

Price List : Synergy AV PriceList - Version 32.1 : Effective Date - 5/1/2010

Part Number	Product Name	List Price
GDS Service		
116436	Global Delivery Service	\$250
116437	Global Assist Service	\$600
116438	Global Coordinated Service	\$990

Professional Services		
113600V02	TMS installation and configuration up to 10 systems, and knowledge transfer	\$4,800
113600V03	TMS installation and configuration up to 25 systems, and knowledge transfer	\$6,400
113600V04	TMS installation and configuration up to 50 systems, and knowledge transfer	\$9,600
113600V08	TMS Exchange Integration	\$8,000
113600V09	TMS Lotus Notes Integration	\$12,800
113600V20	Daily rate (project management, network design, usage & adoption. Call TAA Professional Services for SOW-statement of work)	\$3,200
113703V85	Telepresence Server 8710 Blade Install	\$4,000
113703V86	Telepresence Server 7010 Install	\$6,400
113704V01	Video Desktop Design	\$10,000
113704V15	On-site expert for 10 days - Maintenance	\$32,000
113704V16	Technical Service Mgr 100 days - expert	\$256,000
116999	TANDBERG Movi 2 Domestic On-site Installation & Training	\$8,500
117025V20	TANDBERG T1 Managed service 24/7 Concierge	\$21,900
117025V21	TANDBERG Helpdesk and conference support - Executive	\$3,600
117025V22	TANDBERG Helpdesk and conference support - Express	\$2,100
117100V61	Telepresence T3 Project Management per System (mandatory service)	\$16,900
117100V62	Telepresence Network Readiness Assessment (includes 5 locations) - Note: this is a mandatory purchase for T3	\$21,900
117100V63	Telepresence T3 installation and configuration	\$33,900
117100V64	Telepresence T3 document camera installation and configuration	\$3,200
117100V65	Telepresence T3 immersive room build	\$31,900
117100V66	TANDBERG T3 Managed service 24/7 Concierge	\$48,400
117550V63	TANDBERG Telepresence T3 Custom Edition installation and configuration	\$16,000
119053V51	TMS Optimization	\$8,500
119053V52	Infrastructure Optimization & Dial Plan Essentials	\$12,500
119053V53	Remote Engineering - 40 hrs	\$12,000
119053V54	Remote Engineering - 120 hrs	\$30,000
119053V55	Remote Engineering - 240 hrs	\$48,000
119053V56	On-site Engineering - Daily Rate	\$3,000
119053V57	OCS Core Infrastructure Assessment and Planning	\$8,500
119053V58	OCS Core Infrastructure Proof of Concept	\$6,000
119053V59	Implementation Service for OCS 2007	\$0
119053V60	OCS Infrastructure Integration - Small Deployment	\$9,600
119053V61	MOVI - TMS Implementation and Administrative Training - 2 days	\$5,500
119053V62	3 Day Usage and Adoption Operational Design	\$12,500
119053V63	Diagnostic Network Readiness Assessment (Delivered by TANDBERG)	\$21,900
119053V64	Apex Network Readiness Assessment (Delivered by TANDBERG)	\$21,900
119053V65	Reveal Network Readiness Assessment - License Key	\$6,000
119053V66	TANDBERG Delivered - Reveal Network Readiness Assessment (must also purchase part number 119053V65)	\$6,500
119053V68	OCS 2007 Maintenance	\$0

Training		
1137041V40	T4 Educator Training Module - includes Physical End Point Training for Educators Class	\$2,000

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1137042V40	T4 Educator Ongoing Professional Development Package - includes additional training sessions focusing on Lesson Delivery, Content Review, and Content Planning.	\$2,000
113704V40	T4 Complete Program - includes all of the program phases: Physical System Training, Content Planning, Lesson Delivery, Contents Review.	\$4,000
116900	TANDBERG Certified Solution Architect	\$1,400
116909	Telepresence Training (2 days)	\$1,600
116914	TANDBERG Gatekeeper/Border Controller Training	\$700
116915	Endpoints - 1 day training for C-Series codecs. Certified Engineer Level 1 track	\$700
116916	Call Control Level 1 - 2 day training on basic functions of VCS. Certified Engineer Level 1 track	\$1,400
116917	Management - 2 day training on TMS. Certified Engineer Level 1 track	\$1,400
116918	MCUs - 1 day training class for 42xx, 45xx, and MSE 8000. Certified Engineer Level 2 track	\$700
116919	Call Control Level 2 - 1 day training on advanced features of VCS. Certified Engineer Level 2 track	\$700
116920	Provisioning - 1 day training on using provisioning to deploy Movi and E20. Certified Engineer Level 2 track	\$700
116921	Advanced Fault Finding - 2 day training on fault finding the TAA solution in an H323 and SIP environment. Certified Engineer Level 2 track	\$1,400
116922	Certified Engineer Level I Certification test fee	\$200
116923	Certified Engineer Level II Certification test fee	\$250
116925	TANDBERG Certified Product Expert (2 days)	\$700
116926	TANDBERG Certified Sales Expert	\$700
116930	TANDBERG On-site Sales Training Delivery (1 day)	\$4,500
116943	TANDBERG TMS Operator's Course (TMS)	\$700
116944	TANDBERG MXP Technical Support Training (MXP-TS)	\$1,400
116945	TANDBERG MPS Technical Support Course (MPS)	\$700
116950	MXP - 1 day training on the MXP endpoint series	\$700
116951	ISDN Gateway - 1 day training on the ISDN GWs	\$700
116952	IP Gateway - 1 day training on IP GWs	\$700
116953	3rd Party Integration - 1 day training on integrating TMS with 3rd party environments.	\$700
116954	AV Integration - 1 day training on using the C series API to integrate with AV applications	\$700
116955	Recording - 1 day training on how to install, configure and maintenance the Content Server	\$700
116957	Telepresence End User - 1 day training on the basic operation of the TANDBERG Telepresence products	\$3,000
116960	TANDBERG Certified Engineer Level 1 Training Bundle - 5 days of training that includes: Endpoints, Call Control Level 1, and Management.	\$3,200
116961	Engineer Level 2 Training Bundle for 5 days. Training includes: MCUs, Call Control Level 2, Provisioning, and Advanced Fault Finding.	\$3,200
116970	On-site Training (per day plus T&E)	\$5,000
116971	On-site Training Set Up - TU Managed (per day plus T&E)	\$1,000
116973	Custom Training Development (per hour)	\$150
116974	Closed Course Training Delivery (at TANDBERG Training centres)	\$4,500
116975	Onsite User Adoption Training (per day plus T&E)	\$2,000
116976	TANDBERG CONUS Onsite Training 4.5 day package up to 10 students	\$40,000
116977	TANDBERG CONUS Onsite Training additional student price	\$4,000
116978	TANDBERG OCONUS Onsite Training 4.5 day package up to 10 students	\$45,000
116979	TANDBERG OCONUS Onsite Training additional student price	\$4,500
116982	Fieldview online training license (6 months) - access to e-learning module for Fieldview. This price does not include any additional customization.	\$4,500
116983	One time release for Intellectual Property of training content	\$700
116998	Tellit Network Assessment Tool Training	\$2,000

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