Services

Premier, One Year, Polycom Video Edge (PVE) Appliance	\$2,500	4870-00754-112	Now	3/18/2010
Premier, Three Year, Polycom Video Edge (PVE) Appliance	\$6,375	4870-00754-312	Now	3/18/2010
Premier, One Year, Polycom Video Edge (PVE) Appliance CHANNEL DEMO SYSTEM	\$1,200	4870-00756-112	Now	3/18/2010
Premier, Three Year, Polycom Video Edge (PVE) Appliance CHANNEL DEMO SYSTEM	\$3,060	4870-00756-312	Now	3/18/2010
Premier, One Year, Polycom Video Edge (PVE) RSP Platform Software for Model # 520, 550, 1020	\$100	4870-00758-112	Now	3/18/2010
Premier, Three Year, Polycom Video Edge (PVE) RSP Platform Software for Model # 520, 550, 1020	\$255	4870-00758-312	Now	3/18/2010
Premier, One Year, Polycom Video Edge (PVE) RSP Platform Software for Model # 1050, 1520, 2020	\$220	4870-00760-112	Now	3/18/2010
Premier, Three Year, Polycom Video Edge (PVE) RSP Platform Software for Model # 1050, 1520, 2020	\$560	4870-00760-312	Now	3/18/2010
Premier, One Year, Polycom Video Edge (PVE) RSP Platform Software for Model # 2050, 3020, 3520	\$450	4870-00762-112	Now	3/18/2010
Premier, Three Year, Polycom Video Edge (PVE) RSP Platform Software for Model # 2050, 3020, 3520	\$1,150	4870-00762-312	Now	3/18/2010

Total Coverage BRANDED SERVICES

Total Coverage Premier Maintenance Services

Total Coverage Premier, One Year, Polycom Video Edge (PVE) Appliance, includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$2,500	4870-00754-160	Now	3/18/2010
Total Coverage Premier, Three Year, Polycom Video Edge (PVE) Appliance, includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$6,375	4870-00754-362	Now	3/18/2010
Total Coverage Premier, One Year, Polycom Video Edge (PVE) RSP Platform Software for Model # 520, 550, 1020, includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$100	4870-00758-160	Now	3/18/2010
Total Coverage Premier, Three Year, Polycom Video Edge (PVE) RSP Platform Software for Model # 520, 550, 1020, includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$255	4870-00758-362	Now	3/18/2010
Total Coverage Premier, One Year, Polycom Video Edge (PVE) RSP Platform Software for Model # 1050, 1520, 2020, includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$220	4870-00760-160	Now	3/18/2010
Total Coverage Premier, Three Year, Polycom Video Edge (PVE) RSP Platform Software for Model # 1050, 1520, 2020, includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$560	4870-00760-362	Now	3/18/2010
Total Coverage Premier, One Year, Polycom Video Edge (PVE) RSP Platform Software for Model # 2050, 3020, 3520, includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$450	4870-00762-160	Now	3/18/2010
Total Coverage Premier, Three Year, Polycom Video Edge (PVE) RSP Platform Software for Model # 2050, 3020, 3520, includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$1,150	4870-00762-362	Now	3/18/2010

POLYCOM DIGITAL SIGNAGE - PDS

<u>Long Description</u>	<u>MSRP</u>	<u>Product ID #</u>	<u>Avail</u>	<u>Ch. Dt.</u>
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POLYCOM DIGITAL SIGNAGE SYSTEMS

Polycom Digital Signage (PDS) Template Maker includes software and license for customer to create their own Playlist templates (Maintenance Contract Required) (CC: 1,79,102)	\$10,000	2155-78600-100	Now	3/17/2010
Polycom Digital Signage (PDS) Remote Manager includes application software and license for managing digital signage network (Maintenance Contract Required) (CC: 1,79,102)	\$2,900	2155-78600-300	Now	3/17/2010
Polycom Digital Signage (PDS) Data Subscription Feed - includes data access to real time data feeds for news, weather, entertainment and sports headlines. Note: 1 year is included in maintenance cost. (CC: 1,79,102)	\$300	2155-78609-600	Now	3/17/2010
Polycom Digital Signage (PDS) - Includes Main Server Appliance, Remote Manager License and Predefined Templates. Polycom Digital Signage Players required/not included (Maintenance Contract Required) (CC: 1,79,102)	\$42,000	2200-78600-100	Now	3/17/2010
Polycom Digital Signage (PDS) Spare Cable Kit includes DV-X to DVI-1 / DVI-2 cable, DV-X to VGA-1 / VGA-2 cable, DVI-I to HD15 adapter. (CC: 1,79,102)	\$300	2230-78600-100	Now	3/17/2010
Polycom Digital Signage (PDS) Custom Style Sheet includes development of custom style sheet per customer specifications. (Maintenance Contract Required) (CC: 1,79,102)	\$2,500	6967-78600-000	Now	3/17/2010
Polycom Digital Signage (PDS) - 2 Location Pack DEMO SYSTEM - Includes Main Server Appliance and 2 Polycom Digital Signage Players, Remote Manager License and Predefined Templates. (Maintenance Contract Required) (CC: 1,79,102)	\$20,000	D2200-78600-002	Now	3/17/2010
Polycom Digital Signage (PDS) - 5 Location Pack DEMO SYSTEM - Includes Main Server Appliance and 5 Polycom Digital Signage Players, Remote Manager License and Predefined Templates. (Maintenance Contract Required) (CC: 1,79,102)	\$25,000	D2200-78600-005	Now	3/17/2010

POLYCOM DIGITAL SIGNAGE OPTIONS AND UPGRADES

Polycom Digital Signage (PDS) Player Appliance includes appliance with 250 GB hard drive, software, license and DVI splitter cable (Maintenance Contract Required) (CC: 1,79,102)	\$2,900	2200-78600-500	Now	3/17/2010
Polycom Digital Signage (PDS) Redundant Server Appliance - Redundant Server for use in Failover. Includes appliance, software and license. Requires Polycom Digital Signage primary appliance (Maintenance Contract Required) (CC: 1,79,102)	\$21,000	2201-78600-200	Now	3/17/2010

VIDEO MEDIA CENTER - VMC 1000

<u>Long Description</u>	<u>MSRP</u>	<u>Product ID #</u>	<u>Avail</u>	<u>Ch. Dt.</u>
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Polycom Video Media Center, video content management appliance with 250 concurrent unicast web streams (Maintenance Contract Required)	\$61,300	2200-77100-250	Until 01-MAY-2010	3/12/2010
Polycom Video Media Center - 250 Concurrent unicast web streams, external upload option and multicast option enabled. (Maintenance Contract Required)	\$77,200	2200-77100-260	Until 01-MAY-2010	3/12/2010
Polycom Video Media Center - 500 Concurrent unicast web streams, external upload option and multicast option enabled. (Maintenance Contract Required)	\$95,800	2200-77100-400	Until 01-MAY-2010	3/12/2010
Polycom Video Media Center - 1000 Concurrent Unicast Web Streams, external upload of content option enabled and multicast option enabled (Maintenance Contract Required)	\$132,900	2200-77100-500	Until 01-MAY-2010	3/12/2010
Polycom Video Media Center - 250 Concurrent Web Stream License, a maximum of two licenses of additional 250 concurrent streams can be added per server (Maintenance Contract Required)	\$20,100	5150-77100-250	Until 01-MAY-2010	3/12/2010
Polycom Video Media Center - Multicast Option License (Maintenance Contract Required)	\$15,500	5150-77101-000	Until 01-MAY-2010	3/12/2010
Polycom Video Media Center - External Upload of Content Option License (Maintenance Contract Required)	\$10,300	5150-77102-000	Until 01-MAY-2010	3/12/2010
Polycom Video Media Center - 500 Concurrent unicast web streams, external upload option and multicast option enabled. Channel Demo Unit (May only be used at Total Coverage's business location. May not be resold at anytime.) (Maintenance Contract Required)	\$19,600	D2200-77100-300	Until 01-MAY-2010	3/12/2010

VIDEO MEDIA CENTER SYSTEMS

Polycom Video Media Center (VMC) - Video on Demand (VOD) Edition includes appliance and related software. Allows unlimited Video On Demand to 2000 unicast sessions. (Maintenance Contract Required) (CC: 1,2,12,79,102)	\$40,000	2200-77120-100	Now	3/16/2010
Polycom Video Media Center (VMC) - Standard Edition includes appliance and related software. Allows Live Broadcasting and Video on Demand. (Maintenance Contract Required) (CC: 1,2,12,79,102)	\$75,000	2200-77120-200	Now	3/16/2010
Polycom Video Media Center (VMC) - Enterprise Edition includes appliance and related software. Standard Edition plus ability to add (per additional license/cost) multi domains and fail-over servers (Maintenance Contract Required) (CC: 1,2,12,79,102)	\$145,000	2200-77120-300	Now	3/16/2010
Polycom Video Media Center (VMC)- DEMO System - Enterprise Edition includes Enterprise License, Domain Software and one Additional Encoder (Maintenance Contract Required) (CC: 1,2,12,79,102)	\$20,000	D2200-77120-300	Now	3/16/2010

VIDEO MEDIA CENTER OPTIONS AND UPGRADES

Power Cord: UK, Hong Kong, Macao, Island, Israel	\$0	1456-00286-002	Now	10/22/2008
Power Cord: Germany, Norway, Sweden, France, Thailand, Korea, India	\$0	1456-00286-003	Now	10/22/2008
Power Cord: Australia, New Zeland	\$0	1456-00286-045	Now	10/22/2008
Power Cord: Switzerland	\$0	1456-00286-119	Now	10/22/2008
Polycom Video Media Center (VMC) - Additional Encoder Type Option includes software and support for additional encoder manufacturer. One license per manufacturer type is required. (Maintenance Contract Required) (CC: 1,2,12,79,102)	\$10,000	2155-77120-001	Now	3/16/2010
Polycom Video Media Center (VMC) - Portals Option - includes integration with Microsoft Sharepoint MOSS 2007 (Standard or Enterprise edition only) (Maintenance Contract Required) (CC: 1,2,12,79,102)	\$50,000	2155-77120-002	Now	3/16/2010
Polycom Video Media Center (VMC) - Additional Content Deliver Modules Option incl ATT iCDS, Akamai, Blue Coat, Cisco ACNS-valid for Standard and Enterprise Editions only. One license per delivery network required. (Maint Contract Reqcd) (CC:1,2,12,79,102)	\$25,000	2155-77120-003	Now	3/16/2010
Polycom Video Media Center (VMC) - One Additional Domain includes software and support for additional domain on same VMC server. Not licensable for service providers hosting multi-tenancy. (Maintenance Contract Required) (CC: 1,2,12,79,102)	\$15,000	2155-77120-004	Now	3/16/2010
Polycom Video Media Center (VMC) - Application Programing Interface, includes documentation and support (Maintenance Contract Required) (CC: 1,2,12,79,102)	\$25,000	2155-77120-005	Now	3/16/2010
Polycom Video Media Center (VMC) - Upgrade from VOD (Video on Demand) Edition to Standard Edition (Maintenance Contract Required) (CC: 1,2,12,79,102)	\$40,000	2155-77120-210	Now	3/16/2010
Polycom Video Media Center (VMC) - Upgrade from VOD (Video on Demand) Edition to Enterprise Edition (Maintenance Contract Required) (CC: 1,2,12,79,102)	\$111,000	2155-77120-310	Now	3/16/2010
Polycom Video Media Center (VMC) - Upgrade from Standard Edition to Enterprise Edition (Maintenance Contract Required) (CC: 1,2,12,79,102)	\$75,000	2155-77120-320	Now	3/16/2010
Polycom Video Media Center (VMC)- Scale Server for use in Clustering or Failover (Enterprise Edition only) Requires Enterprise Addition on primary server (Maintenance Contract Required) (CC: 1,2,12,79,102)	\$72,500	2201-77120-200	Now	3/16/2010

SERVICE - POLYCOM DIGITAL SIGNAGE - PDS

<u>Long Description</u>	<u>MSRP</u>	<u>Product ID #</u>	<u>Avail</u>	<u>Ch. Dt.</u>
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POLYCOM BRANDED SERVICES

Implementation Service

Implementation service, Polycom Digital Signage (PDS) - Includes Main Server Appliance, Remote Manager License and Predefined Templates	\$10,995	4870-00764-007	Now	3/18/2010
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Premier Maintenance Services

Premier, One Year, Polycom Digital Signage (PDS) - Includes Main Server Appliance, Remote Manager License and Predefined Templates	\$8,400	4870-00764-112	Now	3/18/2010
Premier, Three Year, Polycom Digital Signage (PDS) - Includes Main Server Appliance, Remote Manager License and Predefined Templates	\$21,420	4870-00764-312	Now	3/18/2010
Premier, One Year, com Digital Signage (PDS) - 2 Location Pack CHANNEL DEMO SYSTEM	\$2,200	4870-00766-112	Now	3/18/2010

Premier, Three Year, com Digital Signage (PDS) - 2 Location Pack CHANNEL DEMO SYSTEM	\$5,610	4870-00766-312	Now	3/18/2010
Premier, One Year, com Digital Signage (PDS) - 5 Location Pack CHANNEL DEMO SYSTEM	\$3,400	4870-00768-112	Now	3/18/2010
Premier, Three Year, com Digital Signage (PDS) - 5 Location Pack CHANNEL DEMO SYSTEM	\$8,670	4870-00768-312	Now	3/18/2010
Premier, One Year, Polycom Digital Signage (PDS) Redundant Server Appliance - Redundant Server for use in Failover	\$4,200	4870-00770-112	Now	3/18/2010
Premier, One Year, Polycom Digital Signage (PDS) Player Appliance	\$580	4870-00772-112	Now	3/18/2010
Premier, Three Year, Polycom Digital Signage (PDS) Player Appliance	\$1,480	4870-00772-312	Now	3/18/2010
Premier, One Year, Polycom Digital Signage (PDS) Custom Style Sheet includes development of custom style sheet per customer specifications	\$500	4870-00774-112	Now	3/18/2010
Premier, Three Year, Polycom Digital Signage (PDS) Custom Style Sheet includes development of custom style sheet per customer specifications	\$1,275	4870-00774-312	Now	3/18/2010
Premier, One Year, Polycom Digital Signage (PDS) Template Editor	\$2,000	4870-00776-112	Now	3/18/2010
Premier, Three Year, Polycom Digital Signage (PDS) Template Editor	\$5,100	4870-00776-312	Now	3/18/2010
Premier, One Year, Polycom Digital Signage (PDS) Content Manager	\$580	4870-00778-112	Now	3/18/2010
Premier, Three Year, Polycom Digital Signage (PDS) Content Manager	\$1,480	4870-00778-312	Now	3/18/2010
Premier, One Year, Polycom Digital Signage (PDS) Remote Manager	\$580	4870-00780-112	Now	3/18/2010
Premier, Three Year, Polycom Digital Signage (PDS) Remote Manager	\$1,480	4870-00780-312	Now	3/18/2010
Premier, One Year, Polycom Digital Signage (PDS) Development Server	\$3,000	4870-00782-112	Now	3/18/2010
Premier, Three Year, Polycom Digital Signage (PDS) Development Server	\$7,650	4870-00782-312	Now	3/18/2010
Premier, One Year, Polycom Digital Signage (PDS) - Signage Presenter CHANNEL DEMO SYSTEM	\$380	4870-00784-112	Now	3/18/2010
Premier, Three Year, Polycom Digital Signage (PDS) - Signage Presenter CHANNEL DEMO SYSTEM	\$970	4870-00784-312	Now	3/18/2010

Premier Plus Maintenance Services

Premier, Three Year, Polycom Digital Signage (PDS) Redundant Server Appliance - Redundant Server for use in Failover	\$10,710	4870-00770-312	Now	3/18/2010
Premier Plus, One Year, Polycom Digital Signage (PDS) Custom Style Sheet includes development of custom style sheet per customer specifications	Custom Quote	4870-00774-114	Now	3/18/2010

Total Coverage BRANDED SERVICES

Total Coverage Premier Maintenance Services

Total Coverage Premier, One Year, Polycom Digital Signage (PDS) - Includes Main Server Appliance, Remote Manager License and Predefined Templates. Includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$8,400	4870-00764-160	Now	3/18/2010
Total Coverage Premier, Three Year, Polycom Digital Signage (PDS) - Includes Main Server Appliance, Remote Manager License and Predefined Templates. Includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$21,420	4870-00764-362	Now	3/18/2010
Total Coverage Premier, Three Year, Polycom Digital Signage (PDS) Redundant Server Appliance - Redundant Server for use in Failover. Includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$4,200	4870-00770-362	Now	3/18/2010
Total Coverage Premier, One Year, Polycom Digital Signage (PDS) Player Appliance. Includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$580	4870-00772-160	Now	3/18/2010
Total Coverage Premier, Three Year, Polycom Digital Signage (PDS) Player Appliance. Includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$1,480	4870-00772-362	Now	3/18/2010
Total Coverage Premier, One Year, Polycom Digital Signage (PDS) Custom Style Sheet includes development of custom style sheet per customer specifications. Includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$500	4870-00774-160	Now	3/18/2010
Total Coverage Premier, Three Year, Polycom Digital Signage (PDS) Custom Style Sheet includes development of custom style sheet per customer specifications. Includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$1,275	4870-00774-362	Now	3/18/2010
Total Coverage Premier, One Year, Polycom Digital Signage (PDS) Template Editor. Includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$2,000	4870-00776-160	Now	3/18/2010
Total Coverage Premier, Three Year, Polycom Digital Signage (PDS) Template Editor. Includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$5,100	4870-00776-362	Now	3/18/2010

Total Coverage Premier, One Year, Polycom Digital Signage (PDS) Content Manager. Includes next day parts, 24x7 test sites, software upgrades and updates unlimited training.	\$580	4870-00778-160	Now	3/18/2010
Total Coverage Premier, Three Year, Polycom Digital Signage (PDS) Content Manager. Includes next day parts, 24x7 test sites, software upgrades and updates unlimited training.	\$1,480	4870-00778-362	Now	3/18/2010
Total Coverage Premier, One Year, Polycom Digital Signage (PDS) Remote Manager. Includes next day parts, 24x7 test sites, software upgrades and updates unlimited training.	\$580	4870-00780-160	Now	3/18/2010
Total Coverage Premier, Three Year, Polycom Digital Signage (PDS) Remote Manager. Includes next day parts, 24x7 test sites, software upgrades and updates unlimited training.	\$1,480	4870-00780-362	Now	3/18/2010
Total Coverage Premier, One Year, Polycom Digital Signage (PDS) Development Server. Includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$3,000	4870-00782-160	Now	3/18/2010
Total Coverage Premier, Three Year, Polycom Digital Signage (PDS) Development Server. Includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$7,650	4870-00782-362	Now	3/18/2010

SERVICE - POLYCOM VIDEO MEDIA CENTER

<u>Long Description</u>	<u>MSRP</u>	<u>Product ID #</u>	<u>Avail</u>	<u>Ch. Dt.</u>
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POLYCOM BRANDED SERVICES

Implementation Service

Implementation Service for Video Media Center	\$7,195	4870-00352-007	Discontinued	14-Apr-10
Implementation service, Polycom Video Media Center (VMC) - Standard Edition	\$10,995	4870-00790-007	Now	3/18/2010
Implementation service, Polycom Video Media Center (VMC) - Enterprise Edition	\$14,995	4870-00792-007	Now	3/18/2010

Installation Services

On-site Installation for Video Media Center	\$3,095	4870-00352-004	Discontinued	14-Apr-10
Implementation service, Polycom Video Media Center (VMC) - Video on Demand (VOD) Edition	\$10,995	4870-00788-007	Now	3/18/2010

Extended Phone Support

Extended 24x7 phone support, One Year, Video Media Center platform. Priced per VMC unit as uplift to existing service contract	\$4,115	4870-00352-147	Now	9/1/2008
Extended 24x7 phone support, Three Year, Video Media Center platform. Priced per VMC unit as uplift to existing service contract	\$9,880	4870-00352-347	Now	9/1/2008

Premier Services

Premier, One Year, Video Media Center multicast option license	\$2,320	4870-00354-112	Discontinued	14-Apr-10
Premier, Three Year, Video Media Center multicast option license	\$5,560	4870-00354-312	Discontinued	14-Apr-10
Premier, One Year, Video Media Center external upload of content option license	\$1,545	4870-00356-112	Discontinued	14-Apr-10
Premier, Three Year, Video Media Center external upload of content option license	\$3,710	4870-00356-312	Discontinued	14-Apr-10
Premier, One Year, Video Media Center 250 concurrent web stream license	\$3,015	4870-00358-112	Discontinued	14-Apr-10
Premier, Three Year, Video Media Center 250 concurrent web stream license	\$7,230	4870-00358-312	Discontinued	14-Apr-10
Premier, One Year, Video Media Center channel demo unit	\$4,015	4870-00362-112	Discontinued	14-Apr-10
Premier, Three Year, Video Media Center channel demo unit	\$9,640	4870-00362-312	Discontinued	14-Apr-10
Premier, One Year, Video Media Center base system with 250 concurrent unicast streams	\$9,265	4870-00430-112	Now	9/1/2008
Premier, Three Year, Video Media Center base system with 250 concurrent unicast streams	\$22,240	4870-00430-312	Now	9/1/2008
Premier, One Year, Video Media Center base system with 250 concurrent unicast streams, external upload and multicast options enabled	\$11,325	4870-00432-112	Now	9/1/2008
Premier, Three Year, Video Media Center base system with 250 concurrent unicast streams, external upload and multicast options enabled	\$27,180	4870-00432-312	Now	9/1/2008
Premier, One Year, Video Media Center base system with 500 concurrent unicast streams, external upload and multicast options enabled	\$14,415	4870-00434-112	Now	9/1/2008
Premier, Three Year, Video Media Center base system with 500 concurrent unicast streams, external upload and multicast options enabled	\$34,600	4870-00434-312	Now	9/1/2008

Premier, One Year, Video Media Center base system with 1000 concurrent unicast streams, external upload and multicast options enabled	\$20,080	4870-00436-112	Now	9/1/2008
Premier, Three Year, Video Media Center base system with 1000 concurrent unicast streams, external upload and multicast options enabled	\$48,195	4870-00436-312	Now	9/1/2008
Premier, One Year, Polycom Video Media Center (VMC) - Video on Demand (VOD) Edition	\$8,000	4870-00788-112	Now	3/18/2010
Premier, Three Year, Polycom Video Media Center (VMC) - Video on Demand (VOD) Edition	\$20,400	4870-00788-312	Now	3/18/2010
Premier, One Year, Polycom Video Media Center (VMC) - Standard Edition	\$15,000	4870-00790-112	Now	3/18/2010
Premier, Three Year, Polycom Video Media Center (VMC) - Standard Edition	\$38,250	4870-00790-312	Now	3/18/2010
Premier, One Year, Polycom Video Media Center (VMC) - Enterprise Edition	\$29,000	4870-00792-112	Now	3/18/2010
Premier, Three Year, Polycom Video Media Center (VMC) - Enterprise Edition	\$73,950	4870-00792-312	Now	3/18/2010
Premier, One Year, Polycom Video Media Center (VMC) Enterprise Edition CHANNEL DEMO SYSTEM	\$2,600	4870-00794-112	Now	3/18/2010
Premier, Three Year, Polycom Video Media Center (VMC) Enterprise Edition CHANNEL DEMO SYSTEM	\$6,630	4870-00794-312	Now	3/18/2010
Premier, One Year, Polycom Video Media Center (VMC)- Scale Server for use in Clustering or Failover (Enterprise Edition only)	\$14,500	4870-00796-112	Now	3/18/2010
Premier, Three Year, Polycom Video Media Center (VMC)- Scale Server for use in Clustering or Failover (Enterprise Edition only)	\$36,975	4870-00796-312	Now	3/18/2010
Premier, One Year, Polycom Video Media Center (VMC) - Upgrade from VOD (Video on Demand) Edition to Standard Edition	\$8,000	4870-00798-112	Now	3/18/2010
Premier, Three Year, Polycom Video Media Center (VMC) - Upgrade from VOD (Video on Demand) Edition to Standard Edition	\$20,400	4870-00798-312	Now	3/18/2010
Premier, One Year, Polycom Video Media Center (VMC) - Upgrade from VOD (Video on Demand) Edition to Enterprise Edition	\$22,000	4870-00800-112	Now	3/18/2010
Premier, Three Year, Polycom Video Media Center (VMC) - Upgrade from VOD (Video on Demand) Edition to Enterprise Edition	\$56,100	4870-00800-312	Now	3/18/2010
Premier, One Year, Polycom Video Media Center (VMC) - Upgrade from Standard Edition to Enterprise Edition	\$15,000	4870-00802-112	Now	3/18/2010
Premier, Three Year, Polycom Video Media Center (VMC) - Upgrade from Standard Edition to Enterprise Edition	\$38,250	4870-00802-312	Now	3/18/2010
Premier, One Year, Polycom Video Media Center (VMC) - One Additional Domain	\$3,000	4870-00804-112	Now	3/18/2010
Premier, Three Year, Polycom Video Media Center (VMC) - One Additional Domain	\$7,650	4870-00804-312	Now	3/18/2010
Premier, One Year, Polycom Video Media Center (VMC) - Additional Encoder Type Option	\$2,000	4870-00806-112	Now	3/18/2010
Premier, Three Year, Polycom Video Media Center (VMC) - Additional Encoder Type Option	\$5,100	4870-00806-312	Now	3/22/2010
Premier, One Year, Polycom Video Media Center (VMC) - Portals Option	\$10,000	4870-00808-112	Now	3/22/2010
Premier, Three Year, Polycom Video Media Center (VMC) - Portals Option	\$25,500	4870-00808-312	Now	3/22/2010
Premier, One Year, Polycom Video Media Center (VMC) - Additional Content Deliver Modules Option	\$5,000	4870-00810-112	Now	3/22/2010
Premier, Three Year, Polycom Video Media Center (VMC) - Additional Content Deliver Modules Option	\$12,750	4870-00810-312	Now	3/22/2010
Premier, One Year, Polycom Video Media Center (VMC) - Development Server	\$7,000	4870-00812-112	Now	3/22/2010
Premier, Three Year, Polycom Video Media Center (VMC) - Development Server	\$17,850	4870-00812-312	Now	3/22/2010
Premier, One Year, Polycom Video Media Center (VMC) - Application Programming Interface	\$5,000	4870-00814-112	Now	3/22/2010
Premier, Three Year, Polycom Video Media Center (VMC) - Application Programming Interface	\$12,750	4870-00814-312	Now	3/22/2010
Premier, One Year, Polycom Video Media Center (VMC) - Live Broadcast module to VOD Edition	\$2,500	4870-00828-112	Now	3/22/2010
Premier, Three Year, Polycom Video Media Center (VMC) - Live Broadcast module to VOD Edition	\$6,375	4870-00828-312	Now	3/22/2010
Premier, One Year, Polycom Video Media Center (VMC) - Integration module for Closed Captioning via CPC web	\$1,000	4870-00830-112	Now	3/22/2010
Premier, Three Year, Polycom Video Media Center (VMC) - Integration module for Closed Captioning via CPC web	\$2,550	4870-00830-312	Now	3/22/2010

Premier Plus Services

Premier Plus, One Year, Video Media Center multicast option license	\$3,475	4870-00354-114	Discontinued	14-Apr-10
Premier Plus, Three Year, Video Media Center multicast option license	\$8,345	4870-00354-314	Discontinued	14-Apr-10
Premier Plus, One Year, Video Media Center external upload of content option license	\$2,320	4870-00356-114	Discontinued	14-Apr-10
Premier Plus, Three Year, Video Media Center external upload of content option license	\$5,560	4870-00356-314	Discontinued	14-Apr-10

Premier Plus, One Year, Video Media Center 250 concurrent web stream license	\$4,520	4870-00358-114	Discontinued	14-Apr-10
Premier Plus, Three Year, Video Media Center 250 concurrent web stream license	\$10,850	4870-00358-314	Discontinued	14-Apr-10
Premier Plus, One Year, Video Media Center base system with 250 concurrent unicast streams	\$13,900	4870-00430-114	Now	9/1/2008
Premier Plus, Three Year, Video Media Center base system with 250 concurrent unicast streams	\$33,360	4870-00430-314	Now	9/1/2008
Premier Plus, One Year, Video Media Center base system with 250 concurrent unicast streams, external upload and multicast options enabled	\$16,990	4870-00432-114	Now	9/1/2008
Premier Plus, Three Year, Video Media Center base system with 250 concurrent unicast streams, external upload and multicast options enabled	\$40,780	4870-00432-314	Now	9/1/2008
Premier Plus, One Year, Video Media Center base system with 500 concurrent unicast streams, external upload and multicast options enabled	\$21,625	4870-00434-114	Now	9/1/2008
Premier Plus, Three Year, Video Media Center base system with 500 concurrent unicast streams, external upload and multicast options enabled	\$51,900	4870-00434-314	Now	9/1/2008
Premier Plus, One Year, Video Media Center base system with 1000 concurrent unicast streams, external upload and multicast options enabled	\$30,120	4870-00436-114	Now	9/1/2008
Premier Plus, Three Year, Video Media Center base system with 1000 concurrent unicast streams, external upload and multicast options enabled	\$72,295	4870-00436-314	Now	9/1/2008

Total Coverage BRANDED SERVICES

Total Coverage Premier Services

Total Coverage Premier, One Year, Video Media Center multicast option license. Includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$2,320	4870-00354-160	Discontinued	14-Apr-10
Total Coverage Premier, Three Year, Video Media Center multicast option license. Includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$5,560	4870-00354-362	Discontinued	14-Apr-10
Total Coverage Premier, One Year, Video Media Center external upload of content option license. Includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$1,545	4870-00356-160	Discontinued	14-Apr-10
Total Coverage Premier, Three Year, Video Media Center external upload of content option license. Includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$3,710	4870-00356-362	Discontinued	14-Apr-10
Total Coverage Premier, One Year, Video Media Center 250 concurrent web stream license. Includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$3,015	4870-00358-160	Discontinued	14-Apr-10
Total Coverage Premier, Three Year, Video Media Center 250 concurrent web stream license. Includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$7,230	4870-00358-362	Discontinued	14-Apr-10
Total Coverage Premier, One Year, Video Media Center base system with 250 concurrent unicast streams. Includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$9,265	4870-00430-160	Now	9/1/2008
Total Coverage Premier, Three Year, Video Media Center base system with 250 concurrent unicast streams. Includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$22,240	4870-00430-362	Now	9/1/2008
Total Coverage Premier, One Year, Video Media Center base system with 250 concurrent unicast streams, external upload and multicast options enabled. Includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$11,325	4870-00432-160	Now	9/1/2008
Total Coverage Premier, Three Year, Video Media Center base system with 250 concurrent unicast streams, external upload and multicast options enabled. Includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$27,180	4870-00432-362	Now	9/1/2008
Total Coverage Premier, One Year, Video Media Center base system with 500 concurrent unicast streams, external upload and multicast options enabled. Includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$14,415	4870-00434-160	Now	9/1/2008
Total Coverage Premier, Three Year, Video Media Center base system with 500 concurrent unicast streams, external upload and multicast options enabled. Includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$34,600	4870-00434-362	Now	9/1/2008
Total Coverage Premier, One Year, Video Media Center base system with 1000 concurrent unicast streams, external upload and multicast options enabled. Includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$20,080	4870-00436-160	Now	9/1/2008
Total Coverage Premier, Three Year, Video Media Center base system with 1000 concurrent unicast streams, external upload and multicast options enabled. Includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$48,195	4870-00436-362	Now	9/1/2008

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Total Coverage Premier, One Year, Polycom Video Media Center (VMC) - Video on Demand (VOD) Edition. Includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$8,000	4870-00788-160	Now	3/18/2010
Total Coverage Premier, Three Year, Polycom Video Media Center (VMC) - Video on Demand (VOD) Edition. Includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$20,400	4870-00788-362	Now	3/18/2010
Total Coverage Premier, One Year, Polycom Video Media Center (VMC) - Standard Edition. Includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$15,000	4870-00790-160	Now	3/18/2010
Total Coverage Premier, Three Year, Polycom Video Media Center (VMC) - Standard Edition. Includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$38,250	4870-00790-362	Now	3/18/2010
Total Coverage Premier, One Year, Polycom Video Media Center (VMC) - Enterprise Edition. Includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$29,000	4870-00792-160	Now	3/18/2010
Total Coverage Premier, Three Year, Polycom Video Media Center (VMC) - Enterprise Edition. Includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$73,950	4870-00792-362	Now	3/18/2010
Total Coverage Premier, One Year, Polycom Video Media Center (VMC)- Scale Server for use in Clustering or Failover (Enterprise Edition only). Includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$14,500	4870-00796-160	Now	3/18/2010
Total Coverage Premier, Three Year, Polycom Video Media Center (VMC)- Scale Server for use in Clustering or Failover (Enterprise Edition only). Includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$36,975	4870-00796-362	Now	3/18/2010
Total Coverage Premier, One Year, Polycom Video Media Center (VMC) - Upgrade from VOD (Video on Demand) Edition to Standard Edition. Includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$8,000	4870-00798-160	Now	3/18/2010
Total Coverage Premier, Three Year, Polycom Video Media Center (VMC) - Upgrade from VOD (Video on Demand) Edition to Standard Edition. Includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$20,400	4870-00798-362	Now	3/18/2010
Total Coverage Premier, One Year, Polycom Video Media Center (VMC) - Upgrade from VOD (Video on Demand) Edition to Enterprise Edition. Includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$22,000	4870-00800-160	Now	3/18/2010
Total Coverage Premier, Three Year, Polycom Video Media Center (VMC) - Upgrade from VOD (Video on Demand) Edition to Enterprise Edition. Includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$56,100	4870-00800-362	Now	3/18/2010
Total Coverage Premier, One Year, Polycom Video Media Center (VMC) - Upgrade from Standard Edition to Enterprise Edition. Includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$15,000	4870-00802-160	Now	3/18/2010
Total Coverage Premier, Three Year, Polycom Video Media Center (VMC) - Upgrade from Standard Edition to Enterprise Edition. Includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$38,250	4870-00802-362	Now	3/18/2010
Total Coverage Premier, One Year, Polycom Video Media Center (VMC) - One Additional Domain. Includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$3,000	4870-00804-160	Now	3/18/2010
Total Coverage Premier, Three Year, Polycom Video Media Center (VMC) - One Additional Domain. Includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$7,650	4870-00804-362	Now	3/18/2010
Total Coverage Premier, One Year, Polycom Video Media Center (VMC) - Additional Encoder Type Option. Includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$2,000	4870-00806-160	Now	3/22/2010
Total Coverage Premier, Three Year, Polycom Video Media Center (VMC) - Additional Encoder Type Option. Includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$5,100	4870-00806-362	Now	3/22/2010
Total Coverage Premier, One Year, Polycom Video Media Center (VMC) - Portals Option. Includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$10,000	4870-00808-160	Now	3/22/2010
Total Coverage Premier, Three Year, Polycom Video Media Center (VMC) - Portals Option. Includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$25,500	4870-00808-362	Now	3/22/2010
Total Coverage Premier, One Year, Polycom Video Media Center (VMC) - Additional Content Deliver Modules Option. Includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$5,000	4870-00810-160	Now	3/22/2010
Total Coverage Premier, Three Year, Polycom Video Media Center (VMC) - Additional Content Deliver Modules Option. Includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$12,750	4870-00810-362	Now	3/22/2010

Total Coverage Premier, One Year, Polycom Video Media Center (VMC) - Development Server. Includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$7,000	4870-00812-160	Now	3/22/2010
Total Coverage Premier, Three Year, Polycom Video Media Center (VMC) - Development Server. Includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$17,850	4870-00812-362	Now	3/22/2010
Total Coverage Premier, One Year, Polycom Video Media Center (VMC) - Application Programming Interface. Includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$5,000	4870-00814-160	Now	3/22/2010
Total Coverage Premier, Three Year, Polycom Video Media Center (VMC) - Application Programming Interface. Includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$12,750	4870-00814-362	Now	3/22/2010
Total Coverage Premier, One Year, Polycom Video Media Center (VMC) - Live Broadcast module to VOD Edition. Includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$2,500	4870-00828-160	Now	3/22/2010
Total Coverage Premier, Three Year, Polycom Video Media Center (VMC) - Live Broadcast module to VOD Edition. Includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$6,375	4870-00828-362	Now	3/22/2010
Total Coverage Premier, One Year, Polycom Video Media Center (VMC) - Integration module for Closed Captioning via CPC web. Includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$1,000	4870-00830-160	Now	3/22/2010
Total Coverage Premier, Three Year, Polycom Video Media Center (VMC) - Integration module for Closed Captioning via CPC web. Includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$2,550	4870-00830-362	Now	3/22/2010

POLYCOM RECORDING STUDIO - PRS

<u>Long Description</u>	<u>MSRP</u>	<u>Product ID #</u>	<u>Avail</u>	<u>Ch. Dt.</u>
Polycom Recording Studio (PRS) includes Hardware Appliance, Pelican Case, ability to switch between 6 video & 3 audio feeds, encoder for live and recorded streams and related software (Maintenance Contract Required) (CC: 1,79,102)	\$19,900	2200-78400-000	Now	3/16/2010
Polycom Recording Studio (PRS) Spare Cable Kit - AV Adapter Input Cable, VGA/DVI to DVI Input, DVI Out, XLR M/F, Audio Adpater, VGA, DVI-I to HD15, USB to Serial (CC: 1,79,102)	\$300	2230-78400-100	Now	3/16/2010
Polycom Recording Studio (PRS) DEMO SYSTEM includes Hardware Appliance, Pelican Case ability to switch between 6 video and 3 audio feeds, encoder and related software (Maintenance Contract Required)(CC: 1,79,102)	\$13,000	D2200-78400-000	Now	3/16/2010

RSS 4000

<u>Long Description</u>	<u>MSRP</u>	<u>Product ID #</u>	<u>Avail</u>	<u>Ch. Dt.</u>
RSS 4000 HD Live Stream Support and 200 Web Viewers. Provides the ability to have 1 live HD stream and 200 web viewers. A maximum of 1 per system is supported	\$9,500	5150-32759-001	Now	9/1/2009

RSS 4000 SYSTEMS

RSS 4000 5-Port Chanel Demo Unit. 5 recording ports with content, 2 CIF or 1 SD or 1 HD live streams, and 200 web viewers. Channel Demo unit only. Not for resale. (Maintenance Contract Required)	\$6,500	VRSS4000D	Now	11/1/2009
TAA Compliant: RSS 4000 5-Port Chanel Demo Unit. 5 recording ports with content, 2 CIF or 1 SD or 1 HD live streams, and 200 web viewers. Channel Demo unit only. Not for resale. (Maintenance Contract Required)	\$6,500	VRSS4000D-TAA	Now	3/23/2010
RSS 4000 15-Port Recording and Streaming Solution. 15 recording ports with content, 4 CIF or 4 SD live streams, and 100 web viewers. (Maintenance Contract Required)	\$55,500	VRSS4000L	Now	11/1/2009
TAA Compliant: RSS 4000 15-Port Recording and Streaming Solution. 15 recording ports with content, 4 CIF or 4 SD live streams, and 100 web viewers. (Maintenance Contract Required)	\$55,500	VRSS4000L-TAA	Now	3/23/2010
RSS 4000 10-Port Recording and Streaming Solution. 10 recording ports with content, 3 CIF or 3 SD live streams, and 100 web viewers. (Maintenance Contract Required)	\$39,000	VRSS4000M	Now	11/1/2009
TAA Compliant: RSS 4000 10-Port Recording and Streaming Solution. 10 recording ports with content, 3 CIF or 3 SD live streams, and 100 web viewers. (Maintenance Contract Required)	\$39,000	VRSS4000M-TAA	Now	3/23/2010
RSS 4000 5-Port Recording and Streaming Solution. 5 recording ports with content, 2 CIF or 2 SD live streams, and 100 web viewers. (Maintenance Contract Required)	\$22,500	VRSS4000S	Now	11/1/2009

TAA Compliant: RSS 4000 5-Port Recording and Streaming Solution. 5 recording ports with content, 2 CIF or 2 SD live streams, and 100 web viewers. (Maintenance Contract Required)	\$22,500	VRSS4000S-TAA	Now	3/23/2010
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RSS 4000 OPTIONS AND UPGRADES

RSS 4000 License Upgrade from 5-port system to 10-port system. System will support 10 recording ports with content, 3 CIF or 3 SD live streams, and 100 web viewers.	\$21,500	5150-32757-001	Now	9/1/2009
RSS 4000 License Upgrade from 10-port system to 15-port system. System will support 15 recording ports with content, and 4 SD or 4 CIF live streams, and 100 web viewers	\$21,500	5150-32758-001	Now	9/23/2009
RSS 4000 Multicast Option License - Enables the RSS to support multicast and unicast streaming methods	\$5,200	5150-32760-001	Now	9/1/2009
RSS 4000 Software Encryption License	\$0	5150-32761-001	Now	9/1/2009
RMX/MGC/RSS Power Cord 110VAC 2.3 Meter (8 ft) North America, Saudi Arabia, Venezuela	\$0	VCCP0101	Now	9/23/2009
RMX/MGC/RSS Power Cord 250VAC 2.3 Meter (8 ft) Europe	\$0	VCCP0102	Now	9/23/2009
RMX/MGC/RSS Power Cord 250VAC 2.3 Meter (8 ft) China	\$0	VCCP0103	Now	9/23/2009
RMX/MGC/RSS Power Cord 250VAC 2.3 Meter (8 ft) U.K., Singapore, U.A.E	\$0	VCCP0104	Now	9/23/2009
RMX/MGC/RSS Power Cord 250VAC 2.3 Meter (8 ft) Italy, Chile	\$0	VCCP0105	Now	9/23/2009
RMX/MGC/RSS Power Cord 250VAC 2.3 Meter (8 ft) India, South Africa	\$0	VCCP0106	Now	9/23/2009
RMX/MGC/RSS Power Cord 250VAC 2.3 Meter (8 ft) Switzerland	\$0	VCCP0107	Now	9/23/2009
RMX/MGC/RSS Power Cord 250VAC 2.3 Meter (8 ft) Israel	\$0	VCCP0108	Now	9/23/2009
RMX/MGC/RSS Power Cord 250VAC 2.3 Meter (8 ft) Australia, New Zealand	\$0	VCCP0109	Now	9/23/2009
RMX/MGC/RSS Power Cord 250VAC 2.3 Meter (8 ft) Denmark, Sweden	\$0	VCCP0110	Now	9/23/2009
RMX/MGC/RSS Power Cord 250VAC 2.3 Meter (8 ft) Argentina, Uruguay	\$0	VCCP0111	Now	9/23/2009
RMX/MGC/RSS Power Cord 110VAC 2.3 Meter (8 ft) Japan, Taiwan, Thailand	\$0	VCCP0112	Now	9/23/2009
RMX/MGC/RSS Power Cord 250VAC 2.3 Meter (8 ft) South America, Korea	\$0	VCCP0113	Now	9/23/2009
RMX/MGC/RSS Power Cord 250VAC 2.3 Meter (8 ft) Hong Kong	\$0	VCCP0114	Now	9/23/2009

SERVICE - RSS 4000

<u>Long Description</u>	<u>MSRP</u>	<u>Product ID #</u>	<u>Avail</u>	<u>Ch. Dt.</u>
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POLYCOM BRANDED SERVICES

Implementation Services

Implementation service, RSS 4000 Series Solution	\$4,995	4870-00650-007	Now	9/8/2009
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Premier Services

Premier, One Year, RSS 4000 Channel Demo System	\$500	4870-00649-112	Now	5/1/2010
Premier, One Year, RSS 4000 5 Port Solution	\$2,250	4870-00650-112	Now	5/1/2010
Premier, Three Year, RSS 4000 5 Port Solution	\$5,750	4870-00650-312	Now	5/1/2010
Premier, One Year, RSS 4000 10 Port Solution	\$3,900	4870-00652-112	Now	5/1/2010
Premier, Three Year, RSS 4000 10 Port Solution	\$9,950	4870-00652-312	Now	5/1/2010
Premier, One Year, RSS 4000 15 Port Solution	\$5,550	4870-00654-112	Now	5/1/2010
Premier, Three Year, RSS 4000 15 Port Solution	\$14,150	4870-00654-312	Now	5/1/2010
Premier, One Year, RSS 4000 Upgrade from 5 Port to 10 Port System	\$2,150	4870-00656-112	Now	5/1/2010
Premier, Three Year, RSS 4000 Upgrade from 5 Port to 10 Port System	\$5,475	4870-00656-312	Now	5/1/2010
Premier, One Year, RSS 4000 Upgrade from 10 Port to 15 port System	\$2,150	4870-00658-112	Now	5/1/2010
Premier, Three Year, RSS 4000 Upgrade from 10 Port to 15 port System	\$5,475	4870-00658-312	Now	5/1/2010

Premier Plus Services

Premier, Three Year, RSS 4000 Channel Demo System	\$1,275	4870-00649-312	Now	5/1/2010
Premier Plus, One Year, RSS 4000 5 Port Solution	\$3,375	4870-00650-114	Now	5/1/2010
Premier Plus, Three Year, RSS 4000 5 Port Solution	\$8,600	4870-00650-314	Now	5/1/2010
Premier Plus, One Year, RSS 4000 10 Port Solution	\$5,850	4870-00652-114	Now	5/1/2010
Premier Plus, Three Year, RSS 4000 10 Port Solution	\$14,925	4870-00652-314	Now	5/1/2010
Premier Plus, One Year, RSS 4000 15 Port Solution	\$8,325	4870-00654-114	Now	5/1/2010
Premier Plus, Three Year, RSS 4000 15 Port Solution	\$21,225	4870-00654-314	Now	5/1/2010
Premier Plus, One Year, RSS 4000 Upgrade from 5 Port to 10 Port System	\$3,225	4870-00656-114	Now	5/1/2010
Premier Plus, Three Year, RSS 4000 Upgrade from 5 Port to 10 Port System	\$8,225	4870-00656-314	Now	5/1/2010
Premier Plus, One Year, RSS 4000 Upgrade from 10 Port to 15 port System	\$3,225	4870-00658-114	Now	5/1/2010
Premier Plus, Three Year, RSS 4000 Upgrade from 10 Port to 15 port System	\$8,225	4870-00658-314	Now	5/1/2010

Extended Phone Support

NA

Extended 24x7 phone support, One Year, RSS 4000 Series Solution. Priced per RSS 4000 system as uplift to existing service contract	\$495	4870-00650-147	Now	9/8/2009
Extended 24x7 phone support, Three Year, RSS 4000 Series Solution. Priced per RSS 4000 system as uplift to existing service contract	\$1,250	4870-00650-347	Now	5/1/2010

Total Coverage BRANDED SERVICES

Total Coverage Premier Services

Total Coverage Premier, One Year, RSS 4000 5 Port Solution. Includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$2,250	4870-00650-160	Now	5/1/2010
Total Coverage Premier, Three Year, RSS 4000 5 Port Solution. Includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$5,750	4870-00650-362	Now	5/1/2010
Total Coverage Premier, One Year, RSS 4000 10 Port Solution. Includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$3,900	4870-00652-160	Now	5/1/2010
Total Coverage Premier, Three Year, RSS 4000 10 Port Solution. Includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$9,950	4870-00652-362	Now	5/1/2010
Total Coverage Premier, One Year, RSS 4000 15 Port Solution. Includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$5,550	4870-00654-160	Now	5/1/2010
Total Coverage Premier, Three Year, RSS 4000 15 Port Solution. Includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$14,150	4870-00654-362	Now	5/1/2010
Total Coverage Premier, One Year, RSS 4000 Upgrade from 5 Port to 10 Port System. Includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$2,150	4870-00656-160	Now	5/1/2010
Total Coverage Premier, Three Year, RSS 4000 Upgrade from 5 Port to 10 Port System. Includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$5,475	4870-00656-362	Now	5/1/2010
Total Coverage Premier, One Year, RSS 4000 Upgrade from 10 Port to 15 port System. Includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$2,150	4870-00658-160	Now	5/1/2010
Total Coverage Premier, Three Year, RSS 4000 Upgrade from 10 Port to 15 port System. Includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$5,475	4870-00658-362	Now	5/1/2010

RSS 2000

<u>Long Description</u>	<u>MSRP</u>	<u>Product ID #</u>	<u>Avail</u>	<u>Ch. Dt.</u>
RSS 2000 SW Upgrade Option - Upgrade Software License to latest version (available at no charge for systems covered by a Polycom maintenance contract)	\$4,150	5150-18900-010	Now	9/1/2008
RSS 2000 Multicast Option License	\$5,200	5150-18900-020	Now	9/1/2008
RSS 2000 Stackable Option License - Allows multiple RSS 2000s to be stacked and seamlessly interfaced together	\$5,200	5150-18900-030	Now	9/1/2008
RSS 2000 Encryption software License	\$0	5150-18900-050	Now	3/24/2009
Polycom RSS 2000 video recording and streaming solution. 1U appliance that provides 2 recording ports and up to 50 web viewers as well as up to 10 IP viewers. (Maintenance Contract Required)	\$15,500	VRSS2000	Now	11/1/2009

SERVICE - POLYCOM RECORDING STUDIO - PRS

<u>Long Description</u>	<u>MSRP</u>	<u>Product ID #</u>	<u>Avail</u>	<u>Ch. Dt.</u>
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POLYCOM BRANDED SERVICES

Premier Maintenance Services

Premier, One Year, Polycom Recording Studio (PRS)	\$3,980	4870-00750-112	Now	3/18/2010
Premier, Three Year, Polycom Recording Studio (PRS)	\$10,150	4870-00750-312	Now	3/18/2010
Premier, Three Year, Polycom Recording Studio (PRS) CHANNEL DEMO SYSTEM	\$4,845	4870-00752-312	Now	3/18/2010

Total Coverage BRANDED SERVICES

Total Coverage Premier Maintenance Services

Total Coverage Premier, One Year, Polycom Recording Studio (PRS). Includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$3,980	4870-00750-160	Now	3/18/2010
Total Coverage Premier, Three Year, Polycom Recording Studio (PRS). Includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$10,150	4870-00750-362	Now	3/18/2010
Premier, One Year, Polycom Recording Studio (PRS) CHANNEL DEMO SYSTEM. Includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$4,845	4870-00752-112	Now	3/18/2010

Service - RSS 2000

<u>Long Description</u>	<u>MSRP</u>	<u>Product ID #</u>	<u>Avail</u>	<u>Ch. Dt.</u>
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POLYCOM BRANDED SERVICES

Implementation Services

Implementation Service for RSS 2000	\$4,095	4870-00248-007	Now	9/1/2008
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Extended Phone Support

Extended 24x7 phone support, One Year, RSS2000 platform. Priced per RSS2000 unit as uplift to existing service contract	\$405	4870-00248-147	Now	9/1/2008
Extended 24x7 phone support, Three Year, RSS2000 platform. Priced per RSS2000 unit as uplift to existing service contract	\$1,025	4870-00248-347	Now	5/1/2010

Premier Services

Premier, One Year, RSS 2000	\$1,080	4870-00248-112	Now	5/1/2010
Premier, Three Year, RSS 2000	\$2,750	4870-00248-312	Now	5/1/2010

Premier Plus Services

Premier Plus, One Year, RSS 2000	\$1,470	4870-00248-114	Now	5/1/2010
Premier Plus, Three Year, RSS 2000	\$3,750	4870-00248-314	Now	5/1/2010

Total Coverage BRANDED SERVICES

Total Coverage Premier Services

Total Coverage Premier, One Year, RSS 2000. Includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$1,080	4870-00248-160	Now	5/1/2010
Total Coverage Premier, Three Year, RSS 2000. Includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$2,750	4870-00248-362	Now	5/1/2010

MGC/MGC+ CERTIFICATIONS AND DEMOS

<u>Long Description</u>	<u>MSRP</u>	<u>Product ID #</u>	<u>Avail</u>	<u>Ch. Dt.</u>
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Polycom RSS 2000 Demo Unit video recording and streaming solution. 1U appliance that provides 2 recording ports and up to 100 web viewers as well as up to 10 IP viewers. (Maintenance Contract Required)	\$7,800	VRSS2001	Now	11/1/2009
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SERVICE - MGC/MGC+ CERTIFICATIONS AND DEMOS

<u>Long Description</u>	<u>MSRP</u>	<u>Product ID #</u>	<u>Avail</u>	<u>Ch. Dt.</u>
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Premier, One Year, MGC25 channel certification/demo bundle (VBMP1602)	\$1,130	4870-00123-112	Now	9/1/2008
Premier, One Year, MGC50 channel certification/demo bundle (VMCS2403 or VMCS2402)	\$2,740	4870-00124-112	Now	9/1/2008
Premier, One Year, MGC+50 Channel Demo Unit VMCS2403R.	\$2,305	4870-00141-112	Now	9/1/2008
Premier, One Year, RSS 2000 channel demo unit (VRSS2001)	\$540	4870-00249-112	Now	9/1/2008

OTHER SERVICES - NETWORK SYSTEMS

<u>Long Description</u>	<u>MSRP</u>	<u>Product ID #</u>	<u>Avail</u>	<u>Ch. Dt.</u>
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PRE-CONTRACT INSPECTION SERVICES

Pre-Contract Inspection for Network System products	\$1,545	4865-06680-003	Now	9/1/2008
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TIME & MATERIALS ON-SITE LABOR

T&M on-site support for one Network Systems product, priced per incident. Response time subject to engineer availability. Polycom may charge an add'l fee for fixing problems not related to the original incident. Polycom business hours only.	\$3,600	4865-07582-001	Now	9/1/2008
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UPGRADE INSTALLATION SERVICES

On-site installation of a hardware or software upgrade for one Network System product. All on-site work will be executed during Polycom business hours. Requires two week lead time.	\$2,575	4870-00378-100	Now	9/1/2008
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DE-INSTALLATION & RE-INSTALLATION SERVICES

De-installation of Network System product. Polycom engineer will arrive on-site and de-install the designated Network System product and pack it using customer supplied packing materials. Customer is responsible to ship the system to the new location.	\$2,575	4870-00378-200	Now	9/1/2008
Re-installation of Network System product. Polycom engineer will arrive on-site, unpack the Network System product, and re-install it using the new IP address and the original system configuration. Requires two week lead time.	\$2,575	4870-00378-201	Now	9/1/2008
De-installation and re-installation of Network System product within the same customer campus location. On-site work must be completed within Polycom business hours. Requires two week lead time.	\$3,605	4870-00378-202	Now	9/1/2008

MANAGEMENT AND SCHEDULING SOLUTIONS

POLYCOM CONVERGED MANAGEMENT APPLICATION 5000

<u>Long Description</u>	<u>MSRP</u>	<u>Product ID #</u>	<u>Avail</u>	<u>Ch. Dt.</u>
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CMA 5000 BASE SYSTEMS

Converged Management Application (CMA 5000) + 500 Devices includes Appliance, Gatekeeper, Conference Monitoring, Scheduling (Web, Outlook, Lotus), Device Mgmt; automatic software update , provisioning , support for CMAD. (Maintenance Contract Required)	\$52,000	2200-77530-000	Now	11/1/2009
Converged Management Application (CMA 5000) + 1000 Devices includes Appliance, Gatekeeper, Conference Monitoring, Scheduling (Web, Outlook, Lotus), Device Mgmt; auto software update, provisioning, support for CMAD. (Maintenance Contract Required)	\$88,000	2200-77531-000	Now	11/1/2009
Converged Management Application (CMA 5000) + 2500 Devices includes Appliance, Gatekeeper, Conference Monitoring, Scheduling (Web, Outlook, Lotus), Device Mgmt; automatic software update , provisioning , support for CMAD. (Maintenance Contract Required)	\$155,000	2200-77532-000	Now	11/1/2009
Converged Management Application Appliance (CMA 5000) + 5000 Devices with Gatekeeper, Conference Monitoring, all Scheduling options, scheduled , automatic provisioning , software update, redundant appliance. (Maintenance Contract Required)	\$284,000	2200-77533-000	Now	11/1/2009
CMA 4000/5000 system software upgrade to the then-current Generally Available (GA) release (excludes any/all new or upgraded hardware which may be necessary to support the current release)	\$12,000	5230-77650-000	Now	3/26/2009

CMA 5000 DEVICE LICENSES

License to add 1000 devices to CMA 5000. License will enable additional CMA Soft clients and/or the ability to manage additional hardware endpoints. (Maintenance Contract Required)	\$93,000	5157-77600-000	Now	11/1/2009
License to add 100 devices to CMA 5000. License will enable additional CMA Soft clients and/or the ability to manage additional hardware endpoints. (Maintenance Contract Required)	\$12,500	5157-77600-100	Now	11/1/2009
License to add 500 devices to CMA 5000. License will enable additional CMA Soft clients and/or the ability to manage additional hardware endpoints. (Maintenance Contract Required)	\$54,500	5157-77600-500	Now	11/1/2009

CMA 5000 REDUNDANT OPTIONS

Redundant Appliance and license for any CMA 5000 solution up to 5000 licenses. License for redundant solution included. CMA 5000 Redundant appliance cannot be used with CMA 4000.	\$31,000	2200-77534-000	Now	9/22/2008
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CMA 5000 POWER CORDS

Power Cord: US, Canada, Philippines	\$0	1456-00286-001	Now	10/22/2008
Power Cord: UK, Hong Kong, Macao, Island, Israel	\$0	1456-00286-002	Now	10/22/2008
Power Cord: Germany, Norway, Sweden, France, Thailand, Korea, India	\$0	1456-00286-003	Now	10/22/2008
Power Cord: Japan	\$0	1456-00286-004	Now	10/22/2008
Power Cord: Australia, New Zeland	\$0	1456-00286-045	Now	10/22/2008
Power Cord: Switzerland	\$0	1456-00286-119	Now	10/22/2008
Power Cord: China	\$0	1456-42837-001	Now	10/22/2008

SERVICE - CMA 5000 BASE SYSTEMS

<u>Long Description</u>	<u>MSRP</u>	<u>Product ID #</u>	<u>Avail</u>	<u>Ch. Dt.</u>
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POLYCOM BRANDED SERVICE

Implementation Service

Implementation service, CMA 5000 (See published Service Description for complete scope)	\$11,325	4870-00490-007	Now	9/1/2008
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Premier Service

Premier, One Year, CMA 5000 with 500 devices	\$6,500	4870-00490-112	Now	5/1/2010
Premier, Three Year, CMA 5000 with 500 devices	\$16,600	4870-00490-312	Now	5/1/2010
Premier, One Year, CMA 5000 with 1000 devices	\$11,000	4870-00492-112	Now	5/1/2010
Premier, Three Year, CMA 5000 with 1000 devices	\$28,050	4870-00492-312	Now	5/1/2010
Premier, One Year, CMA 5000 with 2500 devices	\$19,400	4870-00494-112	Now	5/1/2010
Premier, Three Year, CMA 5000 with 2500 devices	\$49,450	4870-00494-312	Now	5/1/2010
Premier, One Year, CMA 5000 with 5000 devices	\$35,500	4870-00496-112	Now	5/1/2010
Premier, Three Year, CMA 5000 with 5000 devices	\$90,550	4870-00496-312	Now	5/1/2010

Premier Plus Services

Premier Plus, One Year, CMA 5000 with 500 devices	\$9,750	4870-00490-114	Now	5/1/2010
Premier Plus, Three Year, CMA 5000 with 500 devices	\$24,850	4870-00490-314	Now	5/1/2010
Premier Plus, One Year, CMA 5000 with 1000 devices	\$16,500	4870-00492-114	Now	5/1/2010
Premier Plus, Three Year, CMA 5000 with 1000 devices	\$42,100	4870-00492-314	Now	5/1/2010
Premier Plus, One Year, CMA 5000 with 2500 devices	\$29,100	4870-00494-114	Now	5/1/2010
Premier Plus, Three Year, CMA 5000 with 2500 devices	\$74,200	4870-00494-314	Now	5/1/2010
Premier Plus, One Year, CMA 5000 with 5000 devices	\$53,250	4870-00496-114	Now	5/1/2010
Premier Plus, Three Year, CMA 5000 with 5000 devices	\$135,800	4870-00496-314	Now	5/1/2010

Extended Phone Support

Extended 24x7 phone support, One Year, CMA 5000. Priced per CMA 5000 Base System as an uplift to existing service contract	\$1,995	4870-00490-147	Now	11/22/2008
Extended 24x7 phone support, Three Year, CMA 5000. Priced per CMA 5000 Base System as an uplift to existing service contract	\$5,100	4870-00490-347	Now	5/1/2010

Total Coverage BRANDED SERVICE

Total Coverage Premier Services

Total Coverage Premier, One Year, CMA 5000 with 500 devices. Includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$6,500	4870-00490-160	Now	5/1/2010
Total Coverage Premier, Three Year, CMA 5000 with 500 devices. Includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$16,600	4870-00490-362	Now	5/1/2010
Total Coverage Premier, One Year, CMA 5000 with 1000 devices. Includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$11,000	4870-00492-160	Now	5/1/2010

Total Coverage Premier, Three Year, CMA 5000 with 1000 devices. Includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$28,050	4870-00492-362	Now	5/1/2010
Total Coverage Premier, One Year, CMA 5000 with 2500 devices. Includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$19,400	4870-00494-160	Now	5/1/2010
Total Coverage Premier, Three Year, CMA 5000 with 2500 devices. Includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$49,450	4870-00494-362	Now	5/1/2010
Total Coverage Premier, One Year, CMA 5000 with 5000 devices. Includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$35,500	4870-00496-160	Now	5/1/2010
Total Coverage Premier, Three Year, CMA 5000 with 5000 devices. Includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$90,550	4870-00496-362	Now	5/1/2010

SERVICE - CMA 5000 DEVICE LICENSES

<u>Long Description</u>	<u>MSRP</u>	<u>Product ID #</u>	<u>Avail</u>	<u>Ch. Dt.</u>
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POLYCOM BRANDED SERVICE

Premier Services

Premier, One Year, CMA 100 device upgrade	\$1,550	4870-00498-112	Now	5/1/2010
Premier, Three Year, CMA 100 device upgrade	\$3,950	4870-00498-312	Now	5/1/2010
Premier, One Year, CMA 500 device upgrade	\$6,800	4870-00500-112	Now	5/1/2010
Premier, Three Year, CMA 500 device upgrade	\$17,350	4870-00500-312	Now	5/1/2010
Premier, One Year, CMA 1000 device upgrade	\$11,650	4870-00576-112	Now	5/1/2010
Premier, Three Year, CMA 1000 device upgrade	\$29,700	4870-00576-312	Now	5/1/2010

Premier Plus Services

Premier Plus, One Year, CMA 100 device upgrade	\$2,350	4870-00498-114	Now	5/1/2010
Premier Plus, Three Year, CMA 100 device upgrade	\$6,000	4870-00498-314	Now	5/1/2010
Premier Plus, One Year, CMA 500 device upgrade	\$10,200	4870-00500-114	Now	5/1/2010
Premier Plus, Three Year, CMA 500 device upgrade	\$26,000	4870-00500-314	Now	5/1/2010
Premier Plus, One Year, CMA 1000 device upgrade	\$17,500	4870-00576-114	Now	5/1/2010
Premier Plus, Three Year, CMA 1000 device upgrade	\$44,650	4870-00576-314	Now	5/1/2010

Total Coverage BRANDED SERVICE

Total Coverage Premier Services

Total Coverage Premier, One Year, CMA 100 device upgrade. Includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$1,550	4870-00498-160	Now	5/1/2010
Total Coverage Premier, Three Year, CMA 100 device upgrade. Includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$3,950	4870-00498-362	Now	5/1/2010
Total Coverage Premier, One Year, CMA 500 device upgrade. Includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$6,800	4870-00500-160	Now	5/1/2010
Total Coverage Premier, Three Year, CMA 500 device upgrade. Includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$17,350	4870-00500-362	Now	5/1/2010
Total Coverage Premier, One Year, CMA 1000 device upgrade. Includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$11,650	4870-00576-160	Now	5/1/2010
Total Coverage Premier, Three Year, CMA 1000 device upgrade. Includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$29,700	4870-00576-362	Now	5/1/2010

POLYCOM CONVERGED MANAGEMENT APPLICATION 4000

<u>Long Description</u>	<u>MSRP</u>	<u>Product ID #</u>	<u>Avail</u>	<u>Ch. Dt.</u>
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CMA 4000 BASE SYSTEMS

CHANNEL DEMO SYSTEM: CMA4000+200 Devices: includes Appliance, Gatekeeper, Conference Monitoring, Scheduling (Web, Lotus, Outlook), Device Mgmt; auto soft update , provisioning-May not be resold for a period of 1 year (Maintenance Contract Required)	\$8,250	2200-77520-000	Now	11/1/2009
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Converged Management Application (CMA 4000) + 200 Devices includes Appliance, Gatekeeper, Conference Monitoring, Scheduling (Web), Device Mgmt; automatic software update , provisioning , support for CMAD. (Maintenance Contract Required)	\$21,000	2200-77521-000	Now	11/1/2009
Converged Management Application (CMA 4000) + 400 Devices includes Appliance, Gatekeeper, Conference Monitoring, Scheduling (Web), Device Mgmt; automatic software update , provisioning , support for CMAD. (Maintenance Contract Required)	\$41,500	2200-77522-000	Now	11/1/2009
CMA 4000 + 100 Devices includes Appliance, Gatekeeper, Conference Monitoring, Scheduling (Web), Device Management; automatic software update and provisioning and support for CMA Client. (Maintenance Contract Required)	\$15,000	2200-77523-000	Now	11/1/2009
CMA 4000/5000 system software upgrade to the then-current Generally Available (GA) release (excludes any/all new or upgraded hardware which may be necessary to support the current release)	\$12,000	5230-77650-000	Now	3/26/2009

CMA 4000 DEVICE LICENSES

License to add 100 devices to CMA 4000. CMA 4000 will support up to 400 devices: one or two 100 device licenses may be added to CMA 4000 with 200 Devices. (Maintenance Contract Required)	\$12,500	5157-77610-100	Now	11/1/2009
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CMA 4000 OUTLOOK/LOTUS OPTIONS

Enables Outlook Plug In Option for CMA 4000 (CMA 4000 ships with Web). A single license for a CMA4000 up to 400 devices. Outlook and Lotus Plug Ins may run concurrently. (Maintenance Contract Required)	\$8,800	5157-77611-400	Now	11/1/2009
Enables Lotus Plug In Option for CMA 4000 (CMA 4000 ships with Web). A single license for a CMA4000 up to 400 devices. Outlook and Lotus Plug Ins may run concurrently. (Maintenance Contract Required)	\$8,800	5157-77612-400	Now	11/1/2009

CMA 4000 POWER CORDS

Power Cord: US, Canada, Philippines	\$0	1456-00286-001	Now	10/22/2008
Power Cord: UK, Hong Kong, Macao, Island, Israel	\$0	1456-00286-002	Now	10/22/2008
Power Cord: Germany, Norway, Sweden, France, Thailand, Korea, India	\$0	1456-00286-003	Now	10/22/2008
Power Cord: Japan	\$0	1456-00286-004	Now	10/22/2008
Power Cord: Australia, New Zeland	\$0	1456-00286-045	Now	10/22/2008
Power Cord: Switzerland	\$0	1456-00286-119	Now	10/22/2008
Power Cord: China	\$0	1456-42837-001	Now	10/22/2008

SERVICE - CMA 4000 BASE SYSTEMS

<u>Long Description</u>	<u>MSRP</u>	<u>Product ID #</u>	<u>Avail</u>	<u>Ch. Dt.</u>
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POLYCOM BRANDED SERVICE

Implementation Service

Implementation service, CMA 4000 (See published Service Description for complete scope)	\$9,265	4870-00484-007	Now	9/1/2008
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Premier Services

Premier, One Year, CMA 4000 with 100 devices	\$1,800	4870-00481-112	Now	5/1/2010
Premier, Three Year, CMA 4000 with 100 devices	\$4,600	4870-00481-312	Now	5/1/2010
Premier, One Year, CMA 4000 Channel demo bundle	\$995	4870-00483-112	Now	5/1/2010
Premier, Three Year, CMA 4000 Channel demo bundle	\$2,550	4870-00483-312	Now	5/1/2010
Premier, One Year, CMA 4000 with 200 devices	\$2,525	4870-00484-112	Now	5/1/2010
Premier, Three Year, CMA 4000 with 200 devices	\$6,450	4870-00484-312	Now	5/1/2010
Premier, One Year, CMA 4000 with 400 devices	\$4,975	4870-00486-112	Now	5/1/2010
Premier, Three Year, CMA 4000 with 400 devices	\$12,700	4870-00486-312	Now	5/1/2010

Premier Plus Services

Premier Plus, One Year, CMA 4000 with 100 devices	\$2,700	4870-00481-114	Now	5/1/2010
Premier Plus, Three Year, CMA 4000 with 100 devices	\$6,900	4870-00481-314	Now	5/1/2010
Premier Plus, One Year, CMA 4000 with 200 devices	\$3,800	4870-00484-114	Now	5/1/2010
Premier Plus, Three Year, CMA 4000 with 200 devices	\$9,700	4870-00484-314	Now	5/1/2010
Premier Plus, One Year, CMA 4000 with 400 devices	\$7,450	4870-00486-114	Now	5/1/2010

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Premier Plus, Three Year, CMA 4000 with 400 devices	\$19,000	4870-00486-314	Now	5/1/2010
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Extended Phone Support

Extended 24x7 phone support, One Year, CMA 4000. Priced per CMA 4000 Base System as an uplift to existing service contract	\$995	4870-00484-147	Now	11/22/2008
Extended 24x7 phone support, Three Year, CMA 4000. Priced per CMA 4000 Base System as an uplift to existing service contract	\$2,550	4870-00484-347	Now	5/1/2010

Total Coverage BRANDED SERVICE

Total Coverage Premier Services

Total Coverage Premier, One Year, CMA 4000 with 100 devices. Includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$1,800	4870-00481-160	Now	5/1/2010
Total Coverage Premier, Three Year, CMA 4000 with 100 devices. Includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$4,600	4870-00481-362	Now	5/1/2010
Total Coverage Premier, One Year, CMA 4000 with 200 devices. Includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$2,525	4870-00484-160	Now	5/1/2010
Total Coverage Premier, Three Year, CMA 4000 with 200 devices. Includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$6,450	4870-00484-362	Now	5/1/2010
Total Coverage Premier, One Year, CMA 4000 with 400 devices. Includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$4,975	4870-00486-160	Now	5/1/2010
Total Coverage Premier, Three Year, CMA 4000 with 400 devices. Includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$12,700	4870-00486-362	Now	5/1/2010

SERVICE - CMA 4000 DEVICE LICENSES

<u>Long Description</u>	<u>MSRP</u>	<u>Product ID #</u>	<u>Avail</u>	<u>Ch. Dt.</u>
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POLYCOM BRANDED SERVICE

Premier Services

Premier, One Year, CMA 100 device upgrade	\$1,550	4870-00498-112	Now	5/1/2010
Premier, Three Year, CMA 100 device upgrade	\$3,950	4870-00498-312	Now	5/1/2010

Premier Plus Services

Premier Plus, One Year, CMA 100 device upgrade	\$2,350	4870-00498-114	Now	5/1/2010
Premier Plus, Three Year, CMA 100 device upgrade	\$6,000	4870-00498-314	Now	5/1/2010

Total Coverage BRANDED SERVICE

Total Coverage Premier Services

Total Coverage Premier, One Year, CMA 100 device upgrade. Includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$1,550	4870-00498-160	Now	5/1/2010
Total Coverage Premier, Three Year, CMA 100 device upgrade. Includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$3,950	4870-00498-362	Now	5/1/2010

SERVICE - CMA 4000 OUTLOOK/LOTUS OPTIONS

<u>Long Description</u>	<u>MSRP</u>	<u>Product ID #</u>	<u>Avail</u>	<u>Ch. Dt.</u>
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POLYCOM BRANDED SERVICE

Premier Services

Premier, One Year, CMA 4000 Outlook or Lotus Notes option	\$1,050	4870-00488-112	Now	5/1/2010
Premier, Three Year, CMA 4000 Outlook or Lotus Notes option	\$2,700	4870-00488-312	Now	5/1/2010

Premier Plus Services

Premier Plus, One Year, CMA 4000 Outlook or Lotus Notes option	\$1,600	4870-00488-114	Now	5/1/2010
Premier Plus, Three Year, CMA 4000 Outlook or Lotus Notes option	\$4,100	4870-00488-314	Now	5/1/2010

Total Coverage BRANDED SERVICE

Total Coverage Premier Services

Total Coverage Premier, One Year, CMA 4000 Outlook or Lotus Notes option. Includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$1,050	4870-00488-160	Now	5/1/2010
Total Coverage Premier, Three Year, CMA 4000 Outlook or Lotus Notes option. Includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$2,700	4870-00488-362	Now	5/1/2010

READIMANAGER SE200

<u>Long Description</u>	<u>MSRP</u>	<u>Product ID #</u>	<u>Avail</u>	<u>Ch. Dt.</u>
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POLYCOM READIMANAGER SE200

SE200 Base Systems

SE 200 Software Upgrade to latest Software Release	\$3,500	5157-77515-001	Now	9/1/2008
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SE200 Device Licenses

ReadiManager SE 200 Additional 25 Device Licenses (Gatekeeper, Device Management & Web Scheduling) (Maintenance Contract Required)	\$7,000	5150-77500-025	Now	11/1/2009
ReadiManager SE 200 Additional 100 Device Licenses (Gatekeeper, Device Management & Web Scheduling) (Maintenance Contract Required)	\$17,300	5150-77500-100	Now	11/1/2009
ReadiManager SE 200 Additional 250 Device Licenses (Gatekeeper, Device Management & Web Scheduling) (Maintenance Contract Required)	\$41,800	5150-77500-250	Now	11/1/2009
ReadiManager SE 200 Additional 500 Device Licenses (Gatekeeper, Device Management & Web Scheduling) (Maintenance Contract Required)	\$79,900	5150-77500-500	Now	11/1/2009

SE200 Outlook Options

ReadiManager SE 200 Outlook Upgrade Option for 25 Devices - quantity must match total licensed devices (Maintenance Contract Required)	\$7,800	5150-77511-025	Now	11/1/2009
ReadiManager SE 200 Outlook Upgrade Option for 100 Devices - quantity must match total licensed devices (Maintenance Contract Required)	\$17,600	5150-77511-100	Now	11/1/2009
ReadiManager SE 200 Outlook Upgrade Option for 250 Devices - quantity must match total licensed devices (Maintenance Contract Required)	\$43,300	5150-77511-250	Now	11/1/2009
ReadiManager SE 200 Outlook Upgrade Option for 500 Devices - quantity must match total licensed devices (Maintenance Contract Required)	\$82,400	5150-77511-500	Now	11/1/2009

SE200 Lotus Options

ReadiManager SE 200 Lotus Upgrade Option for 25 Devices - quantity must match total licensed devices (Maintenance Contract Required)	\$7,800	5157-77532-025	Now	11/1/2009
ReadiManager SE 200 Lotus Upgrade Option for 100 Devices - quantity must match total licensed devices (Maintenance Contract Required)	\$17,600	5157-77532-100	Now	11/1/2009
ReadiManager SE 200 Lotus Upgrade Option for 250 Devices - quantity must match total licensed devices (Maintenance Contract Required)	\$43,300	5157-77532-250	Now	11/1/2009
ReadiManager SE 200 Lotus Upgrade Option for 500 Devices - quantity must match total licensed devices (Maintenance Contract Required)	\$82,400	5157-77532-500	Now	11/1/2009

SERVICE - READIMANAGER SE200 BASE SYSTEMS

<u>Long Description</u>	<u>MSRP</u>	<u>Product ID #</u>	<u>Avail</u>	<u>Ch. Dt.</u>
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POLYCOM BRANDED SERVICES

Extended Phone Support

Extended 24x7 phone support, One Year, SE200 platform with up to 125 licenses. Priced per SE200 unit as uplift to existing service contract	\$1,025	4870-00310-147	Now	9/1/2008
Extended 24x7 phone support, One Year, SE200 platform with more than 125 licenses. Priced per SE200 unit as uplift to existing service contract	\$2,055	4870-00402-147	Now	9/1/2008

Premier Services

Premier, One Year, ReadManager SE 200 Base System with 25 device licenses	\$2,320	4870-00310-112	Now	9/1/2008
Premier, One Year, ReadManager SE 200 Channel demo system	\$1,545	4870-00312-112	Now	9/1/2008
Premier, One Year, ReadManager SE 200 Base System with 100 device licenses	\$3,865	4870-00400-112	Now	9/1/2008
Premier, One Year, ReadManager SE 200 Base System with 250 device licenses	\$7,570	4870-00402-112	Now	9/1/2008
Premier, One Year, ReadManager SE 200 Base System with 500 device licenses	\$13,285	4870-00404-112	Now	9/1/2008

Premier Plus Services

Premier Plus, One Year, ReadManager SE 200 Base System with 25 device licenses	\$3,475	4870-00310-114	Now	9/1/2008
Premier Plus, One Year, ReadManager SE 200 Base System with 100 device licenses	\$5,795	4870-00400-114	Now	9/1/2008
Premier Plus, One Year, ReadManager SE 200 Base System with 250 device licenses	\$11,355	4870-00402-114	Now	9/1/2008
Premier Plus, One Year, ReadManager SE 200 Base System with 500 device licenses	\$19,930	4870-00404-114	Now	9/1/2008

SERVICE - READIMANAGER SE200 OUTLOOK UPG

<u>Long Description</u>	<u>MSRP</u>	<u>Product ID #</u>	<u>Avail</u>	<u>Ch. Dt.</u>
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POLYCOM BRANDED SERVICE

Premier Services

Premier, One Year, ReadManager SE 200, 25 device Outlook upgrade option	\$1,160	4870-00322-112	Now	9/1/2008
Premier, One Year, ReadManager SE 200, 100 device Outlook upgrade option	\$2,625	4870-00324-112	Now	9/1/2008
Premier, One Year, ReadManager SE 200, 250 device Outlook upgrade option	\$3,605	4870-00326-112	Now	9/1/2008
Premier, One Year, ReadManager SE 200, 500 device Outlook upgrade option	\$5,150	4870-00328-112	Now	9/1/2008

Premier Plus Services

Premier Plus, One Year, ReadManager SE 200, 25 device Outlook upgrade option	\$1,740	4870-00322-114	Now	9/1/2008
Premier Plus, One Year, ReadManager SE 200, 100 device Outlook upgrade option	\$3,940	4870-00324-114	Now	9/1/2008
Premier Plus, One Year, ReadManager SE 200, 250 device Outlook upgrade option	\$5,410	4870-00326-114	Now	9/1/2008
Premier Plus, One Year, ReadManager SE 200, 500 device Outlook upgrade option	\$7,725	4870-00328-114	Now	9/1/2008

SERVICE - READIMANAGER SE200 LOTUS NOTES UPG

<u>Long Description</u>	<u>MSRP</u>	<u>Product ID #</u>	<u>Avail</u>	<u>Ch. Dt.</u>
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POLYCOM BRANDED SERVICE

Premier Services

Premier, One Year, ReadManager SE 200, 25 device Lotus Notes upgrade option	\$1,160	4870-00394-112	Now	9/1/2008
Premier, One Year, ReadManager SE 200, 100 device Lotus Notes upgrade option	\$2,625	4870-00395-112	Now	9/1/2008
Premier, One Year, ReadManager SE 200, 250 device Lotus Notes upgrade option	\$3,605	4870-00396-112	Now	9/1/2008

Premier, One Year, ReadManager SE 200, 500 device Lotus Notes upgrade option	\$5,150	4870-00397-112	Now	9/1/2008
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Premier Plus Services

Premier Plus, One Year, ReadManager SE 200, 25 device Lotus Notes upgrade option	\$1,740	4870-00394-114	Now	9/1/2008
Premier Plus, One Year, ReadManager SE 200, 100 device Lotus Notes upgrade option	\$3,940	4870-00395-114	Now	9/1/2008
Premier Plus, One Year, ReadManager SE 200, 250 device Lotus Notes upgrade option	\$5,410	4870-00396-114	Now	9/1/2008
Premier Plus, One Year, ReadManager SE 200, 500 device Lotus Notes upgrade option	\$7,725	4870-00397-114	Now	9/1/2008

SERVICE - READIMANAGER SE200 LICENSE UPG

<u>Long Description</u>	<u>MSRP</u>	<u>Product ID #</u>	<u>Avail</u>	<u>Ch. Dt.</u>
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POLYCOM BRANDED SERVICES

Premier Services

Premier, One Year, ReadManager SE 200, 25 device license expansion	\$1,025	4870-00314-112	Now	9/1/2008
Premier, One Year, ReadManager SE 200, 100 device license expansion	\$2,570	4870-00316-112	Now	9/1/2008
Premier, One Year, ReadManager SE 200, 250 device license expansion	\$7,340	4870-00318-112	Now	9/1/2008
Premier, One Year, ReadManager SE 200, 500 device license expansion	\$11,840	4870-00320-112	Now	9/1/2008

Premier Plus Services

Premier Plus, One Year, ReadManager SE 200, 25 device license expansion	\$1,540	4870-00314-114	Now	9/1/2008
Premier Plus, One Year, ReadManager SE 200, 100 device license expansion	\$3,855	4870-00316-114	Now	9/1/2008
Premier Plus, One Year, ReadManager SE 200, 250 device license expansion	\$11,010	4870-00318-114	Now	9/1/2008
Premier Plus, One Year, ReadManager SE 200, 500 device license expansion	\$17,760	4870-00320-114	Now	9/1/2008

PATHNAVIGATOR

<u>Long Description</u>	<u>MSRP</u>	<u>Product ID #</u>	<u>Avail</u>	<u>Ch. Dt.</u>
PathNavigator - 25-Pack License (25 registrants and 12 concurrent calls)* (Maintenance Contract Required)	\$5,199	5151-21060-300	Now	11/1/2009
PathNavigator - 100-Pack License (100 registrants and 30 concurrent calls) (Maintenance Contract Required)	\$10,299	5151-21060-500	Now	11/1/2009
PathNavigator - 500-Pack License (500 registrants and 150 concurrent calls) (Maintenance Contract Required)	\$25,799	5151-21060-700	Now	11/1/2009
PathNavigator - 3,000-Pack License (3,000 registrants and 600 concurrent calls) (Maintenance Contract Required)	\$51,499	5151-21060-900	Now	11/1/2009
PathNavigator Redundant - 25-Pack License (25 registrants and 12 concurrent calls)* (Maintenance Contract Required)	\$1,299	5151-21065-300	Now	11/1/2009
PathNavigator Redundant - 100-Pack License (100 registrants and 30 concurrent calls)* (Maintenance Contract Required)	\$2,599	5151-21065-500	Now	11/1/2009
PathNavigator Redundant - 500-Pack License (500 registrants and 150 concurrent calls) (Maintenance Contract Required)	\$6,499	5151-21065-700	Now	11/1/2009
PathNavigator Redundant - 3,000-Pack License (3,000 registrants and 600 concurrent calls) (Maintenance Contract Required)	\$12,899	5151-21065-900	Now	11/1/2009

SERVICE - PATHNAVIGATOR

<u>Long Description</u>	<u>MSRP</u>	<u>Product ID #</u>	<u>Avail</u>	<u>Ch. Dt.</u>
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POLYCOM BRANDED SERVICES

Implementation Service

Implementation Service for PathNavigator 25 licenses. (Requires Web-based remote management enabled for all video endpoints)	\$6,195	4870-00002-007	Now	9/1/2008
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Implementation Service for PathNavigator 100 licenses. (Requires Web-based remote management enabled for all video endpoints)	\$10,295	4870-00003-007	Now	9/1/2008
Implementation Service for PathNavigator 500 licenses. (Requires Web-based remote management enabled for all video endpoints)	\$20,595	4870-00004-007	Now	9/1/2008
Implementation Service for PathNavigator 3000 licenses. (Requires Web-based remote management enabled for all video endpoints)	\$92,695	4870-00005-007	Now	9/1/2008

Installation Services

On-site Installation service for PathNavigator 25 licenses	\$3,095	4870-00002-004	Now	9/1/2008
On-site Installation service for PathNavigator 100 licenses	\$3,095	4870-00003-004	Now	9/1/2008
On-site Installation service for PathNavigator 500 licenses	\$3,095	4870-00004-004	Now	9/1/2008
On-site Installation service for PathNavigator 3000 licenses	\$3,095	4870-00005-004	Now	9/1/2008

Premier Services

Premier, One Year, PathNavigator 25 licenses	\$775	4870-00002-112	Now	5/1/2010
Premier, Three Year, PathNavigator 25 licenses	\$2,000	4870-00002-312	Now	5/1/2010
Premier, One Year, PathNavigator 100 licenses	\$1,545	4870-00003-112	Now	5/1/2010
Premier, Three Year, PathNavigator 100 licenses	\$3,950	4870-00003-312	Now	5/1/2010
Premier, One Year, PathNavigator 500 licenses	\$3,865	4870-00004-112	Now	5/1/2010
Premier, Three Year, PathNavigator 500 licenses	\$9,850	4870-00004-312	Now	5/1/2010
Premier, One Year, PathNavigator 3000 licenses	\$7,725	4870-00005-112	Now	5/1/2010
Premier, Three Year, PathNavigator 3000 licenses	\$19,700	4870-00005-312	Now	5/1/2010

Total Coverage BRANDED SERVICES

Total Coverage Premier Services

Total Coverage Premier, One Year, PathNavigator 25 licenses. Includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$775	4870-00002-160	Now	5/1/2010
Total Coverage Premier, Three Year, PathNavigator 25 licenses. Includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$2,000	4870-00002-362	Now	5/1/2010
Total Coverage Premier, One Year, PathNavigator 100 licenses. Includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$1,545	4870-00003-160	Now	5/1/2010
Total Coverage Premier, Three Year, PathNavigator 100 licenses. Includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$3,950	4870-00003-362	Now	5/1/2010
Total Coverage Premier, One Year, PathNavigator 500 licenses. Includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$3,865	4870-00004-160	Now	5/1/2010
Total Coverage Premier, Three Year, PathNavigator 500 licenses. Includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$9,850	4870-00004-362	Now	5/1/2010
Total Coverage Premier, One Year, PathNavigator 3000 licenses. Includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$7,725	4870-00005-160	Now	5/1/2010
Total Coverage Premier, 3 Year, PathNavigator 3000 License, telephone tech support to Total Coverage during business hours, software updates & upgrades. Includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$19,700	4870-00005-362	Now	5/1/2010

WEBCOMMANDER

<u>Long Description</u>	<u>MSRP</u>	<u>Product ID #</u>	<u>Avail</u>	<u>Ch. Dt.</u>
WebCommander Professional: Includes Meeting Director and Meeting Scheduler (Maintenance Contract Required)	\$25,750	5151-17156-100	Now	11/1/2009
WebCommander Meeting Director: SW for WEB-based Conference management. Requires Microsoft Server (Maintenance Contract Required)	\$15,450	5151-17156-200	Now	11/1/2009
WebCommander Meeting Scheduler: SW for WEB-based Conference scheduling. Includes Personal Scheduler. Requires Microsoft Server (Maintenance Contract Required)	\$10,300	5151-17156-300	Now	11/1/2009

SERVICE - WEBCOMMANDER

<u>Long Description</u>	<u>MSRP</u>	<u>Product ID #</u>	<u>Avail</u>	<u>Ch. Dt.</u>
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Product Line Section Legend - WebCommander Maintenance Service

*Refer to Service Policies Tab for service availability and price uplifts applicable in some countries.

POLYCOM BRANDED SERVICES

Implementation Services

Implementation Service for WebCommander	\$4,495	4870-00010-007	Now	9/1/2008
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Installation Services

On-site Installation service for WebCommander	\$2,095	4870-00010-004	Now	9/1/2008
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Premier Services

Premier, One Year, WebCommander. (Service price represents % of product list price)	15.00%	4870-00010-112	Now	5/1/2010
Premier, Three Year, WebCommander. (Service price represents % of product list price)	36.00%	4870-00010-312	Now	5/1/2010

Total Coverage BRANDED SERVICES

Total Coverage Premier Services

Total Coverage Premier, One Year, WebCommander. (Service price represents % of product list price). Includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	15.00%	4870-00010-160	Now	5/1/2010
Total Coverage Premier, Three Year, WebCommander. (Service price represents % of product list price). Includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	36.00%	4870-00010-362	Now	5/1/2010

GLOBAL MANAGEMENT SYSTEM SOFTWARE

<u>Long Description</u>	<u>MSRP</u>	<u>Product ID #</u>	<u>Avail</u>	<u>Ch. Dt.</u>
GMS Global Management System - 1 Pack License (Maintenance Contract Required)	\$256	5151-21050-100	Now	11/1/2009
GMS Global Management System - 5 Pack License (Maintenance Contract Required)	\$1,239	5151-21050-200	Now	11/1/2009
GMS Global Management System - 25 Pack License (Maintenance Contract Required)	\$5,199	5151-21050-300	Now	11/1/2009
GMS Global Management System - 100 Pack License (Maintenance Contract Required)	\$10,299	5151-21050-500	Now	11/1/2009
GMS Global Management System - 500 Pack License (Maintenance Contract Required)	\$25,799	5151-21050-700	Now	11/1/2009

SERVICE - GLOBAL MANAGEMENT SYSTEM

<u>Long Description</u>	<u>MSRP</u>	<u>Product ID #</u>	<u>Avail</u>	<u>Ch. Dt.</u>
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POLYCOM BRANDED SERVICES

Implementation Service

Implementation Service for Global Management System 25 licenses	\$6,195	4870-00026-007	Now	9/1/2008
Implementation Service for Global Management System 100 licenses	\$10,295	4870-00027-007	Now	9/1/2008
Implementation Service for Global Management System 500 licenses	\$20,595	4870-00028-007	Now	9/1/2008
Implementation Service for Global Management System 3000 licenses	\$92,695	4870-00029-007	Now	9/1/2008

Installation Services

On-site Installation service for Global Management System 25 licenses	\$2,095	4870-00025-004	Now	9/1/2008
On-site Installation service for Global Management System 100 licenses	\$2,095	4870-00026-004	Now	9/1/2008
On-site Installation service for Global Management System 3000 licenses	\$2,095	4870-00027-004	Now	9/1/2008

Premier Services

Premier, One Year, Global Management System 5 licenses	\$185	4870-00025-112	Now	5/1/2010
Premier, Three Year, Global Management System 5 licenses	\$470	4870-00025-312	Now	5/1/2010
Premier, One Year, Global Management System 25 licenses	\$775	4870-00026-112	Now	5/1/2010
Premier, Three Year, Global Management System 25 licenses	\$1,980	4870-00026-312	Now	5/1/2010

Premier, One Year, Global Management System 100 licenses	\$1,545	4870-00027-112	Now	5/1/2010
Premier, Three Year, Global Management System 100 licenses	\$3,940	4870-00027-312	Now	5/1/2010
Premier, One Year, Global Management System 500 licenses	\$3,865	4870-00028-112	Now	5/1/2010
Premier, Three Year, Global Management System 500 licenses	\$9,860	4870-00028-312	Now	5/1/2010
Premier, One Year, Global Management System 3000 licenses	\$7,725	4870-00029-112	Now	5/1/2010
Premier, Three Year, Global Management System 3000 licenses	\$19,700	4870-00029-312	Now	5/1/2010

Total Coverage BRANDED SERVICES

Total Coverage Premier Services

Total Coverage Premier, One Year, Global Management System 5 licenses. Includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$185	4870-00025-160	Now	5/1/2010
Total Coverage Premier, Three Year, Global Management System 5 licenses. Includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$470	4870-00025-362	Now	5/1/2010
Total Coverage Premier, One Year, Global Management System 25 licenses. Includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$775	4870-00026-160	Now	5/1/2010
Total Coverage Premier, Three Year, Global Management System 25 licenses. Includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$1,980	4870-00026-362	Now	5/1/2010
Total Coverage Premier, One Year, Global Management System 100 licenses. Includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$1,545	4870-00027-160	Now	5/1/2010
Total Coverage Premier, 3 Year, Global Mgmt System 100 License, telephone tech support to Total Coverage during business hours, software updates & upgrades	\$3,940	4870-00027-362	Now	5/1/2010
Total Coverage Premier, One Year, Global Management System 500 licenses. Includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$3,865	4870-00028-160	Now	5/1/2010
Total Coverage Premier, 3 Year, Global Mgmt System 500 License, telephone tech support to Total Coverage during business hours, software updates & upgrades	\$9,860	4870-00028-362	Now	5/1/2010
Total Coverage Premier, One Year, Global Management System 3000 licenses. Includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$7,725	4870-00029-160	Now	5/1/2010
Total Coverage Premier, Three Year, Global Management System 3000 licenses. Includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$19,700	4870-00029-362	Now	5/1/2010

SERVICE - 24x7 SUPPORT FOR SOFTWARE SOLUTIONS

<u>Long Description</u>	<u>MSRP</u>	<u>Product ID #</u>	<u>Avail</u>	<u>Ch. Dt.</u>
Extended 24x7 phone support, One Year, GMS, PathNavigator, WebCommander, and WebOffice. Priced per application as uplift to existing service contract	\$1,025	4870-00000-247	Now	9/1/2008
Extended 24x7 phone support, Three Year, GMS, PathNavigator, WebCommander, and WebOffice. Priced per application unit as uplift to existing service contract	\$2,600	4870-00000-347	Now	5/1/2010

ZYROSS

<u>Long Description</u>	<u>MSRP</u>	<u>Product ID #</u>	<u>Avail</u>	<u>Ch. Dt.</u>
MGC - Zyross Data Collector - PER MCU - Interprets CDR information on MCU's for billing and usage reporting (Maintenance Contract Required)	\$7,999	VMSZ0101	Now	11/1/2009
MGC Developer SDK for Windows C/C++ and XML (Maintenance Contract Required)	\$8,300	VSWS0101	Now	11/1/2009

SERVICE - ZYROSS

<u>Long Description</u>	<u>MSRP</u>	<u>Product ID #</u>	<u>Avail</u>	<u>Ch. Dt.</u>
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POLYCOM BRANDED SERVICES

Installation Services

On-site Installation service for Zyross	\$2,095	4870-00011-004	Now	9/1/2008
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Premier Services

Premier, One Year, Zyross	\$1,595	4870-00011-112	Now	5/1/2010
Premier, Three Year, Zyross	\$4,070	4870-00011-312	Now	5/1/2010

Total Coverage BRANDED SERVICES

Total Coverage Premier Services

Total Coverage Premier, One Year, Zyross. Includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$1,595	4870-00011-160	Now	1-May-10
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SHIPPING CHARGES

<u>Long Description</u>	<u>MSRP</u>	<u>Product ID #</u>	<u>Avail</u>	<u>Ch. Dt.</u>
MGC/MGC+ 100 Shipping - 1 system or chassis	\$1,650	VSHP0001	Now	9/1/2008
MGC Shipping 1-2 Modules	\$160	VSHP0002	Now	9/1/2008
MGC Shipping 3-5 Modules	\$210	VSHP0003	Now	9/1/2008
MGC Shipping 6+ Modules	\$370	VSHP0004	Now	9/1/2008
MGC Shipping 1 Power Supply	\$210	VSHP0005	Now	9/1/2008
MGC Shipping 1 Control Unit	\$210	VSHP0006	Now	9/1/2008
MGC Shipping 1 Package Misc Hardware	\$160	VSHP0007	Now	9/1/2008
MGC Shipping 1 CD and/or Manual	\$55	VSHP0008	Now	9/1/2008
RMX Module Shipping (Power Supply, Module, Fan Assy)	\$260	VSHP0015	Now	9/1/2008
RMX 1000, RMX 2000, RSS 4000, VMC 1000, MGC 25 Shipping - for 1 system.	\$620	VSHP0025	Now	9/23/2009
RMX 4000, DMA 7000, MGC 50, MGC+50 Shipping for 1 system.	\$1,250	VSHP0050	Now	9/23/2009
RMX 1500 and RSS 2000 Shipping - 1 system	\$310	VSHP0100	Now	9/23/2009

NETWORK SECURITY

VBP FIREWALL SOLUTION

<u>Long Description</u>	<u>MSRP</u>	<u>Product ID #</u>	<u>Avail</u>	<u>Ch. Dt.</u>
Power Cord: UK, Hong Kong, Macao, Island, Israel	\$0	1456-00286-002	Now	10/22/2008
Power Cord: Germany, Norway, Sweden, France, Thailand, Korea, India	\$0	1456-00286-003	Now	10/22/2008
Power Cord: Switzerland	\$0	1456-00286-119	Now	10/22/2008
Power Cord: North America	\$9	1456-10445-001	Now	10/22/2008
VBP 5300-E10 Firewall/ NAT traversal unit for medium to large enterprise locations. This model includes 2 x 10/100/1000 Ethernet interfaces, a 1 x 10/100 Ethernet with capacity of 10meg select power cord. (Maintenance Contract Required)	\$7,500	2583-22563-001	Now	11/1/2009
VBP 5300-E25 Firewall/ NAT traversal unit for medium to large enterprise locations. This model includes 2 x 10/100/1000 Ethernet interfaces, a 1 x 10/100 Ethernet with capacity of 25meg select power cord per region (Maintenance Contract Required)	\$10,750	2583-22563-002	Now	11/1/2009
VBP 5300-ST10 Firewall/ NAT traversal unit with H.460 support for medium to large enterprise locations. This model includes 2 x 10/100/1000 Ethernet interfaces, 1 x 10/100 Ethernet with capacity of 10meg-select power cord (Maintenance Contract Required)	\$12,950	2583-23540-001	Now	11/1/2009
VBP 5300-ST25 Firewall/ NAT traversal unit with H.460 support for medium to large enterprise locations. This model includes 2 x 10/100/1000 Ethernet interfaces, 1 x 10/100 Ethernet with capacity of 25meg select power cord (Maintenance Contract Required)	\$17,750	2583-23540-002	Now	11/1/2009
VBP 6400-E85 Firewall/NAT traversal unit for large enterprises. The 6400LF2 chassis includes 2x10/100/1000 Ethernet interfaces, redundant hot-swap AC power supplies, with a video throughput of 85Mbps. Select power cord (Maintenance Contract Required)	\$44,250	2583-23542-001	Now	11/1/2009
VBP 6400-ST85 Firewall/NAT traversal unit with H.460 support for large ent, 6400LF2 chassis- 2x10/100/1000 Ethernet interfaces, redundant hot-swap AC power supplies, with a video throughput of 85Mbps-Select power cord (Maintenance Contract Required)	\$67,000	2583-23542-004	Now	11/1/2009
VBP 4350-E3 Firewall/ NAT traversal unit for Sm to Md. enterprises 4 port 10/100 Ethernet switch,integrated T1 CSU/DSU WAN interface or 1x10/100 Ethernet WAN interface with capacity of 3meg of traffic-Select the power cord (Maintenance Contract Required)	\$2,100	2583-62562-001	Now	11/1/2009

VBP 200EW Firewall/ NAT traversal unit for small office/home office- 4 port 10/100 Ethernet switch, 10/100 Ethernet WAN interface, 802.11 B/G wireless access point with capacity of 1meg of traffic-Select the power cord (Maintenance Contract Required)	\$1,500	2583-62565-001	Now	11/1/2009
VBP 200E - Firewall/ NAT traversal unit for small office/home office CC: 1,4,15,32,47,48, 53,78,79 (Maintenance Contract Required)	\$1,399	2583-62565-002	Now	21-Apr-10
VBP 200E Firewall/NAT traversal unit for small office/home office.(includes 2 years service-State of Florida only)	\$2,039	FL-2583-62565-002	Now	21-Apr-10
VBP Software Upgrade - 5300-E10 to 5300-E25 (Maintenance Contract Required)	\$3,750	5150-23505-001	Now	11/1/2009
VBP Software Upgrade - 5300-S10 to 5300-S25 (Maintenance Contract Required)	\$3,750	5150-23506-001	Now	11/1/2009
VBP Software Upgrade - 5300-S10 to 5300-ST10 (Maintenance Contract Required)	\$2,950	5150-23542-001	Now	11/1/2009
VBP Software Upgrade - 5300-S25 to 5300-ST25 (Maintenance Contract Required)	\$5,350	5150-23543-001	Now	11/1/2009
VBP Software Upgrade - 6400-S85 to 6400-ST85. Works with the LF and LF2 chassis. (Maintenance Contract Required)	\$14,750	5150-23544-001	Now	11/1/2009
VBP Software Upgrade - 5300-ST10 to 5300-ST25 (Maintenance Contract Required)	\$5,350	5150-23546-001	Now	11/1/2009
VBP Software Upgrade - 5300-E10 to 5300-ST10 (Maintenance Contract Required)	\$6,750	5150-23992-001	Now	11/1/2009
VBP Software Upgrade - 5300-E25 to 5300-ST25 (Maintenance Contract Required)	\$8,750	5150-23993-001	Now	11/1/2009
VBP Software Upgrade - 6400-E85 to 6400-ST85 (Maintenance Contract Required)	\$26,500	5150-23994-001	Now	11/1/2009

SERVICE - VBP 4300 Series

<u>Long Description</u>	<u>MSRP</u>	<u>Product ID #</u>	<u>Avail</u>	<u>Ch. Dt.</u>
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POLYCOM BRANDED SERVICE

Implementation Services

Implementation Service for VBP 4300 Series	\$2,095	4870-00116-007	Now	9/1/2008
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Extended Phone Support

Extended 24x7 phone support, One Year, VBP 4300 Series. Priced per VBP 4300 unit as uplift to existing service contract	\$100	4870-00116-147	Now	9/1/2008
Extended 24x7 phone support, Three Year, VBP 4300 Series. Priced per VBP 4300 unit as uplift to existing service contract	\$260	4870-00116-347	Now	5/1/2010

Premier Services

Premier, One Year, VBP 4300 Series	\$245	4870-00116-106	Now	5/1/2010
Premier, Three Year, VBP 4300 Series	\$620	4870-00116-306	Now	5/1/2010

Premier Plus Services

Premier Plus, One Year, VBP 4300 Series	\$370	4870-00116-108	Now	5/1/2010
Premier Plus, Three Year, VBP 4300 Series	\$940	4870-00116-308	Now	5/1/2010

Total Coverage BRANDED SERVICES

Total Coverage Premier Services

Total Coverage Premier, One Year, VBP 4300 Series. Includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$245	4870-00116-156	Now	5/1/2010
Total Coverage Premier, Three Year, VBP 4300 Series. Includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$620	4870-00116-356	Now	5/1/2010

SERVICE - VBP 5300 Series

<u>Long Description</u>	<u>MSRP</u>	<u>Product ID #</u>	<u>Avail</u>	<u>Ch. Dt.</u>
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POLYCOM BRANDED SERVICE

Implementation Services

Implementation Service for VBP 5300 Series	\$3,095	4870-00117-007	Now	9/1/2008
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Extended Phone Support

Extended 24x7 phone support, One Year, VBP 5300 Series. Priced per VBP 5300 unit as uplift to existing service contract	\$405	4870-00117-147	Now	9/1/2008
Extended 24x7 phone support, 3 Year, VBP 5300 Series. Priced per VBP 5300 unit as uplift to existing service contract	\$1,030	4870-00117-347	Now	5/1/2010

Premier Services

Premier, One Year, VBP 5300-E10	\$890	4870-00117-106	Now	5/1/2010
Premier, Three Year, VBP 5300-E10	\$2,270	4870-00117-306	Now	5/1/2010
Premier, One Year, VBP 5300-E25	\$1,545	4870-00118-106	Now	5/1/2010
Premier, Three Year, VBP 5300-E25	\$3,940	4870-00118-306	Now	5/1/2010
Premier, One Year, VBP 5300-S10	\$1,265	4870-00119-106	Now	5/1/2010
Premier, Three Year, VBP 5300-S10	\$3,230	4870-00119-306	Now	5/1/2010
Premier, One Year, V2IU 5300-S25	\$1,545	4870-00120-106	Now	5/1/2010
Premier, Three Year, V2IU 5300-S25	\$3,940	4870-00120-306	Now	5/1/2010
Premier, One Year, VBP 5300-ST10	\$1,545	4870-00250-106	Now	5/1/2010
Premier, Three Year, VBP 5300-ST10	\$3,940	4870-00250-306	Now	5/1/2010
Premier, One Year, VBP 5300-ST25	\$2,100	4870-00251-106	Now	5/1/2010
Premier, Three Year, VBP 5300-ST25	\$5,360	4870-00251-306	Now	5/1/2010
Premier, One Year, VBP Software Upgrade - 5300-E10 to 5300-E25	\$450	4870-00940-106	Beginning 01-Sep-2010	16-Aug-2010
Premier, Three Year, VBP Software Upgrade - 5300-E10 to 5300-E25	\$1,150	4870-00940-306	Beginning 01-Sep-2010	16-Aug-2010
Premier, One Year, VBP Software Upgrade - 5300-S10 to 5300-S25	\$450	4870-00942-106	Beginning 01-Sep-2010	16-Aug-2010
Premier, Three Year, VBP Software Upgrade - 5300-S10 to 5300-S25	\$1,150	4870-00942-306	Beginning 01-Sep-2010	16-Aug-2010
Premier, One Year, VBP Software Upgrade - 5300-S10 to 5300-ST10	\$350	4870-00944-106	Beginning 01-Sep-2010	16-Aug-2010
Premier, Three Year, VBP Software Upgrade - 5300-S10 to 5300-ST10	\$890	4870-00944-306	Beginning 01-Sep-2010	16-Aug-2010
Premier, One Year, VBP Software Upgrade - 5300-S25 to 5300-ST25	\$650	4870-00946-106	Beginning 01-Sep-2010	16-Aug-2010
Premier, Three Year, VBP Software Upgrade - 5300-S25 to 5300-ST25	\$1,660	4870-00946-306	Beginning 01-Sep-2010	16-Aug-2010
Premier, One Year, VBP Software Upgrade - 5300-ST10 to 5300-ST25	\$650	4870-00948-106	Beginning 01-Sep-2010	16-Aug-2010
Premier, Three Year, VBP Software Upgrade - 5300-ST10 to 5300-ST25	\$1,660	4870-00948-306	Beginning 01-Sep-2010	16-Aug-2010
Premier, One Year, VBP Software Upgrade - 5300-E10 to 5300-ST10	\$900	4870-00950-106	Beginning 01-Sep-2010	16-Aug-2010
Premier, Three Year, VBP Software Upgrade - 5300-E10 to 5300-ST10	\$2,300	4870-00950-306	Beginning 01-Sep-2010	16-Aug-2010
Premier, One Year, VBP Software Upgrade - 5300-E25 to 5300-ST25	\$1,150	4870-00952-106	Beginning 01-Sep-2010	16-Aug-2010
Premier, Three Year, VBP Software Upgrade - 5300-E25 to 5300-ST25	\$2,930	4870-00952-306	Beginning 01-Sep-2010	16-Aug-2010

Premier Plus Services

Premier Plus, One Year, VBP 5300-E10	\$1,335	4870-00117-108	Now	5/1/2010
Premier Plus, Three Year, VBP 5300-E10	\$3,400	4870-00117-308	Now	5/1/2010
Premier Plus, One Year, VBP 5300-E25	\$2,320	4870-00118-108	Now	5/1/2010
Premier Plus, Three Year, VBP 5300-E25	\$5,920	4870-00118-308	Now	5/1/2010
Premier Plus, One Year, VBP 5300-S10	\$1,900	4870-00119-108	Now	5/1/2010
Premier Plus, Three Year, VBP 5300-S10	\$4,850	4870-00119-308	Now	5/1/2010
Premier Plus, One Year, V2IU 5300-S25	\$2,320	4870-00120-108	Now	5/1/2010
Premier Plus, Three Year, V2IU 5300-S25	\$5,920	4870-00120-308	Now	5/1/2010
Premier Plus, One Year, VBP 5300-ST10	\$2,320	4870-00250-108	Now	5/1/2010
Premier Plus, Three Year, VBP 5300-ST10	\$5,920	4870-00250-308	Now	5/1/2010
Premier Plus, One Year, VBP 5300-ST25	\$3,150	4870-00251-108	Now	5/1/2010
Premier Plus, Three Year, VBP 5300-ST25	\$8,030	4870-00251-308	Now	5/1/2010

Total Coverage BRANDED SERVICES

Total Coverage Premier Services

Total Coverage Premier, One Year, VBP 5300-E10. Includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$890	4870-00117-156	Now	5/1/2010
Total Coverage Premier, Three Year, VBP 5300-E10. Includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$2,270	4870-00117-356	Now	5/1/2010
Total Coverage Premier, One Year, VBP 5300-E25. Includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$1,545	4870-00118-156	Now	5/1/2010
Total Coverage Premier, Three Year, VBP 5300-E25. Includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$3,940	4870-00118-356	Now	5/1/2010
Total Coverage Premier, One Year, VBP 5300-S10. Includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$1,265	4870-00119-156	Now	5/1/2010
Total Coverage Premier, Three Year, VBP 5300-S10. Includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$3,230	4870-00119-356	Now	5/1/2010
Total Coverage Premier, One Year, V2IU 5300-S25. Includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$1,545	4870-00120-156	Now	5/1/2010
Total Coverage Premier, Three Year, V2IU 5300-S25. Includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$3,940	4870-00120-356	Now	5/1/2010
Total Coverage Premier, One Year, VBP 5300-ST10. Includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$1,545	4870-00250-156	Now	5/1/2010
Total Coverage Premier, Three Year, VBP 5300-ST10. Includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training..	\$3,940	4870-00250-356	Now	5/1/2010
Total Coverage Premier, One Year, VBP 5300-ST25. Includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$2,100	4870-00251-156	Now	5/1/2010
Total Coverage Premier, Three Year, VBP 5300-ST25. Includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$5,360	4870-00251-356	Now	5/1/2010
Total Coverage Premier, One Year, VBP Software Upgrade - 5300-E10 to 5300-E25. (Qualified partner only). Includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$450	4870-00940-156	Beginning 01-Sep-2010	16-Aug-2010
Total Coverage Premier, Three Year, VBP Software Upgrade - 5300-E10 to 5300-E25. (Qualified partner only). Includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$1,150	4870-00940-356	Beginning 01-Sep-2010	16-Aug-2010
Total Coverage Premier, One Year, VBP Software Upgrade - 5300-S10 to 5300-S25. (Qualified partner only). Includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$450	4870-00942-156	Beginning 01-Sep-2010	16-Aug-2010
Total Coverage Premier, Three Year, VBP Software Upgrade - 5300-S10 to 5300-S25. (Qualified partner only). Includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$1,150	4870-00942-356	Beginning 01-Sep-2010	16-Aug-2010
Total Coverage Premier, One Year, VBP Software Upgrade - 5300-S10 to 5300-ST10. (Qualified partner only). Includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$350	4870-00944-156	Beginning 01-Sep-2010	16-Aug-2010
Total Coverage Premier, Three Year, VBP Software Upgrade - 5300-S10 to 5300-ST10. (Qualified partner only). Includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$890	4870-00944-356	Beginning 01-Sep-2010	16-Aug-2010
Total Coverage Premier, One Year, VBP Software Upgrade - 5300-S25 to 5300-ST25. (Qualified partner only). Includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$650	4870-00946-156	Beginning 01-Sep-2010	16-Aug-2010
Total Coverage Premier, Three Year, VBP Software Upgrade - 5300-S25 to 5300-ST25. (Qualified partner only). Includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$1,660	4870-00946-356	Beginning 01-Sep-2010	16-Aug-2010
Total Coverage Premier, One Year, VBP Software Upgrade - 5300-ST10 to 5300-ST25. (Qualified partner only)	\$650	4870-00948-156	Beginning 01-Sep-2010	16-Aug-2010
Total Coverage Premier, Three Year, VBP Software Upgrade - 5300-ST10 to 5300-ST25. (Qualified partner only). Includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$1,660	4870-00948-356	Beginning 01-Sep-2010	16-Aug-2010
Total Coverage Premier, One Year, VBP Software Upgrade - 5300-E10 to 5300-ST10. (Qualified partner only). Includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$900	4870-00950-156	Beginning 01-Sep-2010	16-Aug-2010
Total Coverage Premier, Three Year, VBP Software Upgrade - 5300-E10 to 5300-ST10. (Qualified partner only). Includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$2,300	4870-00950-356	Beginning 01-Sep-2010	16-Aug-2010
Total Coverage Premier, One Year, VBP Software Upgrade - 5300-E25 to 5300-ST25. (Qualified partner only). Includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$1,150	4870-00952-156	Beginning 01-Sep-2010	16-Aug-2010
Total Coverage Premier, Three Year, VBP Software Upgrade - 5300-E25 to 5300-ST25. (Qualified partner only). Includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$2,930	4870-00952-356	Beginning 01-Sep-2010	16-Aug-2010

SERVICE - VBP 6400 Series

<u>Long Description</u>	<u>MSRP</u>	<u>Product ID #</u>	<u>Avail</u>	<u>Ch. Dt.</u>
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POLYCOM BRANDED SERVICE

Implementation Services

Implementation Service for VBP 6400 Series	\$6,175	4870-00121-007	Now	9/1/2008
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Extended Phone Support

Extended 24x7 phone support, One Year, VBP 6400 Series. Priced per VBP 6400 unit as uplift to existing service contract	\$1,645	4870-00121-147	Now	9/1/2008
Extended 24x7 phone support, Three Year, VBP 6400 Series. Priced per VBP 6400 unit as uplift to existing service contract	\$4,190	4870-00121-347	Now	5/1/2010

Premier Services

Premier, One Year, VBP 6400-E85	\$5,290	4870-00121-106	Now	5/1/2010
Premier, Three Year, VBP 6400-E85	\$13,490	4870-00121-306	Now	5/1/2010
Premier, One Year, VBP 6400-S85	\$6,500	4870-00122-106	Now	5/1/2010
Premier, Three Year, VBP 6400-S85	\$16,580	4870-00122-306	Now	5/1/2010
Premier, One Year, V2IU 6400-ST85	\$8,035	4870-00252-106	Now	5/1/2010
Premier, Three Year, V2IU 6400-ST85	\$20,490	4870-00252-306	Now	5/1/2010
Premier, One Year, VBP 6400LF-E25	\$4,275	4870-00410-106	Now	5/1/2010
Premier, Three Year, VBP 6400LF-E25	\$10,900	4870-00410-306	Now	5/1/2010
Premier, One Year, VBP Software Upgrade - 6400-S85 to 6400-ST85	\$1,950	4870-00954-106	Beginning 01-Sep-2010	16-Aug-2010
Premier, Three Year, VBP Software Upgrade - 6400-S85 to 6400-ST85	\$4,970	4870-00954-306	Beginning 01-Sep-2010	16-Aug-2010
Premier, One Year, VBP Software Upgrade - 6400-E85 to 6400-ST85	\$3,500	4870-00956-106	Beginning 01-Sep-2010	16-Aug-2010
Premier, Three Year, VBP Software Upgrade - 6400-E85 to 6400-ST85	\$8,930	4870-00956-306	Beginning 01-Sep-2010	16-Aug-2010
Premier, One Year, VBP 6400 E85 200MB Software Upgrade	\$2,250	4870-00958-106	Beginning 01-Sep-2010	16-Aug-2010
Premier, Three Year, VBP 6400 E85 200MB Software Upgrade	\$5,740	4870-00958-306	Beginning 01-Sep-2010	16-Aug-2010
Premier, One Year, VBP 6400 ST85 200MB Software Upgrade	\$3,850	4870-00960-106	Beginning 01-Sep-2010	16-Aug-2010
Premier, Three Year, VBP 6400 ST85 200MB Software Upgrade	\$9,820	4870-00960-306	Beginning 01-Sep-2010	16-Aug-2010

Premier Plus Services

Premier Plus, One Year, VBP 6400-E85	\$7,935	4870-00121-108	Now	5/1/2010
Premier Plus, Three Year, VBP 6400-E85	\$20,230	4870-00121-308	Now	5/1/2010
Premier Plus, One Year, VBP 6400-S85	\$9,755	4870-00122-108	Now	5/1/2010
Premier Plus, Three Year, VBP 6400-S85	\$24,880	4870-00122-308	Now	5/1/2010
Premier Plus, One Year, V2IU 6400-ST85	\$12,050	4870-00252-108	Now	5/1/2010
Premier Plus, Three Year, V2IU 6400-ST85	\$30,730	4870-00252-308	Now	5/1/2010
Premier Plus, One Year, VBP 6400LF-E25	\$6,440	4870-00410-108	Now	5/1/2010
Premier Plus, Three Year, VBP 6400LF-E25	\$16,420	4870-00410-308	Now	5/1/2010

Total Coverage BRANDED SERVICES

Total Coverage Premier Services

Total Coverage Premier, One Year, VBP 6400-E85. Includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$5,290	4870-00121-156	Now	5/1/2010
Total Coverage Premier, Three Year, VBP 6400-E85. Includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$13,490	4870-00121-356	Now	5/1/2010
Total Coverage Premier, One Year, VBP 6400-S85. Includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$6,500	4870-00122-156	Now	5/1/2010
Total Coverage Premier, Three Year, VBP 6400-S85. Includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$16,580	4870-00122-356	Now	5/1/2010
Total Coverage Premier, One Year, V2IU 6400-ST85. Includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$8,035	4870-00252-156	Now	5/1/2010
Total Coverage Premier, Three Year, V2IU 6400-ST85. Includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$20,490	4870-00252-356	Now	5/1/2010
Total Coverage Premier, One Year, VBP 6400LF-E25. Includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$4,275	4870-00410-156	Now	5/1/2010
Total Coverage Premier, Three Year, VBP 6400LF-E25. Includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$10,900	4870-00410-356	Now	5/1/2010

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Total Coverage Premier, One Year, VBP Software Upgrade - 6400-S85 to 6400-ST85. (Qualified partner only). Includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$1,950	4870-00954-156	Beginning 01-Sep-2010	16-Aug-2010
Total Coverage Premier, Three Year, VBP Software Upgrade - 6400-S85 to 6400-ST85. (Qualified partner only). Includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$4,970	4870-00954-356	Beginning 01-Sep-2010	16-Aug-2010
Total Coverage Premier, One Year, VBP Software Upgrade - 6400-E85 to 6400-ST85. (Qualified partner only). Includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$3,500	4870-00956-156	Beginning 01-Sep-2010	16-Aug-2010
Total Coverage Premier, Three Year, VBP Software Upgrade - 6400-E85 to 6400-ST85. (Qualified partner only). Includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$8,930	4870-00956-356	Beginning 01-Sep-2010	16-Aug-2010
Total Coverage Premier, One Year, VBP 6400 E85 200MB Software Upgrade. (Qualified partner only). Includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$2,250	4870-00958-156	Beginning 01-Sep-2010	16-Aug-2010
Total Coverage Premier, Three Year, VBP 6400 E85 200MB Software Upgrade. (Qualified partner only). Includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$5,740	4870-00958-356	Beginning 01-Sep-2010	16-Aug-2010
Total Coverage Premier, One Year, VBP 6400 ST85 200MB Software Upgrade. (Qualified partner only). Includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$3,850	4870-00960-156	Beginning 01-Sep-2010	16-Aug-2010
Total Coverage Premier, Three Year, VBP 6400 ST85 200MB Software Upgrade. (Qualified partner only). Includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$9,820	4870-00960-356	Beginning 01-Sep-2010	16-Aug-2010

SERVICE - VBP 200 SERIES

<u>Long Description</u>	<u>MSRP</u>	<u>Product ID #</u>	<u>Avail</u>	<u>Ch. Dt.</u>
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POLYCOM BRANDED SERVICES

Installation Services

Remote Installation service for VBP 200 EW (conducted through scheduled telephone call)	\$510	4870-00465-001	Now	9/1/2008
On-site Installation service for VBP 200 EW	\$1,025	4870-00465-002	Now	9/1/2008
Remote Installation service for VBP 200 E (conducted through scheduled telephone call)	\$510	4870-00836-001	Now	3/15/2010
On-site Installation service for VBP 200 E	\$1,025	4870-00836-002	Now	3/15/2010

Premier Services

Premier, One Year, VBP 200 EW	\$155	4870-00465-112	Now	5/1/2010
Premier, Three Year, VBP 200 EW	\$400	4870-00465-312	Now	5/1/2010
Premier, One Year, VBP 200 E	\$160	4870-00836-112	Now	3/15/2010

Premier Plus Services

Premier Plus, One Year, VBP 200 EW	\$230	4870-00465-114	Now	5/1/2010
Premier Plus, Three Year, VBP 200 EW	\$590	4870-00465-314	Now	5/1/2010
Premier Plus, One Year, VBP 200 E	\$240	4870-00836-114	Now	3/15/2010
Premier Plus, Three Year, VBP 200 E	\$610	4870-00836-314	Now	3/15/2010

Total Coverage BRANDED SERVICES

Total Coverage Premier Services

Total Coverage Premier, One Year, VBP 200 EW. Includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$155	4870-00465-160	Now	5/1/2010
Total Coverage Premier, Three Year, VBP 200 EW. Includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$400	4870-00465-362	Now	5/1/2010
Total Coverage Premier, One Year, VBP 200 E. Includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$160	4870-00836-160	Now	3/15/2010