

VERTICAL SOLUTIONS

[Telework Solution Packages - Services](#)

[Judicial](#)

[TeleHealth](#)

[Video Control Application - Cisco IP](#)

SERVICE - TELEWORKER SOLUTION PACKAGES

<u>Long Description</u>	<u>MSRP</u>	<u>Product ID #</u>	<u>Avail</u>	<u>Ch. Dt.</u>
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POLYCOM BRANDED SERVICES

Installation Services

Remote Installation service for Teleworker Solution Promo (conducted through scheduled telephone call)	\$510	4870-00838-001	Now	3/19/2010
On-site Installation service for Teleworker Solution Promo	\$1,025	4870-00838-002	Now	3/19/2010

Premier Services

Premier, One Year, Teleworker Solution Promo	\$225	4870-00838-112	Now	3/19/2010
Premier, Three Year, Teleworker Solution Promo	\$575	4870-00838-312	Now	3/19/2010

Premier Plus Services

Premier Plus, One Year, Teleworker Solution Promo	\$340	4870-00838-114	Now	3/19/2010
Premier Plus, Three Year, Teleworker Solution Promo	\$865	4870-00838-314	Now	3/19/2010

Total Coverage BRANDED SERVICES

Total Coverage Premier Services

Total Coverage Premier, One Year, Teleworker Solution Promo, includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$225	4870-00838-160	Now	3/19/2010
Total Coverage Premier, Three Year, Teleworker Solution Promo, includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$575	4870-00838-362	Now	3/19/2010

SOLUTIONS PACKAGES

<u>Long Description</u>	<u>MSRP</u>	<u>Product ID #</u>	<u>Avail</u>	<u>Ch. Dt.</u>
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GOVERNMENT SOLUTION PACKAGES

Judicial Collaboration Systems

Judicial Wall System with VSX 3000 IP-only system (NTSC). English Remote, North American power cord. Audio Privacy Handset. (Maintenance Contract Required)	\$8,239	7200-22648-001	Now	11/1/2009
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TELEHEALTH SOLUTIONS

Practitioner Mobile Workstations

Practitioner TeleHealth Cart HDX 720p. Includes: HDX8K series Codec, EE 720 camera, HDX Mic, 6M LR, P+C, Mobile Cart w/Battery Power System and 26" LCD. Eng. Remote. NA CG 1 (Maintenance Contract Required)	\$34,999	7200-28970-001	Now	11/1/2009
Practitioner TeleHealth Cart HDX 1080p. Includes: HDX8K series Codec, EE 1080 camera, HDX Mic, 6M LR, P+C, Mobile Cart w/Battery Power System and 26" LCD (720p). Eng. Remote. NA CG 1 (Maintenance Contract Required)	\$37,999	7200-28975-001	Now	11/1/2009

VIDEO CONTROL APPLICATION

VCA for Cisco IP Phone 7970. Requires Cisco CM 4.1.3 or later, CUAE 2.4.1 or later. Supports HDX 1.0.2 or later. VSX software 8.5.3 or 8.7 or later for H.323. VSX 8.6.2 or later for SCCP endpoints. 100 Seat License (Maintenance Contract Required)	\$2,599	5150-26379-001	Now	11/1/2009
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SERVICE - VIDEO CONTROL APPLICATION

<u>Long Description</u>	<u>MSRP</u>	<u>Product ID #</u>	<u>Avail</u>	<u>Ch. Dt.</u>
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POLYCOM BRANDED SERVICES

Professional Services

Customized VCA deployment solution delivered as a Professional Service, designed specifically for each customer and may include network assessment, design, on-site implementation, and training. Custom quote and SOW provided for each customer engagement.	Custom Quote	6867-08029-001	Now	9/1/2008
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Premier Service

Premier, One Year, Video Control Application, 100 Seat license	\$620	4870-00345-106	Now	9/1/2008
Premier, Three Year, Video Control Application, 100 Seat license	\$1,580	4870-00345-136	Now	5/1/2010

SERVICE - SOLUTION PACKAGES

<u>Long Description</u>	<u>MSRP</u>	<u>Product ID #</u>	<u>Avail</u>	<u>Ch. Dt.</u>
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POLYCOM BRANDED SERVICES

Installation Services

On-site installation service for HDX Practitioner TeleHealth Cart Series	\$1,995	4870-00578-002	Now	3/16/2009
Installation, Practitioner, VSX, SM, 2230-21728-XXX, on-site installation of system and certain collaboration tools. MSRP*	\$1,545	4870-21728-002	Now	9/1/2008
Installation, Practitioner, VSX, DM, 2230-21729-XXX, on-site installation of system and certain collaboration tools. MSRP*	\$1,545	4870-21729-002	Now	9/1/2008
On-site Installation Medlink II Telehealth Cart with VSX8000 MSRP*	\$1,545	4870-22291-002	Now	9/1/2008
Installation, Judicial Wall System with VSX 3000, on-site installation of system and certain collaboration tools. The customer is responsible for the installation of wall mounting brackets, etc. for the flat panel. MSRP*	\$1,545	4870-22648-002	Now	9/1/2008
Installation, ClassStation, Large, VSX8000, 2230-22119-XXX, on-site installation of system and certain collaboration tools. MSRP*	\$5,665	4870-51060-002	Now	9/1/2008
Installation, ClassStation, Small, VSX8000, 2230-22120-XXX, on-site installation of system and certain collaboration tools. MSRP*	\$3,400	4870-51061-002	Now	9/1/2008
Installation, ClassStation, Primary, VSX7000, 2230-22285-XXX, on-site installation of system and certain collaboration tools. MSRP*	\$3,400	4870-51062-002	Now	9/1/2008
Installation, ClassStation, Secndry, VSX7000, 2230-22286-XXX, on-site installation of system and certain collaboration tools. MSRP*	\$3,400	4870-51063-002	Now	9/1/2008

Premier Services

Premier, One Year, HDX Practitioner TeleHealth Cart Series	\$2,795	4870-00578-106	Now	3/16/2009
Premier, Three Year, HDX Practitioner TeleHealth Cart Series	\$7,125	4870-00578-136	Now	5/1/2010
Premier, 1 Year, Practitioner, VSX, SM, 2230-21728-XXX, parts shipped priority level same business day, telephone tech support during business hours, software updates & upgrades (prices for terms other than 1 Yr to be prorated accordingly) MSRP*	\$990	4870-21728-106	Now	9/1/2008
Premier 3 Yrs, Practitioner, VSX, SM, 2230-21728-XXX, Parts shipped premium day of call, Unlimited Telephone Technical Support During Business Hours, Software Updates & Upgrades (prices for terms other than 3 Yrs to be prorated accordingly) MSRP*	\$2,000	4870-21728-306	Now	9/1/2008
Premier, 1 Year, Practitioner, VSX, DM, 2230-21729-XXX, parts shipped priority level same business day, telephone tech support during business hours, software updates & upgrades (prices for terms other than 1 Yr to be prorated accordingly) MSRP*	\$1,080	4870-21729-106	Now	9/1/2008
Premier 3 Yrs, Practitioner, VSX, SM, 2230-21729-XXX, Parts shipped premium day of call, Unlimited Telephone Technical Support During Business Hours, Software Updates & Upgrades (prices for terms other than 3 Yrs to be prorated accordingly) MSRP*	\$2,220	4870-21729-306	Now	9/1/2008
Premier, 1 Year, MedlinkII Telehealth Cart with VSX8000, parts shipped priority same business day, telephone tech support during business hours, software updates & upgrades (prices for terms other than 1 Yr to be prorated accordingly) MSRP*	\$1,700	4870-22291-106	Now	9/1/2008

Premier 3 Yrs, VSX8000 MedlinkII Telehealth Cart,2230-22291-XXX, Parts shipped premium day of call, Unlimited Phone Technical Support During Business Hours, Software Updates & Upgrades (prices for terms other than 3 Yrs to be prorated accordingly) MSRP*	\$3,500	4870-22291-306	Now	9/1/2008
Premier, 1 Year, Judicial Wall System with VSX 3000, parts shipped priority level same business day, Phone support during Business Hours, Software Updates & Upgrades (prices for terms other than 1 Yr to be prorated accordingly) MSRP*	\$670	4870-22648-106	Now	9/1/2008
Premier 3 Yrs, Judicial Wall System with VSX 3000, Parts shipped premium day of call, Phone support during Business Hours, Software Updates & Upgrades (prices for terms other than 3 Yrs to be prorated accordingly) MSRP*	\$1,560	4870-22648-306	Now	7/17/2008
Premier, 1 Year, ClassStation, Large, VSX8000, 2230-22119-XXX, parts shipped priority same business day, telephone tech support during business hours, software updates & upgrades (prices for terms other than 1 Yr to be prorated accordingly) MSRP*	\$4,080	4870-51060-106	Now	9/1/2008
Premier, 3 Yrs, 2230-22119-XXX, parts shipped priority level same business day, telephone tech support during business hours, software updates & upgrades (prices for terms other than 3 Yrs to be prorated accordingly) MSRP*	\$9,210	4870-51060-306	Now	9/1/2008
Premier, 1 Year, ClassStation, Small, VSX8000, 2230-22120-XXX, parts shipped priority same business day, telephone tech support during business hours, software updates & upgrades (prices for terms other than 1 Yr to be prorated accordingly) MSRP*	\$1,835	4870-51061-106	Now	9/1/2008
Premier, 3 Yrs, 2230-22120-XXX, parts shipped priority level same business day, telephone tech support during business hours, software updates & upgrades (prices for terms other than 3 Yrs to be prorated accordingly) MSRP*	\$4,645	4870-51061-306	Now	9/1/2008
Premier, 1 Year, ClassStation, Primary, VSX7000, 2230-22285-XXX, parts shipped priority same business day, telephone tech support during business hours, software updates & upgrades (prices for terms other than 1Yr to be prorated accordingly) MSRP*	\$1,155	4870-51062-106	Now	9/1/2008
Premier, 3 Yrs, 2230-22285-XXX, parts shipped priority level same business day, telephone tech support during business hours, software updates & upgrades (prices for terms other than 3 Yrs to be prorated accordingly) MSRP*	\$2,400	4870-51062-306	Now	9/1/2008
Premier, 1 Year, ClassStation, Secndry, VSX7000, 2230-22286-XXX, parts shipped priority same business day, telephone tech support during business hours, software updates & upgrades (prices for terms other than 1Yr to be prorated accordingly) MSRP*	\$1,495	4870-51063-106	Now	9/1/2008
Premier, 3 Yrs, 2230-22286-XXX, parts shipped priority level same business day, telephone tech support during business hours, software updates & upgrades (prices for terms other than 3 Yrs to be prorated accordingly) MSRP*	\$3,215	4870-51063-306	Now	9/1/2008

Premier Plus Services

Premier Plus, One Year, HDX Practitioner TeleHealth Cart Series	\$4,195	4870-00578-108	Now	3/16/2009
Premier Plus, Three Year, HDX Practitioner TeleHealth Cart Series	\$10,695	4870-00578-138	Now	5/1/2010
Premier Plus, 1 Year, Practitioner, VSX, SM, 2230-21728-XXX, Next Business Day Parts & Labor, Unlimited Phone support during Business Hours, Software Updates & Upgrades (prices for terms other than 1 Yr to be prorated accordingly) MSRP*	\$1,795	4870-21728-108	Now	9/1/2008
Premier Plus, 3 Yrs, Practitioner, VSX, SM, 2230-21728-XXX, Next Business Day Parts & Labor, Unlimited Phone support during Business Hours, Software Updates & Upgrades (prices for terms other than 3 Yrs to be prorated accordingly) MSRP*	\$4,315	4870-21728-308	Now	9/1/2008
Premier Plus, 1 Year, Practitioner, VSX, DM, 2230-21729-XXX, Next Business Day Parts & Labor, Unlimited Phone support during Business Hours, Software Updates & Upgrades (prices for terms other than 1 Yr to be prorated accordingly) MSRP*	\$1,965	4870-21729-108	Now	9/1/2008
Premier Plus, 3 Yrs, Practitioner, VSX, DM, 2230-21729-XXX, Next Business Day Parts & Labor, Unlimited Phone support during Business Hours, Software Updates & Upgrades (prices for terms other than 3 Yrs to be prorated accordingly) MSRP*	\$4,340	4870-21729-308	Now	9/1/2008
Premier Plus, 1 Year, Medlink II Telehealth Cart with VSX8000, Next Business Day Parts & Labor, Unlimited Phone support during Business Hours, Software Updates & Upgrades (prices for terms other than 1 Yr to be prorated accordingly) MSRP*	\$3,090	4870-22291-108	Now	9/1/2008
Premier Plus, 3 Yrs, VSX8000 MedlinkII Telehealth Cart, 2230-22291-XXX, Next Business Day Parts & Labor, Phone support during Business Hours, Software Updates & Upgrades (prices for terms other than 3 Yrs to be prorated accordingly) MSRP*	\$6,835	4870-22291-308	Now	9/1/2008

Premier Plus, 1 Year, Judicial Wall System with VSX 3000, next business day on-site labor & parts, Phone support during Business Hours, Software Updates & Upgrades (prices for terms other than 1 Yr to be prorated accordingly) MSRP*	\$1,185	4870-22648-108	Now	9/1/2008
Premier Plus, 3 Yrs, Judicial Wall System with VSX 3000, Next Business Day Parts & Labor, Phone support during Business Hours, Software Updates & Upgrades (prices for terms other than 3 Yrs to be prorated accordingly) MSRP*	\$1,995	4870-22648-308	Now	9/1/2008
Premier Plus, 1 Year, ClassStation, Large, VSX8000, 2230-22119-XXX, next business day on-site labor & parts, telephone technical support during business hours (prices for terms other than 1 Yr to be prorated accordingly) MSRP*	\$7,415	4870-51060-108	Now	9/1/2008
Premier Plus, 3 Yrs, 2230-22119-XXX, next business day on-site labor & parts, telephone technical support during business hours (prices for terms other than 3 Yrs to be prorated accordingly) MSRP*	\$17,220	4870-51060-308	Now	9/1/2008
Premier Plus, 1 Year, ClassStation, Small, VSX8000, 2230-22120-XXX, next business day on-site labor & parts, telephone technical support during business hours (prices for terms other than 1 Yr to be prorated accordingly) MSRP*	\$3,335	4870-51061-108	Now	9/1/2008
Premier Plus, 3 Yrs, 2230-22120-XXX, next business day on-site labor & parts, telephone technical support during business hours (prices for terms other than 3 Yrs to be prorated accordingly) MSRP*	\$8,915	4870-51061-308	Now	9/1/2008
Premier Plus, 1 Year, ClassStation, Primary, VSX7000, 2230-22285-XXX, next business day on-site labor & parts, telephone technical support during business hours (prices for terms other than 1 Yr to be prorated accordingly) MSRP*	\$2,100	4870-51062-108	Now	9/1/2008
Premier Plus, 3 Yrs, 2230-22285-XXX, next business day on-site labor & parts, telephone technical support during business hours (prices for terms other than 3 Yrs to be prorated accordingly) MSRP*	\$4,665	4870-51062-308	Now	9/1/2008
Premier Plus, 1 Year, ClassStation, Secndry, VSX7000, 2230-22286-XXX, next business day on-site labor & parts, telephone technical support during business hours (prices for terms other than 1 Yr to be prorated accordingly) MSRP*	\$2,720	4870-51063-108	Now	9/1/2008
Premier Plus, 3 Yrs, 2230-22286-XXX, next business day on-site labor & parts, telephone technical support during business hours (prices for terms other than 3 Yrs to be prorated accordingly) MSRP*	\$6,150	4870-51063-308	Now	9/1/2008

Total Coverage BRANDED SERVICES

Total Coverage Premier Services

Total Coverage Premier, One Year, HDX Practitioner TeleHealth Cart Series, includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$4,195	4870-00578-156	Now	3/16/2009
Total Coverage Premier, Three Year, HDX Practitioner TeleHealth Cart Series, includes next day parts, 24x7 test sites, software upgrades and updates, unlimited training.	\$10,695	4870-00578-336	Now	5/1/2010